

MANAGEMENT COMPANY:  
JS Investments Limited  
Registered Office  
7<sup>th</sup> Floor, The Forum, G-20,  
Khayaban-e-Jami, Clifton, Block 9, Karachi

TRUSTEE:  
Central Depository Company of Pakistan Limited  
Registered Office  
CDC House, 99-B, SMCHS  
Main Sharah-e-Faisal, Karachi

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## UNIT TRUST OF PAKISTAN

(Balanced Scheme)

# OFFERING DOCUMENT

(REPLACEMENT)

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Managed by JS Investments Limited

Category of CIS	Fund Risk Profile	Risk of Principal Erosion
Balanced Scheme	High	Principal at high risk

Issue of Units at Initial Price (Par Value) during the Initial Offering Period and at applicable NAV plus applicable Front-end Load thereafter

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**Initial Offering Period: October 27, 1997 to October 30, 1997**  
(both days inclusive)

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THIS OFFERING DOCUMENT IS A "REPLACEMENT" OFFERING DOCUMENT AND SUPERSEDES AND REPLACES THE OFFERING DOCUMENT OF THE FUND PUBLISHED BY JS INVESTMENTS LIMITED, AS THE MANAGEMENT COMPANY, ON OCTOBER 26, 1997, THE FIRST SUPPLEMENTARY OFFERING DOCUMENT DATED JANUARY 16, 2001 AND THE SECOND SUPPLEMENTARY DOCUMENT DATED JUNE 14, 2004.

This Offering Document contains necessary information for prospective investors to make an informed decision to invest in the Fund described herein. Prospective investors are advised in their own interest to carefully read the contents of this Offering Document and in particular the risk factors mentioned in Clause 6.8 and warning and disclaimer in Clause 6.9 before investing. Investors may note that this Offering Document remains effective until a material change occurs and they should retain this Offering Document for future reference. Material changes shall be subject to prior approval from the Securities and Exchange Commission of Pakistan (SECP) and shall be circulated to all investors or may be publicly notified by advertisement(s) in the newspapers subject to the applicable provisions of the Trust Deed, the Rules and the Regulations.

Investors should realize that all investments involve risk. It should be clearly understood that the portfolio of Unit Trust of Pakistan is subject to market risks inherent in all such investments. The value of the Units in the Fund may appreciate as well as depreciate as well as the level of dividend declared by the Fund, if any, may go down as well as up.

If you have any doubt about the contents of this Offering Document, you should seek independent professional advice from your legal, financial and/ or other professional adviser.

The particulars of this Fund under this Offering Document have been prepared in accordance with the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and filed with SECP. It must be distinctly understood that in giving this approval, SECP does not take any responsibility for the financial soundness of the Fund nor for the accuracy of any statement made or any opinion expressed in this replacement Offering Document.

This replacement Offering Document is dated as at November 12, 2010.

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**MANAGEMENT COMPANY**

**JS Investments Limited**

Registered Office:

7<sup>th</sup> Floor, The Forum, G-20,  
Khayaban-e-Jami, Clifton, Block 9, Karachi

**TRUSTEE**

**Central Depository Company of Pakistan Limited**

Registered Office:

CDC House, 99 B, SMCHS  
Main Shahra-e-Faisal, Karachi – 74400

**TRANSFER AGENT**

**Technology Trade (Private) Limited**

Registered Office:

Dagia House, 241 C,  
Block 2, PECHS, Karachi.

**AUDITORS TO THE FUND**

**Ernst & Young Ford Rhodes Sidat Hyder  
(Chartered Accountants)**

Registered Address:

Progressive Plaza, Beaumont Road  
P.O. Box 15541, Karachi 75530

**LEGAL ADVISER**

**Bawaney & Partners**

Registered Address:

Room No. 404, 4th Floor, Beaumont Plaza,  
Beaumont Road, Civil Lines, Karachi.

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## **PART I - INTRODUCTION TO UNIT TRUST OF PAKISTAN**

Established in Karachi, Pakistan as an open-end unit trust by a Trust Deed, dated April 26, 1997 under the Trusts Act 1882 (11 of 1882) between JS Investments Limited (formerly JS ABAMCO Limited and initially ABAMCO Limited), as the Management Company and MCB Financial Services Limited (formerly Muslim Commercial Financial Services Limited and initially Muslim Commercial Financial Services (Pvt.) Limited), as the initial Trustee and Central Depository Company of Pakistan Limited as the new Trustee<sup>1</sup> and registered<sup>2</sup> under the Non-Banking Finance Companies and Notified Entities Regulations, 2008.

## **PART II - REGULATORY APPROVAL AND CONSENT**

### **2.1 Approval of the Securities and Exchange Commission of Pakistan**

The Securities and Exchange Commission of Pakistan (SECP) has registered<sup>3</sup> the Unit Trust of Pakistan (UTP) under Regulation 44 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008 vide letter No. NBFC/MF-RS/JD-VS/JSIL/138/2009 dated January 22, 2009. The SECP has approved this Offering Document<sup>4</sup>, under Regulation 54 of the Regulations vide its letter No. NBFC/MF/JD-VS/UTP/841/2010 dated November 10, 2010.

**It must be distinctly understood that in giving this approval, SECP does not take any responsibility for the financial soundness of Unit Trust of Pakistan nor for the accuracy of any statement made or any opinion expressed in this Offering Document.**

**Investors should realize that all investments involve risk. It should be clearly understood that the portfolio of the Fund is subject to market fluctuations and risks inherent in all such investments. The value of the Units in the Fund may appreciate as well as depreciate, as well as the level of dividend declared by the Fund, if any, may go down as well as up.**

**If you have any doubt about the contents of this Offering Document you should seek independent professional advice from your legal, financial and/ or other professional adviser.**

### **2.2 Governing Law**

The Trust Deed and this Offering Document of the Fund shall be subject to and be governed by the laws of Pakistan including the Companies Ordinance, 1984, the Regulations and all other applicable rules and regulations, as amended or replaced from time to time, and it shall be deemed for all purposes whatsoever that all the provisions required to be contained in a trust deed by the Regulations are incorporated in the Trust Deed of the Fund as a part and parcel thereof and in the event of any conflict between the Trust Deed of the Fund and the Regulations, the latter shall supersede and prevail over the provisions contained in the Trust Deed of the Fund. In case the Rules or Regulations are amended or any directives are issued or any relaxations or exemptions are allowed thereunder, such amendments, directives, relaxations and exemptions shall deem to have been included in the Trust Deed and this Offering Documents. In the event of any conflict between this Offering Document and the Trust Deed of the Fund, the latter shall supersede and prevail over the provisions contained in this Offering Document. The Management Company, Trustee and the Fund shall be subject to full compliance of the Rules, the Regulations, the Trust Deed and this Offering Document.

### **2.3 Filing of the Offering Document**

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<sup>1</sup> MCB Financial Services was replaced by Central Depository Company of Pakistan as the Trustee vide first supplemental trust deed of UTP dated June 11, 2005.

<sup>2</sup> First authorized by SECP under Rule 10 of the repealed Asset Management Companies Rules, 1995.

<sup>3</sup> First authorised by SECP to offer Units u/nder rule10 of the Asset Management Companies Rules, 1995.

<sup>4</sup> First approved by SECP under rule 12 of the Asset Management Companies Rules, 1995.

The Management Company has filed a copy of this Offering Document signed by the Chief Executive along with the Trust Deed [Document (1) below] with the SECP. Copies of these documents along with documents (2) to (9) below can be inspected at the registered office of the Management Company or the registered office of the Trustee, at the addresses provided in Clause 3.1 of this Offering Document.

1. Trust Deed (Deed) of the Fund dated April 26, 1997, between JS Investments Limited (formerly JS ABAMCO Limited and initially ABAMCO Limited), as the establisher and the Management Company and MCB Financial Services Limited (Formerly Muslim Commercial Financial Services Limited and initially Muslim Commercial Financial Services (Pvt.) Limited), as the initial Trustee, as subsequently amended vide a First Supplemental Deed dated January 16, 2001 and a Deed of Change of Trustee and Amendment of Trust Deed dated June 11, 2005, executed among JS Investments Limited (as the Management Company), Muslim Commercial Financial Services (Pvt.) Limited (now MCB Financial Services Limited) (as the outgoing trustee) and Central Depository Company of Pakistan Limited (as the new trustee), whereby Muslim Commercial Financial Services Limited (now MCB Financial Services Limited) retired as the trustee and Central Depository Company of Pakistan Limited was contemporaneously appointed as the Trustee and the Second Supplemental Deed dated October 30, 2007 and Fourth Supplemental Deed dated January 28, 2010;
2. SECP's letter No. NBFC-II/26/JSIL/AMS/14/2010, dated May 17, 2010, renewing the license of JS Investments Limited to undertake asset management services<sup>1</sup>;
3. SECP's letter No. NBFC/MF-RS/JS-VS/JSIL/138/2009, dated January 22, 2009, registering<sup>2</sup> the Fund;
4. SECP's letter No NBFC-II/JD(R)/Abamco-UTP/79, dated January 27, 2005, approving the appointment of Central Depository Company of Pakistan Limited as the Trustee of the Fund;
5. SECP's letter No. 7(1)CF/AMC/95, dated September 19, 1997, approving the initially published Offering Document;
6. Audited Accounts of the Fund for the period April 26, 1997 to June 30, 1997, together with Auditors' Report;
7. Letters dated August 18, 1997 and September 18, 1997 from Messrs. Ford, Rhodes, Robson, Morrow, Chartered Accountants<sup>3</sup>, the first independent Auditors of the Fund, consenting to the issue of statements and reports appearing in Part XIII of this Offering Document;
8. Letter of consent by the Transfer Agent, Technology Trade (Pvt.) Limited for the Fund; and
9. SECP's letter No. NBFC/MF/JD-VS/UTP/841/2010 dated November 10, 2010, approving this replacement Offering Document.

## **PART III – CONSTITUTION OF THE SCHEME**

### **3.1 Constitution**

**Unit Trust of Pakistan** is constituted by a Trust Deed entered into at Karachi on April 26, 1997 between:

1. **JS INVESTMENTS LIMITED - "JSIL" (formerly JS ABAMCO LIMITED and initially ABAMCO Limited)**, a listed public limited company incorporated under the Companies Ordinance 1984, with its registered office at 7th Floor, The Forum, Block 9, G-20, Khayaban-e-Jami, Clifton, Karachi-74000,

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<sup>1</sup> First registered by SECP as an asset management company vide its letter No. 7(1)CF/AM/95-1 dated August 29, 1995.

<sup>2</sup> First authorized offer of Units by SECP vide its letter No. 7(1)CF/AMC/95- dated June 9, 1997.

<sup>3</sup> Renamed Ernst & Young Ford Rhodes Sidat Hyder, Chartered Accountants.



(hereinafter called “**Management Company**” which expression where the context so permits shall include its successors in interest and assigns) of the one part; and

2. **CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED**, an unlisted public limited company incorporated in Pakistan, under the Companies Ordinance, 1984, having its registered office at CDC House, 99-B, Block “B”, S.M.C.H.S., Main Shahrah-e-Faisal, Karachi - 74400 and registered to act as central depository company under Rule 4(3) of the Central Depository Companies (Establishment and Regulation) Rules, 1996 (hereinafter called the “**Trustee**”, which expression, where the context so permits, shall include its successors-in-interest and assigns) of the other part.

### **3.2 Objectives and Investment Policy**

The Fund aims to, by prudent investment management, to preserve and grow investors' capital in the long-term while providing a regular stream of current income on an annual basis.

Consistent with the Investment Objective the Fund shall operate a diverse portfolio of carefully selected equity and fixed income investments whereby the equity component is meant to provide the growth in capital while dividends in the equity component along with the fixed income investments help generate the current income. Please refer to Part VI of this Offering Document for details.

### **3.3 Trust Deed**

The Trust Deed shall be subject to and governed by the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (Regulations) and all other applicable laws and regulations.

**The terms and conditions in the Trust Deed and any Supplemental Deed shall be binding on each Unit Holder as if he has been a party to it.**

### **3.4 Modification of Trust Deed**

The Trustee and the Management Company, acting together and with the approval of the SECP, shall be entitled by a Supplemental Deed to modify, add to, alter and amend or amend and restate the provisions of the Trust Deed, in such manner and to such extent as they consider expedient on any of the following grounds:

1. To the extent required to ensure compliance with any applicable laws, any fiscal or statutory requirement and regulations or any amendment of such laws and regulations;
2. To enable the provisions of the Deed to be more conveniently or economically managed;
3. To enable the Units to be listed on a Stock Exchange; or
4. Otherwise to the benefit of the Unit Holders;

Provided that in case of (2), (3) and (4) above, such alteration or addition shall not prejudice the interest of the Unit Holders; and that in any event, it shall not release the Trustee or the Management Company of their responsibilities.

Where the Trust Deed has been altered or supplemented, the Management Company shall notify the Unit Holders immediately by publication in two widely circulated newspapers in Pakistan, one in English and one in Urdu.

### **3.5 Fund Structure**

The Fund is an open-end "Balanced Scheme". It is divided into Units having Par Value<sup>1</sup> of One Hundred Rupees (PKR 100/-) each. All Units and fractions thereof represent an undivided share in the Fund and rank pari-passu as to their rights in the Net Assets, earning and receipt of dividend and distributions.

### **3.6 Core Investors**

The Core Investors of the Fund are:

	<b>Rupees</b>
National Bank of Pakistan	75,000,000
Muslim Commercial Bank Limited	75,000,000
International Finance Corporation	60,000,000
Prudential Commercial Bank Limited and/or its associated companies	75,000,000
Al Towfeek Investment Bank Limited	40,000,000
	<u><u>325,000,000</u></u>

The Core Investors have agreed to hold their investment for a minimum period of two years from the date of payment in full of such Units, i.e. up to July 1999.

### **3.7 Units**

The Fund shall offer Units to investors on a continuing basis. There is no lower or upper limit set on the Units to be issued to a single Unit Holder or on the total number of Units to be issued to the public. The Units shall be fully paid before they are issued. The liability of Unit Holders shall be limited to the extent of Offer Price for Units purchased by them. Unit Holders may redeem Units or fractions thereof for cash by redeeming to the Fund. Units are also transferable. Units will be issued in registered un-certificated form and will be confirmed to investors by means of an Account Statement issued by Transfer Agent. Certificate will be issued as per Clause 12.7, if so requested by Unit Holder.

### **3.8 Initial Offer of Units**

The Initial Offer is made during the Initial Period, which will be for four (4) Business Days and starts at the start of the banking hours on October 27, 1997 and shall close at the close of the banking hours on October, 30, 1997. During the Initial Period, Units will be offered at the Initial Price<sup>2</sup> - i.e., Par Value without any Front-end Load. During the Initial Period the Units can also be redeemed at the Initial Price.

### **3.9 Transaction in Units of the Fund after Initial Period**

After the initial period, the public sale of Units at Initial Price shall be discontinued: Units can be purchased at their respective Offer Price and redeemed at their respective Redemption Price as per Clause 5.6 of this Offering Document. The Management Company shall announce and make available the Offer Price to the public through its web-site and at the office(s) of JSIL and Authorised Branch(es) of the Distributor(s) as of the close of the Subscription Day. The Management Company shall also announce and make available the Redemption Prices to the public through its web-site and at the office(s) of JS Investments Limited and the Authorised Branches of the Distributor(s) on all Business Days. The Offer and Redemption Prices shall be determined by the Management Company under the provisions of the Trust Deed and this Offering Document. The Offer and Redemption Price so calculated shall be applicable for the earlier same day transactions pursuant to Clause 5.6 of this Offering Document.

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<sup>1</sup> The Par Value of the Fund was changed from Rupees Five Thousand (PKR 5000/-) to Rupees Hundred (PKR 100/-) through the Second Supplemental Deed dated October 30, 2007.

<sup>2</sup> The Initial Offer during the Initial Period was PKR 5000/-.

### **3.10 Offering Document**

The provisions of the Trust Deed and the Regulations govern this Offering Document. It sets forth information about the Fund that a prospective investor should know before investing in any Unit. Prospective investors in their own interest are advised to carefully read this Offering Document to understand the Investment Policy, Risk Factors and Warning and Disclaimer and should consult their legal, financial and/ or other professional adviser before investing.

### **3.11 Modification of Offering Document**

This Offering Document will be updated to take account of any relevant material changes relating to the Fund. Such changes shall be subject to prior approval from the Securities and Exchange Commission of Pakistan (SECP) and shall either be circulated to all Unit Holders or publicly notified by advertisements in the newspapers subject to the applicable provisions of the Trust Deed, the Rules and the Regulations.

### **3.12 Duration**

The duration of the Fund is perpetual. However it can be wound up by the SECP or by the Management Company on the occurrence of certain events as stated in Part XVI of this Offering Document under the heading "Cancellation of Registration, Termination and Winding up of the Fund".

### **3.13 Responsibility of Management Company for Information Given in this Document,**

JS Investments Limited accepts the responsibility for the information contained in this Offering Document as being accurate at the date of its publication.

## **PART IV - OPERATORS AND PRINCIPALS**

### **4.1 Management Company**

The Management Company is engaged, inter alia, in the business of providing asset management services and has been licensed by the Securities and Exchange Commission of Pakistan (SECP) under the applicable Rule 5 (2) of the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 which has been renewed under letter No. NBFC-II/26/JSIL/AMS/14/2010, dated May 17, 2010. JS Investments Limited is a public limited company listed on the Karachi Stock Exchange with a paid up capital of PKR 1,000 million.

Founded in 1995, JS Investments Limited (JSIL) is the oldest and one of the largest private sector asset management companies in Pakistan with assets under management spread across fourteen (14) mutual funds (twelve (12) open-end, two (2) closed-end), two (2) pension funds and various separately managed accounts. JSIL's successful track record, creative and diverse thinking and product offering has helped set the asset management industry standards in Pakistan by always endeavoring to innovate and be the first to bring new financial products to Pakistan, providing investors the opportunity to better manage their wealth. JSIL has successfully done this by being the first to offer Balanced, Islamic, Fund of Funds, Asset Allocation, Free-Float Based Index, Capital Protected and Aggressive Income open-end funds.

JS Investments is associated with the Jahangir Siddiqui (JS) Group, one of the leading financial service groups of Pakistan, which maintains a strong presence in the nation's banking, corporate finance, equity market operations and insurance sectors.

#### 4.2 Board of Directors - Synopsis

Name, Occupation and Address	Other Directorships
<p><b>1. Mr. Munawar Alam Siddiqui, Chairman</b> Business Executive</p> <p>House No. 113, Khayaban-e- Muhafiz, Phase VI, DHA, Karachi.</p>	<p><b>Director</b> JS Value Fund Limited Eye Television Network Limited</p>
<p><b>2. Mr. Rashid Mansur, Chief Executive</b> Business Executive</p> <p>100-K, D.H.A, Lahore.</p>	<p><b>Chief Executive</b> JS Value Fund Limited</p>
<p><b>3. Mr. Nazar Mohammad Shaikh, Director</b> Business Executive</p> <p>H# 51A/4, Street 14-A, Gulshan-e-Faisal, Bath Island, Karachi.</p>	<p><b>Director</b> JS Value Fund Limited Network Micro Finance Bank Ltd.</p>
<p><b>4. Lt. General (Retd.) Masood Parwaiz, Director</b> Business Executive</p> <p>House No. 14, Askari VIII, Airport Road, Near Islamabad International Airport, Rawalpindi.</p>	<p>None</p>
<p><b>5. Mr. Sadeq Sayeed, Director</b> Business Executive</p> <p>16 Phillimore Place London W87BU, United Kingdom.</p>	<p><b>Director</b> Silk Bank Limited</p>
<p><b>6. Mr. Fayaz Anwar, Director</b> Business Executive</p> <p>79, 9<sup>th</sup> Street, Khayaban-e-Sehr, D.H.A. Phase VI, Karachi.</p>	<p>None</p>
<p><b>7. Mr. Suleman Lalani, Executive Director and Company Secretary</b> Business Executive</p> <p>B-601, Clifton Belle View Apartments, Block 5, Clifton, Karachi.</p>	<p><b>Director</b> Al- Abbas Sugar Mills Limited</p>

## **Board of Directors - Particulars**

### **Air Commodore (R) Munawar Alam Siddiqui, TI (M), SI (M) – Chairman**

Mr. Siddiqui retired as an Air Commodore from the Pakistan Air Force in 2003. His last post was as the Assistant Chief of Air Staff (Administration) at Pakistan Air Force Headquarters. For his meritorious services to the PAF, he was awarded Tamgha-e-Imtiaz (Military) and Sitara-e-Imtiaz (Military).

He was commissioned in the GD(P) Branch of the Pakistan Air Force in 1974. He has served as a VVIP and Presidential pilot during his tenure of service and has held various key Command and Staff appointments in the PAF. He served as Director of Air Transport at Air Headquarters from 1996 to 1998 and commanded an operational air force base with over 8,500 personnel from 2000 to 2002.

Mr. Siddiqui holds an M. Sc. in Defence and Strategic Studies from Quaid-e-Azam University, an M. Sc. in Strategic Studies from Karachi University, a B. Sc. (Honours) in War Studies from Karachi University and B. Sc. Avionics from Peshawar University. He is also an alumna of the National Defence College.

He serves on the boards of JS Value Fund Limited, Mahvash and Jahangir Siddiqui Foundation, JS Air and Eye TV Networks.

### **Mr. Rashid Mansur – Chief Executive Officer**

Mr. Rashid Mansur joined JS Investments Limited on April 3, 2010 as Chief Executive Officer. Prior to joining JSIL he was President and CEO of Escorts Investment Bank Limited and also served as the Chairman of the 'Investment Banks Association of Pakistan'. He is a qualified Associate of the Chartered Institute of Bankers London with specialization in 'International Banking Operations', 'Practice & Law of International Banking' and 'International Finance & Investment'.

He is a Fellow of the Institute of Bankers in Pakistan with over 26 years of Domestic and International Banking experience. He started his career with Habib Bank Limited in 1974 and served for 18 years on various management positions including 10 years in Turkey. In Pakistan, he has held various Board-level positions in both Private and Public Sector, such as President and CEO, 'Fidelity Investment Bank Limited', CEO 'Fidelity Leasing Modaraba', Director 'Security General Insurance Company Limited' and Chairman and CEO 'Board of Investment and Trade Punjab'.

During his tenure as Chairman and CEO of 'The Board of Investment and Trade', Government of Punjab and as Secretary General of Turkey 'Pakistan Business Council (Lahore Chapter)', he is credited with hosting and organizing various investment conferences abroad and rendered valuable services for the promotion of economic relations between Turkey and Pakistan.

Besides English and Urdu, he speaks French and Turkish fluently.

### **Mr. Nazar Mohammad Shaikh – Director**

Mr. Sheikh is a former senior civil servant and has held many senior positions in the Government of Pakistan. He joined the Pakistan Audit Department in 1966 and served in various capacities. He served the Provincial Governments at various levels and also served as the Secretary of Finance Department, Secretary of Education Department, Secretary of Housing & Town Planning Department and Secretary of Communication & Works Department. He has also held the position of Additional Secretary of the Social Sector Wing, Prime Minister's Secretariat.

He was the Vice Chairman of PNSC from January 1992 till August 1993 and was later the chairman of Port Qasim Trust from October 1998 till July 2000. Mr. Sheikh has also held the position of secretary of Communications Division, Ministry of Communications & Railways from July 2000 to March 2001.

**Lt. General (Retd) Masood Parwaiz – Director**

Mr. Masood Parwaiz joined the Pakistan Army in 1968 and retired as a Lieutenant General in 2001. He held the most coveted staff, instructional and command assignments in the Army. He was awarded the Hilal-e-Imtiaz in the military and was appointed the Managing Director of the Army Welfare Trust (AWT) in September 2001 which he continued till December 2005.

As the Managing Director of AWT, he successfully managed the affairs and served as Vice Chairman and Director on AWT Board of Directors, Chairman Executive Committee and Director on ACBL Board of Directors, Chairman BOD of Askari Leasing Company, Askari General Insurance Company, Askari Investment Management Company and all fully owned AWT Projects.

His major achievements include the Financial and Corporate restructuring of AWT, erection of Second line at Nizampur Cement Project.

Mr. Masood Parwaiz holds an M.Sc degree in Strategic Studies from the Quaid-e-Azam University, Islamabad and a B.Sc (Hons) degree in War Studies from the University of Balochistan, Quetta.

**Mr. Sadeq Sayeed**

Mr. Sadeq Sayeed is a London based business executive associated with NOMURA INTERNATIONAL as special advisor. He is looking after International Business Strategy, Alternative Investment Management, Asset Management and Capital Structure and Risk Management. Additionally, he is also on board of various committees namely Executive Committee, Audit Committee, Capital Allocation Committee and Risk & Credit Management Committee.

Previously he was engaged with Credit Suisse First Boston, London, England as Managing Director & Head of Group Leveraged Funds Group, Member of Senior Management and Group Head, European Foreign Exchange, Money Market and Commodities Group and Global options group; Credit Suisse First Boston, New York as Managing Director, Fixed Income Department; Credit Suisse, First Boston, London England as Managing Director, Arbitrage Group and as Director Financier CSFB Treasury and Group Finance and WORLD BANK, Washington DC as Research Associate and Internal Consultant.

Mr. Sayeed holds S.M. with majors in Finance from MIT, Sloan School of Management and S.B also from MIT with majors in Economics and Electrical Engineering. He has also taught weekly financial seminars at MIT in 1993.

**Mr. Fayaz Anwar – Director**

Mr. Fayaz Anwar has over seven years of professional experience in textile sector, ranging from planning, organizing, structuring and managing various establishments of Al-Karam Group of Companies.

As Director Operations of Al- Karam Textile Mills, Mr. Fayaz is responsible for providing strategic and tactical support to Al Karam group of companies. He is also a director in Hiba Weaving Mills (Pvt.) Ltd., and a member of Young Entrepreneur Organization as well as Alumni Association for Foreign Students.

**Mr. Suleman Lalani – Executive Director & Company Secretary**

Mr. Lalani joined JSIL as CFO and Company Secretary in January 2005. He is a fellow member of the Institute of Chartered Accountants of Pakistan and has 18 years of experience in the financial services sector. Prior to joining JSIL, Mr. Lalani has also served as CFO and Company Secretary of a regulated microfinance institution for three years. Earlier he worked as Chief Operating Officer for Jahangir Siddiqui Investment Bank Limited and as Vice President - Finance & Legal with JSCL.

Mr. Lalani has also passed the Board Development Certificate Program conducted by Pakistan Institute of Corporate Governance. He is serving as a member of the Board of Directors of Al – Abbas Sugar Mills

Limited.

#### **4.3 Founding Institutional Investors**

The sponsor of JSIL is Jahangir Siddiqui & Company Limited. Other founding institutional investors included INVESCO Plc. and the International Finance Corporation.

##### **Jahangir Siddiqui & Company Limited ([www.js.com](http://www.js.com))**

Jahangir Siddiqui & Co. Limited (“JSCL”) is the holding company of JS Investments Limited. It is currently rated AA+ (“Double A plus”) long-term and A1+ (“A one plus”) short-term by PACRA. JSCL was the first Pakistani financial services company to boast a Wall Street pedigree as it was previously a joint venture with Bear Stearns and Co. (JSCL was previously known as Bear Stearns Jahangir Siddiqui Ltd.).

#### 4.4 Performance of the Listed Companies where Directors are holding similar office

	2004	2005	2006	2007	2008	2009
	(millions of Rupees)					
JS Value Fund Limited						
EPS (Rs.)	3.24	1.24	4.42	5.55	7.24	(10.94)
Shareholders Equity (Rs. mn)	1,625	1,621	1,789	2,153	2,655	1,237
Total Assets (Rs. mn)	1,675	1,702	1,840	2,379	2,678	1,255
Distribution (%)	12.5B	12.5	30	25	30	10
Eye Television Network Limited						
EPS (Rs.)	-	(20.48)	1.00	2.01	4.51	4.82
Shareholders Equity (Rs. mn)	-	211	407	507	732	726
Total Assets (Rs. Mn)	-	259	529	695	1,025	1,199
Distribution (%)	-	-	-	-	-	53
Silk Bank Limited <sup>1</sup>						
EPS (Rs.)	1.37	0.23	(0.68)	(5.49)	(2.83)	(1.48)
Shareholders Equity (Rs. mn)	1,466	3,206	3,998	2,180	4,391	1763.089
Total Assets (Rs. mn)	42,837	47,748	59,200	53,661	55,645	42,837
Distribution (%)	-	-	-	-	-	-
Al-Abbas Sugar Mills Limited <sup>2</sup>						
EPS (Rs.)	13.45	3.65	0.28	8.61	4.46	16.27
Shareholders Equity (Rs. mn)	637	700	652	802	870	1,126
Total Assets (Rs. Mn)		1,682	1,679	2,729	3,769	3,733
Distribution (%)	-	30	-	-	15	40
Network Micro Finance Bank Ltd						
EPS (Rs.) <sup>2</sup>	(1.03)	(0.78)	(0.73)	(2.03)	(1.06)	0.01
Shareholders Equity (Rs. mn)	89.702	81.865	74.559	54.284	88.349	239
Total Assets (Rs. Mn)	104.152	108.316	114.293	202.335	193.118	351
Distribution (%)	-	-	-	-	-	-

<sup>1</sup> Financial Year end - December 31

<sup>2</sup> Financial Year end - September 30



#### 4.5 Performance of Funds (Open and Closed-end) Under Management

##### Open-End Funds

	UTP	JS IF	JS ISF <sup>1</sup>	JS AAA	JS FoF	JS KSE30 <sup>2</sup>	JS CPF IV	JS AIF	JS PSF-I	JS PSF II	JS CF	
Fund Launch Date	27 Oct 97	26 Aug 02	27 Dec 02	28 Jun 05	31 Oct 05	29 May 06	17 Apr 08	22 Jan 08	24 Apr 09	14 Dec 09	29 Mar 10	
Investment Strategy	Balanced	Income	Shariah Compliant Equity	Asset Allocation	Fund of Funds	Index	Capital Protection	Aggressive Fixed Income	Capital Protection	Capital Protection	Money Market	
Listing	LSE	LSE	LSE	LSE	LSE	LSE	LSE	LSE	LSE	LSE	LSE	
Trustee	CDC	MCB FSL	CDC	CDC	CDC	MCB FSL	MCB FSL	CDC	CDC	MCB FSL	MCB FSL	
Auditors	Ernst & Young Ford Rhodes SHC	Ernst & Young Ford Rhodes SHC	KPMG Taseer Hadi	KPMG Taseer Hadi	M. Yousuf Adil Saleem	KPMG Taseer Hadi	Ernst & Young Ford Rhodes SHC	M. Yousuf Adil Saleem	M. Yousuf Adil Saleem	Ernst & Young Ford Rhodes SHC	Ernst & Young Ford Rhodes SHC	
Risk Profile	Medium	Low	High	High	Medium	High	Low	Medium	Low	Low	Extremely Low	
Net Assets (PKR in mn) <sup>3</sup>	2,425.03	908.33	357.74	163.33	866.01	74.74	648.95	78.67	1,061.27	587.60	1239.46	
Par Value (PKR)	100	100	100	100	100	100	100	100	100	100	100	
Net Assets Value (PKR) <sup>3</sup>	94.96	88.44	62.83	20.79	80.58	26.04	105.29	97.53	109.81	101.86	101.03	
Average Annualized Returns (%) <sup>4</sup>	15.43	7.87	6.76	(0.97)	4.15	(1.56)	7.32	3.92	15.260	7.38	10.25	
Distributions (% of Par Value)	Max	40.21	12.10	37.50	65.00	15.10	1.75	6.25	5.80	n/a	25.00	n/a
	Min	-	6.20	-	-	-	0.50	5.00	n/a	n/a	0.50	n/a

##### Closed-End Funds

	JS VFL	JS LCF <sup>5</sup>	JS GF
Fund Launch Date	14 Jan 96	14 May 04	06 June 06
Investment Strategy	Equity	Equity	Equity
Listing	KSE	KSE, LSE and ISE	KSE, LSE and ISE
Trustee	MCB FSL	CDC	MCB FSL
Auditors	M. Yousuf Adil Saleem	M. Yousuf Adil Saleem	M. Yousuf Adil Saleem
Risk Profile	High	High	High
Paid-up Capital (PKR in mn)	1,185.75	3,295.50	3,180.75
Net Assets (PKR in mn) <sup>3</sup>	1075.33	2268.63	3094.23
Distributions (% of Par Value)	Max	31.00	35.00
	Min	10.00	-

<sup>1</sup> Formerly UTP-Islamic Fund

<sup>2</sup> Formerly UTP-A30+ Fund

<sup>3</sup> As at July 31, 2010

<sup>4</sup> Since inception of the Fund as at July 31, 2010

<sup>5</sup> The Fund stands converted into an Open-end Fund from September 27, 2010

#### **4.6 Duties and Responsibilities of the Management Company**

1. The responsibility of the Management Company is to promote the sale of Units in the Fund, through its the network of Authorised Branch(es) of Distributor(s) in addition to the offices of the Management Company. The Management Company shall be responsible to invest and manage the assets of the Fund according to the provisions of the Deed, this Offering Document, the Rules, and the Regulations and in compliance with the directives of SECP, in good faith, to the best of its ability and without gaining any undue advantage for itself or any Connected Persons.
2. The Management Company shall maintain at its principal office, proper accounts and records of the Fund to enable a complete view of assets and liabilities, income and expenditure and amounts received in respect of Units and paid out on redemptions of Units and by way of distribution.
3. The Management Company shall within four (4) months of closing of the Accounting Period (as defined in Clause 20.2), prepare and transmit to Unit Holders, SECP and the Trustee the annual report of the Fund together with balance sheet, income statement, cash flow statement, statement of movement in Unit Holders' Fund and auditors report for the Accounting Period. The Management Company shall also prepare and transmit to Unit Holders and SECP the balance sheet, income statement, cash flow statement, statement of movement in Unit Holders' Fund and statement showing the securities owned at the beginning of the relevant period, securities purchased or sold during such period, and the securities held at the end of such period together with the value (at carrying and at market) and the percentage in relation to its own net assets and the issued capital of person whose securities are owned for that quarter, whether audited or otherwise, within one (1) month after the close of the first quarter and third quarter and within two (2) months after the close of the second quarter of the year. or within the time frame prescribed by the SECP from time to time. The Management Company shall transmit the quarterly accounts to the Holders by placing them on its website. The Management Company shall make the printed copy of the said accounts available to any Holder, free of cost, as and when requested, subject to SECP requirements.
4. The Management Company shall make available to the Trustee such information as the Trustee may reasonably require in respect of any matter relating to the Fund.
5. The Management Company shall account to Trustee for any loss in value of the assets of the Fund caused by its negligence.
6. The Management Company shall be responsible for all acts and omissions of all persons or agents to whom it may delegate the performance of its duties, as if these were its own acts and omissions and shall account to the Trustee for any loss in value of the Deposited Property, where such loss has been caused by its negligence, reckless or willful act and/ or omission or by its officers, officials or agents.
7. The Management Company shall instruct the Trustee on purchases and redemptions, including placement of cash and sale of investments.
8. The Management Company shall if it considers necessary request the Trustee in writing, for the protection of Deposited Property or safeguarding the interest of the Unit Holders, to institute or defend any suit, proceeding, arbitration or inquiry or any corporate or shareholders' action in respect of the Deposited Property or any part thereof. If for any reason it becomes impossible or impracticable to carry out the provisions of the Deed, the Management Company shall not be under any liability therefor or thereby and it shall not incur any liability by reason of any error of law or any matter or thing done or suffered or omitted to be done in good faith.
9. The Management Company shall not be under any liability except such liability as may be expressly assumed under the Rules, the Regulations and the Deed nor shall the Management Company (save as otherwise provided) be liable for any act or omission of the Trustee nor for anything except its own negligence or willful breach of duty.

10. The Management Company has the primary responsibility for all record keeping, regular determination and announcement of Unit's prices and for producing financial reports, from time to time, as provided in the Regulations and the Trust Deed.
11. The Management Company shall maintain a Register of Unit Holders of the Trust or appoint a Transfer Agent, in its discretion, to maintain the Register and inform the Trustee and the SECP of the address where the Register is kept.
12. The Management Company shall obtain a rating of the Fund as required under the Regulations, once the Fund becomes eligible for rating and such rating shall be updated once every financial year and published in the annual and quarterly reports of the Fund.
13. The Management Company on behalf of the Fund shall not at any time rollover the investments of the Fund where the Management Company and the Trustee are of the opinion that the Fund shall not be able to meet a complete redemption request of any Unit Holder within the time period stipulated in the Regulations; provided that the Fund has already fully utilized the borrowing limit for the purpose of meeting such redemptions.
14. The Management Company in relation to the Fund shall not allow redemption and re-issuance of Units to a Unit Holder based on different Net Asset Values without involvement of payment instrument, unless permitted otherwise by the Commission. Provided that this sub-clause shall not apply to issuance of Bonus Units and re-investment or issuance of Units against gains realization on the same NAV or transaction date.
15. The Management Company in relation to the Fund shall not net-off any transaction (adjustment of assets of the Fund against the investment of the Unit Holders) within the Fund.
16. The Management Company may offer different Administrative Plan(s) to investors and may market the Unit Trust or any other Administrative Plan(s) subject to the approval of SECP. Where such plans are offered, the Management Company shall advise the Trustee of the allocation of funds between the respective fund(s) on the basis of Administrative Plan(s) as determined by the Management Company.
17. The Management Company shall determine from time to time the various class(es) of Units to be issued pursuant to the Deed and the rights and conditions that attach to each class of Units, subject to the consent of the Trustee and approval of SECP, including the Front-end Load, Back-end Load or Contingent Load to be charged to each class of Units as well as the dividends payable in respect of each class and the form and timing thereof.
18. And any other duty or responsibility as is specified in the Trust Deed or the Regulations.

#### **4.7 Trustee – Central Depository Company of Pakistan Limited**

Central Depository Company of Pakistan Limited (CDC), a public limited company incorporated in Pakistan under the Companies Ordinance 1984, with its registered office at CDC House, 99 B, Block B, S.M.C.H.S, Main Shahra-e-Faisal, Karachi – 74400 and registered to act as central depository company under the Rule 4(3) of the Central Depository Companies (Establishment and Regulation) Rules, 1996 has been appointed as the Trustee for the Fund. The Trustee has considerable amount of experience of trusteeship of open-ended funds which are successfully functioning in the country.

#### **4.8 Duties and Responsibilities of Trustee**

1. The Trustee shall comply with the provisions of the Deed, this Offering Document, the Rules and the Regulations for any act or matter to be done by it in the performance of its duties and such acts or matters may also be performed on behalf of the Trustee by any officer or responsible official of the

Trustee or by any nominee or agent appointed by the Trustee under intimation to the Management Company.

2. The Trustee will take into custody and under its control all the property of the Fund and hold it in trust for the Unit Holders in accordance with the Regulations, the Trust Deed and all applicable laws, rules and regulations and the cash and registerable assets shall be registered in the name of, or to the order of the Trustee.
3. The Trustee will carry out the instructions of the Management Company in all matters including investment and disposal of the Deposited Property, unless they are in conflict with the Deed, the Offering Document and the Regulations.
4. The Trustee shall exercise all due diligence and vigilance in carrying out its duties and in protecting the interests of the Unit Holders.
5. The Trustee shall ensure that all issues and cancellations of Units of the Fund and the method adopted by the Management Company in valuing Units for the purposes of determining the Offer and Redemption Prices are carried out in accordance with the provisions of the Deed.
6. The Trustee shall issue a report to the Unit Holders to be included in the annual and the second quarter reports to be sent to the Unit Holders, whether in its opinion, the Management Company has in all material respect managed the Fund in accordance with the provisions of the Regulations and the Deed and if the Management Company has not done so, the respect in which it has not done so and the steps the Trustee has taken in respect thereof.
7. The Trustee shall institute or defend any suit, proceeding, arbitration or inquiry or any corporate or shareholders action in respect of the Deposited Property or any part thereof if so requested by the Management Company in writing. All costs, charges and expenses (including legal fees) incurred in instituting or defending any such action shall be borne by the Fund and the Trustee shall be indemnified against all such costs, charges and expenses. Provided that no such indemnity shall be available in respect of any action taken against the Trustee for gross negligence, or breach of its duties in connection with the Fund under the Deed or the Regulations. For the avoidance of doubt it is clarified that notwithstanding anything contained in the Deed, the Trustee and the Management Company shall not be liable in respect of any losses, claims, damages or other liabilities whatsoever suffered or incurred by the Fund arising from or consequent to any such suit, proceeding, arbitration or inquiry or corporate or shareholders' action or otherwise howsoever and (save as herein otherwise provided), all such losses, claims, damages or other liabilities shall be borne by the Fund.
8. The Trustee shall be responsible for all acts and omissions of all persons or agents to whom it may delegate the performance of its duties, as if these were its own acts and omissions.
9. The Trustee shall account for any loss in value of the Deposited Property where such loss has been caused by negligence or any reckless or willful act and/ or omission of the Trustee or any of its directors, officers, nominees or agents.
10. The Trustee shall not be under any liability on account of anything done or suffered by the Fund in good faith in accordance with or in pursuance of any request of the Management Company provided they are not in conflict with the provision of the Deed or the Regulations. If for any reason it becomes impossible or impracticable to carry out the provisions of the Deed, the Trustee shall not be under any liability therefor or thereby and it shall not incur any liability by reason of any error of law or any matter or thing done or suffered or omitted to be done in good faith hereunder. Notwithstanding removal/ resignation of Trustee, the Trustee shall remain entitled to the benefit of this Clause.
11. The Trustee shall ensure that the sale, issue, repurchase, redemption, transfer and cancellation of Units affected by the Fund are carried out in accordance with the provisions of the Deed and this Offering Document.

12. The Trustee shall ensure that the investment and borrowing limitations set out in the Regulations and the Constitutive Documents are complied with.
13. The Trustee shall ensure that Units are not issued until subscription money is received.
14. The Trustee shall ensure that the Management Company has specified criteria in writing to provide for a diverse panel of brokers at the time of offering of the Fund and shall also ensure that the Management Company has been diligent in appointing brokers to avoid undue concentration of business with any broker.
15. The Trustee shall arrange for an annual system audit and provide the report to this effect to the Commission and the Management Company, as provided in the Regulations.
16. The Trustee shall immediately inform the SECP if any action of the Management Company contravenes the Ordinance, Rules, Regulations, Constitutive Documents, guidelines, codes, circulars, directives or any other applicable laws.
17. The Trustee shall not invest in the Units of the Fund.
18. And any other duty or responsibility as specified under the Trust Deed and the Regulations.

#### **4.9 Transfer Agent**

1. The Transfer agent for the Fund is:

Technology Trade (Pvt.) Limited,  
Dagia House,  
241 C, Block 2,  
PECHS, Karachi.

2. Technology Trade (Pvt.) Limited will be responsible for maintaining the Unit Holder's Register, preparing and issuing Account Statements, Unit Certificate(s) and dividend warrants, and providing related services to the Unit Holders. Technology Trade (Pvt.) Limited has the facilities to provide efficient Transfer Agent services to the Fund and its Unit Holders.

#### **4.10 Distributors / Distribution Companies**

1. The Distribution Function of the Fund shall be performed at the offices of JS Investments and the Authorized Branch(es) of Distributor(s). The address(es) of the Authorized Branch(es) are given in part XXI of this Offering Document.
2. The Distributor(s) and the Management Company will be responsible for the Distribution Function including receiving applications for issuance of Units and redemption/ transfer applications. They will be interfacing with and providing service to Unit Holders, including receiving application for change of address and other particulars or application for issuance of duplicate Certificates for immediate transmission to the Management Company or Transfer Agent as appropriate. The address(es) of the Authorized Branches of the Distributor(s) are given in Part XXI.
3. The Distributor(s) are equipped with the necessary support staff, computer hardware and software to provide service to the investors and have established an efficient communication link with the Trustee, Management Company and the Transfer Agent.

#### **4.11 Auditors**

1. The independent Auditors of the Fund are:

Ernst & Young Ford Rhodes Sidat Hyder  
(Chartered Accountants)  
Progressive Plaza, Beaumont Road  
P.O. Box 15541, Karachi 75530.

2. The Management Company shall appoint an Auditor for the Fund from the approved list of Auditors circulated by SECP from time to time, with the consent of the Trustee, who shall be independent of the Auditor of the Management Company and the Trustee. The Management Company may at any time remove the Auditor and appoint another Auditor in its place. The same firm of chartered accountants cannot be appointed as Auditor for more than five consecutive years, unless permitted otherwise by SECP. Thereafter, the Auditors shall only be eligible for appointment after the lapse of one year.
3. They will hold the office until the transmission of the annual reports and accounts may be reappointed by the Management Company as provided in the Regulations.
4. The Auditor shall have access to the books, papers, accounts and vouchers of the Trust, whether kept at the office of the Management Company, Trustee, Custodian or Transfer Agent or elsewhere and shall be entitled to require from the Management Company, Trustee, Custodian or Transfer Agent and their officers and agents such information and explanations as considered necessary for the performance of the audit.
5. The Auditor shall prepare a written report to the Holders on the account and books of accounts of the Trust and the balance sheet and income and expenditure account and on every other document forming part of the Fund's balance sheet and income and expenditure account, including note(s), statement(s) or schedule(s) appended hereto.
6. The contents of the Auditors report shall be as required in the Regulations.

#### **4.12 Legal Adviser**

The legal adviser of the Fund is:

Bawaney & Partners  
Advocates & Investment & Corporate Advisers,  
Room No. 404, 4th Floor,  
Beaumont Plaza, Beaumont Road, Civil Lines,  
Karachi.

#### **4.13 Bank Accounts**

1. The Trustee shall open separate Bank Accounts titled "CDC - Trustee Unit Trust of Pakistan" at such branches of scheduled commercial Banks and at such locations (including outside Pakistan), subject to applicable regulations and after obtaining all necessary approvals from the relevant regulatory authorities in Pakistan, as may be required by the Management Company, from time to time.
2. The Management Company may also require the Trustee to open separate Bank Accounts with scheduled Commercial Banks titled "CDC - Trustee Unit Trust of Pakistan – Div (number)" for each dividend distribution out of the Fund. The amount required for the distribution of income to the Holders may be transferred in the Distribution Account maintained by the Trustee and shall be held till such time the entire amount of dividend is distributed to the Holders. Income or profit, if any, including those accruing on unclaimed dividends, in this account shall be transferred to the Fund's Bank Account from time to time as part of the Deposited Property for the benefit of the Unit Holders.

3. The Trustee shall, if requested by the Management Company at its discretion, also open separate Bank Account(s) titled "CDC - Trustee JSIL Funds" at Bank(s) designated by the Management Company to facilitate investment in each of the Administrative Plan(s). The operational modalities of these accounts shall be mutually agreed between the Trustee and the Management Company. These account(s) shall be temporary collection accounts, where collections received on account of subscription of units by investors of various unit trusts and the Administrative Plan(s) that are managed by the Management Company shall be held prior to their being allocated and transferred to pertinent unit trust(s) in accordance with the Administrative Plan(s) selected by the investors. Such account(s) may also be used for redemption purposes where funds are transferred prior to the payment of the redemption proceeds to the Holders.
4. Notwithstanding anything in this Offering Document the beneficial ownership of the balances in the Bank Account(s) shall vest in the unit holders.

## **PART V - CHARACTERISTICS OF THE FUND**

### **5.1 Eligibility**

Applications for the issue of Units in the Fund may be made by any investor or any related group of investors qualified or authorized to purchase the Units pursuant to the procedures described in sub-clause (1) of Clause 5.7 below, including but not limited to:

- (a) Citizens of Pakistan resident in Pakistan. In respect of minors below 18 years of age, applications should be made by their guardians.
- (b) Companies, corporate bodies, financial institutions, Banks, partners of a firm and societies incorporated in Pakistan so long as such investment is permitted under their respective memorandum and articles of association and/or bye-laws.
- (c) Non-residents of Pakistan, foreign nationals and companies incorporated outside Pakistan, subject to the regulations of the State Bank of Pakistan and the Ministry of Finance.
- (d) Provident Funds constituted by companies registered under the Companies Ordinance, 1984, subject to the conditions and investment limits as laid down in Employees Provident Fund (Investment in Listed Securities) Rules, 1996, as amended from time to time. **(The Fund is listed in Pakistan on the Lahore Stock Exchange (Guarantee) Limited).**
- (e) Provident, Pension and Gratuity Funds constituted by organizations other than companies under section 20(h) of the Trusts Act 1882, (11 of 1882).
- (f) Insurance companies under the Insurance Ordinance, 2000.
- (g) Non Profit Institutions, funds, trusts, societies or other organizations established in Pakistan for religious or charitable and community service purposes under Rule 213(1)(i) of Income Tax Rules, 2002.
- (h) And any other person, natural or artificial, who is allowed to invest in this Fund under the applicable laws.

### **5.2 Minimum and Maximum Subscription Amount**

Subject to the discretion of the Management Company, a potential investor may open a Unit Holders account without any initial investment. The minimum investment amount for purchasing Units of the Fund is price of purchasing one (1) Unit of the Fund at the prevailing Offer Price. The maximum investment allowed per Unit Holder for purchasing Units of the Fund shall be at the discretion of the Management

Company, as deemed to be in the interest of the Fund. The Management Company may from time to time amend the minimum and the maximum investment amount with prior notice to the Unit Holders through its web-site.

### **5.3 Classes and Types of Units**

1. The Management Company may issue any of the following classes of Units:
  - (i) **Class “A” Units** which shall be charged with a Front-end Load, if any.
  - (ii) **Class “B” Units** which shall be charged with a Back-end Load, if any.
  - (iii) **Class “C” Units** which shall be charged with a Front-end Load and Back-end Load, if any.
  - (iv) **Class “D” Units** which shall be charged with a Contingent Load, if any.
2. The detail of the current level of Front-end Load charged on these Units is outlined in **Annexure “A”** of this Offering Document.
3. The Management Company does not intend to currently offer Class “B”, “C” and “D” Units, which may be offered at the discretion of the Management Company at a subsequent stage through newspaper announcements having wide circulation in Pakistan.
4. The Management Company may at its discretion charge different levels of Front-end Load to different investors. In such an instance the Management Company may instruct the Trustee to refund a portion of the Front-end Load to the Holder, or issue additional Units or fractions thereof to the Unit Holder based on the price applicable to the Units issued against the relevant application. The Management Company may also at its discretion instruct the Trustee to receive the purchase amount on the basis of the reduced Front-end Load. However the Trustee will not accept any amount which is less than the amount based on the Net Asset Value.
5. The Management Company may issue additional class(es) of Units with such attached rights and conditions as determined from time to time, pursuant to the provisions of the Deed and subject to the consent of the Trustee and approval of the SECP. The description, rights and conditions applicable to such offer of Units shall be stated in the Supplementary Offering Document(s) with the approval of the SECP.
6. The Management Company may also issue Units pursuant to different Administrative Plans under distinct administrative arrangement with differing levels of Front-end Load, Back-end Load or Contingent Load, which may also vary according to other criteria as determined by the Management Company.
7. Irrespective of the different class(es) of Units as set out in this Clause, all Units shall rank pari-passu inter se and shall have such rights as are set out in the Deed and the Offering Document. The liability of the Holders shall be limited to the unpaid amount (if any) on the Units.
8. Fractions of a Unit will be issued up to four (4) decimal places of a whole Unit. Certificates will not be issued for fractions of Units.
9. The Management Company may issue different types of Units to investors. The different types of Units shall include different features offered by the Management Company on such conditions or privileges as may be specified in the Supplementary Offering Document. Such conditions or privileges may be with respect to purchase or redemption of Units, distribution of profits (cash dividend and/ or Bonus Units), fixed or flexible timing of such redemption or distribution at the option of the Unit Holder and/or the Management Company.



#### **5.4 Purchase and Redemption of Units**

1. Units can be purchased at the Offer Price on any Subscription Day and redeemed at the Redemption Price on any Business Day in accordance with the procedure set out in Clauses 5.6 and 5.7 of this Offering Document. For investor convenience, the Management Company may make arrangements for acceptance of purchase and redemption requests on non Business Days and after Cut-Off Time on Business Days provided these are treated as redemption requests for the following Subscription or Business Day, as the case may be.
2. During the period the Register is closed, as mentioned in Clause 12.4 of this Offering Document, the dealing in Units including sale, redemption, conversion and transfer of Units will be suspended.
3. The Management Company may at its discretion decline to accept investments from any applicant, if it is of the opinion that it will not be possible to invest the inflow of funds efficiently or to effectively meet any regulatory requirement.

#### **5.5 Cut-Off Timings**

1. The Cut-Off Time of the Fund before which Unit transactions shall be effectuated in the Fund including receiving applications for issuance, redemption, conversion and transfer of Units shall be 3:00 p.m. on the applicable Subscription or Business Day. However, for the month of Ramadan, the Cut-Off Time shall be 12:30 p.m. on the applicable Subscription or Business Day.
2. The Cut-Off Time shall be clearly specified on the web-site of the Management Company. Such Cut-Off Time shall uniformly apply to all Unit Holders. The Management Company may revise such timings under prior intimation to the Unit Holders and the Trustee without the need to amend this Offering Document. The revised Cut-Off Time shall be displayed prominently on the web-site of the Management Company.
3. The Management Company shall forward all the requests for dealing in Units, duly time and date stamped, to the Trustee within twenty-four (24) hours of the receipt of such requests.

#### **5.6 Offer and Redemption Prices**

1. For the Offer and Redemption Prices during the Initial Period, please refer Clause 3.8 of this Document.
2. After the Initial Period, the Management Company shall announce the Offer Price on all Subscription Days and Redemption Price on all Business Days.
3. The Offer Price shall be equal to the sum of the:
  - (i) Net Asset Value (NAV) as of the close of the Subscription Day on which application for issuance of Units is received;
  - (ii) Front-end Load, as outlined in **Annexure "A"** of this Offering Document; and
  - (iii) Any such amount as the Management Company may consider as an appropriate provision of Duties and Charges.

Such sum shall be adjusted upwards to the nearest Paisa.

4. The Management Company may, from time to time, revise the Front-end Load, subject to consent of the Trustee and after prior intimation to the Unit Holders and SECP provided that the revised Front-end Load does not exceed the maximum amount specified in the Trust Deed. Such information shall be published in at least one newspaper, either English or Urdu, circulating in Pakistan.

5. Unit purchase requests, complete in all respects, received at the Authorized Branch(es) of the Distributor including payment instrument, before the Cut-Off Time on any Subscription Day shall be priced at the Offer Price applicable for that Subscription Day on which the application for issuance of Units is received.
6. The Management Company may announce different plans under different administrative arrangements with different levels of Front-end Load, which may also vary according to other criteria as provided in the Supplementary Offering Document. Consequently, the Offer Price may differ for Units issued under differing Administrative Plans.
7. After the Initial Period, the Redemption Price shall be equal to the:
  - (i) Net Asset Value (NAV) as of the close of the Business Day, less:
  - (ii) Any Back-end Load or Contingent Load as outlined in Annexure "A" of this Offering Document; and
  - (iii) Such amount as the Management Company may consider as an appropriate provision of Duties and Charges.

Such sum shall be adjusted downwards to the nearest Paisa.

8. The Management Company may, from time to time, revise the Back-end Load or Contingent Load, subject to consent of the Trustee and after prior intimation to the Unit Holders and SECP provided that the revised Back-end or Contingent Load does not exceed the maximum amount specified in the Trust Deed. Such information shall be published in at least one newspaper one, either English or Urdu, circulating in Pakistan.
9. Unit redemption requests, complete in all respects, received at the Authorized Branch(es) of the Distributor, before the Cut-Off Time on any Business Day shall be priced at the Redemption Price applicable for that Business Day on which the application for redemption of Units is received.
10. The Management Company may announce different Administrative Plans under distinct administrative arrangements with differing levels of Back-end Load or Contingent Load which may also vary according to other criteria as provided in the Supplementary Offering Document(s). Consequently the Redemption Price may differ for Units issued under different Administrative Plans.
11. The Offer and Redemption Price so determined by the Management Company shall be made available to the public at the Authorized Branch(es) of the Distributor(s) as listed out in Part XXI, at the web-site if the Management Company ([www.jsil.com](http://www.jsil.com)) and at the discretion of the Management Company may also be published in at least one newspaper, either English or Urdu, circulating in Pakistan.
12. In the event the amount recovered as provision for payment of Duties and Charges pursuant to sub-clauses (3) and (7) above is insufficient to pay in full such Duties and Charges, the Management Company shall be liable for the payment in full of the amount of such Duties and Charges in excess of the provisions. However, the Management Company will not be responsible for imposition of any Duties and Charges with retrospective effect and such amount will be recovered from Deposited Property.
13. In the event the amount recovered as provision for payment of Duties and Charges pursuant to sub-clauses (3) and (7) above exceeds the relevant amount of such Duties and Charges, the Management Company shall issue additional Units or fractions thereof to the relevant Holders based on the price applicable to the Units issued against the relevant application in case of sub-clause (3) of

Clause 5.6 above and the excess amount in case of sub-clause (7) of Clause 5.6 above shall form part of Deposited Property.

## **5.7 Procedure For Purchase Of Units**

### **1. Application Procedure**

a) Fully completed application form for purchase of Units, accompanied by a cheque/ demand draft/ pay order, the full amount of purchaser's payment, as specified in sub-clause (2) of this Clause below and copies of the documents mentioned in sub-clauses (a) of this sub-clause (1) of Clause 5.7 should be delivered at any of the Authorized Branch(es) of the Distributor(s) on any Subscription Day before the Cut-Off Time. **Only Authorized Branch(es) of Distributor(s) and the Management Company through its Authorised Branch(es) are authorized to collect application and payment for issue of Units as laid down in sub-clause (2) of Clause 5.7 of this Offering Document.**

i In case of individual applicants:

- a Copy of the Computerized National Identity Card (CNIC), National Identity Card for Overseas Pakistanis (NICOP) of the applicant or any other form of identification acceptable to the Management Company;
- b Zakat Affidavit ( in case exemption is sought from the Zakat deductions); and
- c Specimen signature of the applicant.

ii In case of a body corporate or a registered society or a trust:

- a Copy of the memorandum and articles of association/charter/ bye-laws or rules and regulations;
- b Copy of the certificate of incorporation/ registration;
- c Copy of the relevant resolution of the board of directors approving the investment;
- d Copy of power of attorney and/ or relevant resolution of the board of directors delegating any of its officer to invest the funds and/ or to realize the investment; and
- e Copy of the Computerized National Identity Card (CNIC) of the officer to whom the authority has been delegated.

iii In case of existing Holders, if any of the documents have previously been deposited and are acceptable to the Management Company fresh submission of documents will not be required.

b) The Distributor or Transfer Agent shall verify the particulars given in the application for issue of Units and after ensuring that the documentation required is complete in all aspects forward the application to the Management Company for further processing.

c) If the application is incomplete or incorrect in any way the Distributor/ Transfer Agent will advise the applicant in writing to remove the discrepancy within a period of fifteen (15) days, failing which and subject to the Management Company's discretion the application will be rejected and the amount will be refunded after deducting any costs, or the payment instrument returned to the applicant, as the case may be.

d) The Distributor or Transfer Agent will be entitled to verify the particulars given in the application form. In case of any incorrect information the application may be rejected.

- e) The applicant will receive a note confirming the receipt of the application from the Authorized Branch of the relevant Distributor, where application for purchase of Units was submitted.
- f) The Management Company may make arrangements to accept issue requests through electronic (that is, web based), IVR (Interactive Voice Response) or other means. The Management Company may make arrangements through branches of banks to facilitate the issue and redemption of Units through the ATM/ debit card and any other facility including, but not limited to other electronic facilities such as direct debits.

## **2. Payment**

- (a) Payment for Units can be made by cheque or bank draft or pay order, made payable to the "CDC-Trustee Unit Trust of Pakistan" and crossed "Account Payee only" and must be drawn on a Bank in the same town as the Authorized Branch of the relevant Distributor to which the application form has been submitted is located. **Payment for Units in cash or through bearer instruments will not be accepted.**
- (b) The Management Company may make arrangements to accept electronic forms of payments, such as bank auto debit instructions, credit cards and debit cards or in such form (other than through cash or any bearer instruments) as is prescribed by the Management Company, in favor of the Trustee at the Authorized Branch(es) of any Distributor on any Subscription Day. It is reiterated that only Authorized Branch(es) of Distributor(s) are authorized to collect application and payment for issue of Units for non electronic applications and payment methods. Any surcharge/ additional costs payable to third parties during such transactions shall be charged to the Applicant.

## **3. Joint Application**

- (a) Joint application can be made by up to four related applicants. Such persons shall be deemed to hold Units on first holder basis. However, each person must sign the application form and submit a copy of their proof of identification as stated in sub-clause (a) of sub-clause (1) of Clause 5.7 of this Offering Document.
  - (i) The first named Holder shall receive all notices and correspondence with respect to the account, as well as proceeds of any redemption requests, or dividend or fractional payments. His receipt shall be considered as a valid discharge by the Trustee of its obligation.
  - (ii) In the event of death of the first Holder, the person first in the order of survivor(s) as stated in the application form shall be the only person recognized by the Trustee to receive all notices and correspondences With regards to the accounts, as well as proceeds of any redemption requests or dividend or fractional payments. His receipts shall be considered as the valid discharge by the Trustee of its obligations.

## **4. Allotment (Issue) of Units**

If an application duly delivered at or posted to the Authorized Branch of any of the Distributor is accompanied by a cheque or banker's draft, Units applied for will be allotted (issued) on the date of receipt if it is a Subscription Day, or if not a Subscription Day, then on the next following Subscription Day, provided that the cheque or banker's draft accompanying the application, is realized. If the cheque or bank draft or pay order has been returned unpaid, the application will be rejected. In case of an electronic payment request, the Unit will be allotted (issued) on the date that the Fund's Bank Account is credited with the payment.

## **5. Issue of Units Outside Pakistan**

- (a) Subject to exchange control, approvals from State Bank of Pakistan, SECP and other relevant authority, applicable laws, rules and regulations, in the event of arrangements being made by the

Management Company for the issuance of Units to persons not resident in Pakistan or for delivery in any country outside Pakistan the price at which such Units may be issued at the discretion of the Management Company include in addition to the Offer Price as hereinbefore provided a further amount sufficient to cover all additional cost relating to issue of Units outside Pakistan including but not limited to any currency exchange fluctuation or any risk cover, any additional stamp duty or taxation whether national, municipal or otherwise leviable in that country in respect of such issue or of the delivery or issue of Certificates or any additional costs in connection therewith or the remittance of money to Pakistan. However, prior approval shall be obtained from the relevant foreign regulatory body before inviting foreign investment. The investor shall invest in Base Currency of the Fund.

- (b) The currency of transaction of the Fund is Pakistani Rupees and the Management Company, Trustee or any Distributor are not obliged to transact the issuance or redemption of the Units in any foreign currency and shall not be held liable, save as may be specifically undertaken by the Management Company in accordance with relevant international and local laws, for receipt or payment in any foreign currency or for any obligation arising therefrom.

## **5.8 Procedure For Redemption Of Units**

### **1. Application Procedure**

- (a) Requests for redemption can be made by completing the prescribed application form and endorsing the relevant Certificate, if issued, on the reverse of such Certificate and submitting the same to any Authorized Branch of the relevant Distributor on any Business Day before the Cut-Off Time.
- (b) The Unit Holder will receive a note confirming the receipt of the application for redemption from the relevant Distributor/ Transfer Agent.
- (c) The Management Company may make arrangements to accept redemption requests electronically (that is, web based), IVR (Interactive Voice Response) or by any other means. The Management Company may also make arrangements through branches of Banks to facilitate the redemption of Units through the ATM facility.
- (d) In case of submission of electronic on-line redemptions the Holder's user ID and password will authenticate the Holder's identity.
- (e) The Management Company shall not redeem and re-issue Units to a Unit Holder based on different NAVs without involvement of a payment instrument, unless permitted otherwise by SECP. However, this shall not be applicable to issuance of Bonus Units and re-investment or issuance of the Units against realisation of gains on the same NAV or transaction date.
- (f) The Management Company shall not net-off any transaction - i.e., adjustment of Fund's assets against the investment of the Holder.

### **2. Payment of Redemption Proceeds**

- (a) The amount payable on redemption shall be paid to the Unit Holders' or first-named joint Holder in the event of joint Holders or any other joint Holder specified in the application for redemption of Units, by dispatching a cheque/ bank draft/ pay order for the amount to the registered address of the Holder or other means, as specified by the Unit Holder, within six (6) Business Days from the of presentation of a duly completed redemption application, electronic or otherwise, at the Authorized Branch(es) of the Distributor(s) or Transfer Agent, provided that the redemption is not suspended before the Business Day on which application is submitted or if the application is received on a Business Day on which the redemption was suspended (Please refer to sub-clauses (1) and (2) Clauses 5.11 of this Offering Document) or the Register is closed (Please refer to Clause 12.4 of this Offering Document).

- (b) However, if so instructed by the Unit Holder, payment of the redemption proceeds may be transferred to the Unit Holder's (or first-named joint Holder or any other joint Holder specified in the application for redemption of Units, in the event of joint Holders) designated bank account or by crediting the Holder's credit or debit card, within six (6) Business days after the receipt of a properly documented request for redemption of Units, provided that the redemption is not suspended. All bank charge(s) for such mode of payment to the holder, if levied, shall be borne by the Unit Holder.
- (c) The Management Company may under special circumstances agree to pay the redemption amount to the Holder's authorized representative as instructed by the Unit Holder at the time of redemption of Units.
- (d) In the event of Units that are pledged, are redeemed for any reason whatsoever, the proceeds shall be paid to the order of the lien holder's designated bank account or posted to the registered address mentioned in the pledge/ lien application form submitted.

### **3. Joint Holders**

Unless the joint Holders of Units have specified otherwise, requests for redemption of such Units shall be signed or in case of web-based redemption request endorsed by all the joint Holders.

### **4. Partial Redemption**

Partial redemption of Units covered by a single Certificate is permitted, subject to the procedures as are determined by the Management Company from time to time for this purpose. The remaining Units will be re-issued under a new Certificate (Certificate charges may apply for the reissued Certificate subject to the Management Company's discretion) by the Management Company to the Unit Holders, subject to such procedures as are determined by the Management Company from time to time. In case where Units are maintained in book entry form only and Certificates are not issued, any number of Units may be redeemed by the Holder.

### **5. Verification of Redemption Application Form**

The Transfer Agent will verify (1) the holding stated on the Application for Redemption Form and (2) signature of the Holder.

### **6. Redemption Requests in Excess of 10 % of Outstanding Units**

Please refer to sub-clause (1) of Clause 5.11 of this Offering Document.

### **7. Redemption of Units outside Pakistan**

- (a) In the event that the Redemption Price for Units shall be paid in any country outside Pakistan, the price at which such Units may be redeemed may, at the discretion of the Management Company include as a deduction to the Redemption Price as hereinbefore provided all additional costs for redeeming Units outside Pakistan, including but not limited to a further amount sufficient to cover any currency exchange fluctuation and any additional stamp duty or taxation whether national, municipal or otherwise leviable in that country in respect of such payment or redemption and/or any bank or other charges in arranging such payment or redemption. Only those investors investing in foreign currency shall be entitled to redeem units in foreign currency subject to the approvals of the concerned regulatory authorities. It is clarified that the Redemption Price will be in the Base Currency (Pakistani Rupees) and the Fund shall not carry any exchange risk.
- (b) The currency of transaction of the Fund is Pakistani Rupees and the Management Company, Trustee or any Distributor are not obliged to transact the issuance or redemption of the Units in any foreign currency and shall not be held liable, save as may be specifically undertaken by the Management

Company in accordance with relevant international and local laws, for receipt or payment in any foreign currency or for any obligation arising therefrom.

## **5.9 Procedure for Transfer Of Units**

### **1. Application Procedure**

- (a) A Unit Holder can transfer Units held by him by:
  - (i) Completing the prescribed application form for transfer of Units (account to account transfer) to be signed by the transferor and transferee;
  - (ii) Paying any applicable Duties and Charges; and
  - (iii) Submitting to any of the Authorized Branch(es) of the relevant Distributor(s), or the Transfer Agent, or the Management Company the prescribed application form for transfer of Units and relevant Certificate, if issued.
- (b) Any person becoming entitled to hold the Units in consequence of the death, insolvency or winding up of any sole Holder or the survivors of Joint Holder shall be registered as the Holder or Joint Holder as the case may be upon:
  - (i) Paying any applicable Duties and Charges; and
  - (ii) Submitting to any of the Authorized Branches of the relevant Distributor the duly completed prescribed application form for transfer of Units and relevant Certificate, if issued, with such evidence, which may prove his entitlement to the Units.
- (c) Application for transfer can be submitted on any Business Day during banking hours.
- (d) The Management Company may make arrangements to accept transfer requests through electronic means provided the transferor shall be deemed to remain the Holder of the Units transferred until the name of the transferee is entered in the Register in respect thereof.

### **2. Partial Transfer**

Partial transfer of Units covered by a single Certificate is not permitted. However Holders may apply for a splitting of the Certificate before applying for transfer.

### **3. Verification of Application Form for Transfer of Units**

The Transfer Agent will verify:

- (i) The holding stated on the prescribed application form for transfer of Units; and
- (ii) Signature of the Holder.

## **5.10 Conversion of Units**

- 1. A Unit Holder may, on the prescribed application form, request the Management Company to convert the Units held by him in the Fund into the units of any other fund(s) being offered by the Management Company and vice versa, subject to such terms and conditions as set-forth by the Management Company

## 5.11 Suspension of Receipt of Applications and Payment of Redemption Requests

### 1. Queue System, Winding Up, Suspension of Dealing

Under the extraordinary circumstances mentioned in sub-clause (2) of this Clause 5.11 below, the Management Company may announce a change in the method of dealing in Units.

- (i) **Queue System** - In the event redemption requests on any day exceed ten percent (10%) of the outstanding Units, the Management Company may invoke a queue system whereby requests for redemption shall be processed on a first-come-first-served basis for up to ten percent (10%) of the outstanding Units. The Management Company shall proceed to sell adequate assets of the Fund and/or arrange borrowing as it deems fit in the best interest of the Holders and shall determine the Redemption Price to be applied to the redemption requests based on such action. Where it is not practical to determine the chronological ranking of any requests in comparison to others received on the same Business Day, such requests shall be processed on a proportional basis proportionate to the size of the requests. The redemption requests in excess of ten percent (10%) of the outstanding Units will be carried over to the next Business Day. However, if the carried over requests and the fresh requests received on the next Business Day still exceeds ten percent (10%) of the outstanding Units, these shall once again be treated on first-come-first-served basis and the process for generating liquidity and determining the Redemption Price shall be repeated and such procedure shall continue till such time the outstanding redemption requests come down to a level below ten percent (10%) of the outstanding Units.
  - (ii) **Winding up in view of major Redemption** - In the event the Management Company is of the view that the quantum of redemption requests that have built up shall result in the Deposited Property being run down to an unmanageable level or is of the view that the sell-off of assets is likely to result in a significant loss in the value for the Holders who are not redeeming, it may announce winding up of the Fund. In such an event, the queue system, if already invoked, shall cease to apply and all Holders shall be paid after disposing the assets and determining the final Redemption Price. However, the interim distributions of the proceeds may be made if the Management Company finds it feasible.
2. **Suspension Due to Extraordinary Circumstances** - The Management Company may suspend the issue or redemption of Units at any time during extraordinary circumstances including:
- (i) During any period when the Stock Exchange, money markets or scheduled commercial Bank(s) on which any of the Investment is listed or dealt are closed or when dealings in such Investment of the Fund are restricted or suspended;
  - (ii) During the existence of any state of affairs or force majeure, which in the opinion of the Management Company constitute an emergency as a result of which disposal of any of the Investment would not be reasonably practicable or might seriously prejudice the interest of the Fund or Unit Holders;
  - (iii) During a breakdown in the means of communication normally employed in determining the price of any Investment or the current price thereof on any Stock Exchange or when for any reason the price of any such Investment cannot be promptly and accurately ascertained;
  - (iv) During any period when remittance of money which will or may be involved in the realization of such Investment or in the payment for such Investment cannot in the opinion of the Management Company be carried out in reasonable time;
  - (v) During any period when the Management Company is of the view that it would be detrimental to the remaining Holders to redeem or continue to redeem Units at a price ascertained on the basis of the Net Asset Value;



- (vi) During any period when the Management Company is of the view that the investment of inflow of substantial fund shall be difficult, it may decline the application in full or in part for issue of Units at its discretion from investors.

In case of suspension of redemption of Units due to extraordinary circumstances as stated above, the issue of Units shall also remain suspended till the time redemption is not resumed.

3. The Management Company may suspend the issue of Units at any time for an indefinite period:
- (i) If the Net Asset Value of Fund falls below the Par Value of the Units in issue; and
  - (ii) Any other reason deemed appropriate by the Management Company in the interest of the Unit Holders.
4. In case of suspension and/or invoking of a queue system and end of suspension and/or queue system, the Management Company shall immediately notify the SECP and the Trustee and publish the same in at least two daily newspapers, one English and one Urdu, circulating in Pakistan in which the Fund's prices are normally published. Such suspension of queue shall end on the day following the first Subscription Day on which the conditions giving rise to the suspension or queue shall, in the opinion of the Management Company, have ceased to exist.

#### **5. Suspension of fresh Issue of Units**

If the Management Company is of the view that further inflow of funds may affect the quality of Investments, it may at its discretion decline applications in full or in part for issue of new Units. The Management Company may announce a suspension or deferral of sale in such a case. Such a measure shall be taken to protect the interest of the existing Unit Holders and shall not affect the existing subscribers or the issue of Bonus Units as a result of dividend distribution or the option to receive dividends in the form of additional Units. The Management Company shall immediately notify the SECP and the Trustee if fresh issue of Units is suspended and shall also have the fact published, immediately following such decision, in at least two daily newspapers, one in English and one in Urdu in which the Fund's prices are normally published.

### **PART VI - INVESTMENT OBJECTIVES, PERFORMANCE BENCHMARK, POLICY, RESTRICTIONS, RISK DISCLOSURE, DISCLAIMER, BORROWING AND VALUATION**

#### **6.1 Category of the Fund**

The Fund is a 'Balanced Scheme' as per the criteria for categorization of open-end collective investment schemes specified in the Regulations or by SECP, as amended from time to time.

#### **6.2 Investment Objective**

The investment objective of the Fund is, by prudent investment management, to maximize the total investment return on Units in order to achieve, income and capital appreciation. The Fund shall aim to preserve and grow investors' capital in the long-term while providing a regular stream of current income on an annual basis.

#### **6.3 Performance Benchmark**

1. The performance benchmark of the Fund shall be the "rate of return of KSE-30 Index and six (6) month KIBOR" in the weightage of 50% and 50% respectively".
2. The Management Company may, if deemed appropriate, determine another performance benchmark for the Fund under prior intimation to the Unit Holders, the Trustee and the SECP without the need to

amend this Offering Document. Such notice shall be given in at least one (1) newspaper, either English or Urdu, with circulation in Pakistan. The said notice shall be deemed to be duly served on the Holder and shall be sufficient for the purpose of meeting notice requirements set out in the Fund's Constitutive Documents.

#### **6.4 Investment Policy**

1. Consistent with its investment objective, the Fund aims to provide individual and institutional investors with a diversified portfolio of carefully selected investments in the capital and money markets of Pakistan. The Fund, while investing in equity securities and debt securities, would also invest in any other Authorised Investments, including Government of Pakistan's paper, corporate paper and various money market instruments.
2. The Fund may, also hold assets in form of cash with Banks (including term deposit receipts) or other short-term money market instruments, with the object of maintaining sufficient liquidity to meet the redemption requirements and to take advantage of suitable investment opportunities as and when they arise.
3. Provided that Net Assets of the Fund, ranging between 30% to 70% shall remain invested in listed equity securities subject to the condition that the Fund may sell in the cash settled futures market against a position held in the underlying securities, however, the minimum 30% non-hedged exposure in listed equity securities shall be maintained at all times.
4. Provided further that the Fund's investments in Authorised Investments other than listed equity securities shall be subject to such restrictions as specified in the Regulations or by SECP from time to time.

#### **6.5 Investment Restrictions**

1. The Fund shall be subject to the investment restrictions and exposure limits as provided in the Regulations or specified by SECP, unless otherwise allowed by the Rules, Regulations or SECP.
2. The Fund will not at any time (unless otherwise allowed by the Rules, Regulations or SECP):
  - a) Purchase or sell:
    - (i) Bearer securities;
    - (ii) Securities on margin;
    - (iii) securities which result in assumption of unlimited or undetermined liability (actual or contingent);
    - (iv) Commodities or commodity contracts;
    - (v) Real estate or interest in real estate save and except that the Management Company may invest in securities secured by real estate or interest therein or equity securities issued by companies that invest in real estate or interest therein and/ or Real Estate Investment Trust (REIT), unless prohibited;
    - (vi) Any investment other than Authorized Investments as defined herein.
  - b) Participate in a joint account with others in any transaction except as allowed in the Regulations;
  - c) Make short sales of any security or maintain a short position;
  - d) Purchase any security in a forward contract;
  - e) Invest in securities of the Management Company;
  - f) Invest in any security of a Company, if

- (i) any director or officer of the Management Company owns more than five per cent of the total amount of securities issued by that company; or
- (ii) the directors and officers of the Management Company collectively own more than ten per cent of those securities;
- g) Invest in unlisted equity securities unless an application for listing of such securities has been accepted by the Stock Exchange;
- h) Invest more than fifteen percent (15%) of its Net Assets in pre-initial public offering (pre-IPO) of equity securities provided that such investment does not exceed ten percent (10%) of the issued capital of such company.
- i) Invest in any debt security having a rating lower than A minus ("A-");
- j) Place funds with any NBFC and Modaraba having a rating lower than Double A ("AA");
- k) Place funds with any Bank and development financial institution having a rating lower than Double A minus ("AA-");
- l) Invest in a manner such that the weighted average time to maturity of the non-equity Authorized Investments exceeds two (2) years;
- m) Take exposure in excess of twenty-five percent (25%) of its Net Assets in CFS and spread transactions;
- n) Take exposure in any other collective investment scheme, except for investments outside Pakistan;
- o) Take exposure in a single entity of more than ten percent (10%) of the issued capital of that company or ten percent (10%) of the issue size of the debt issued by any entity, provided that subject to the aforesaid conditions stated in this sub-clause the exposure to any single entity shall not exceed an amount equal to ten percent (10%) of the Net assets of the Scheme or the index weight of the security, which ever is higher, subject to the limit of fifteen percent (15%) of the Fund's Net Assets;
- p) Invest more than twenty-five per cent (25%) of its Net Assets in securities of any one sector as per classification of the Stock Exchange;
- q) Take exposure of more than thirty five percent (35%) of its Net Assets in any single group.
- r) Take exposure of more than ten percent (10%) of its Net Assets in Management Company's listed group companies and such exposure shall only be made through the secondary market; and
- g) Enter into underwriting or sub-underwriting contracts on behalf of the Fund.

#### **6.6 Exception to Investment Restrictions**

In case the limits defined in the Investment restrictions are exceeded due to corporate actions including taking up rights or bonus issue or owing to appreciation or depreciation in the value of any Investment, disposal of any Investment or redemption of Units, the Management Company shall regularize such excess exposure in such manner and within such time as specified in the Regulations or by SECP.

#### **6.7 Borrowing Restrictions**

### 1. Limit

Subject to any regulatory requirements for the time being in force and to the terms and conditions herein contained the Management Company shall arrange borrowing with the approval of the Trustee for the account of the Trust. Provided that the borrowing shall not be resorted to except for meeting redemption requests and such borrowing shall not exceed in the aggregate fifteen per cent (15%) or such other limit of the Net Assets of the Fund at any time and shall be repayable within a period of ninety (90) days as under the Regulations. Provided further that the charges payable to such Bank or institution are not higher than the normal bank charges.

### 2. Exception

The maximum borrowing for the account of the Trust shall not exceed the limit provided in the Regulations but if subsequent to such borrowing, the Net Assets have reduced as a result of depreciation in the market value of the Deposited Property or redemption of Units, the Management Company shall not be under any obligation to reduce such borrowing.

### 3. Pledge

For the purpose of securing any such borrowing, the Trustee on the instruction of the Management Company may mortgage, charge or pledge in any manner all or part of the Deposited Property, provided that the aggregate amount to be secured by such mortgage, charge or pledge shall not exceed the limit provided in the Regulations.

### 4. Guarantees

Neither the Trustee nor the Management Company shall be required to issue any guarantees or provide security over their own assets for securing such borrowings from Banks and financial institutions. The Trustee or the Management Company shall not in any manner be liable in their personal capacities for repayment of such loans or advances.

### 6.8 Risk

**Investors should realize that all investments in mutual funds and securities involve risk. It should be clearly understood that the portfolio of the Fund is subject to market fluctuations and risks inherent in all such investments. The value of the Units in the Fund may appreciate as well as depreciate, as well as the level of dividend declared by the Fund, if any, may go down as well as up. Past performance does not necessarily indicate future performance. Therefore, before you invest in the Fund you should carefully evaluate the risks. The Fund is not recommended for investors whose principal objectives are assured income or capital preservation.**

Some of the factors which add to the risk of the Fund include but are not limited to the following factors:

- (a) **Market Risk:** The prices of and the income generated by the securities held by the Fund may decline in response to certain events, including those directly involving the companies whose securities are owned by the Fund, general economic and market conditions, regional or global economic instability, or currency and interest rate fluctuations.
- (b) **Credit Risk:** The risk that a security's issuer or the counter party in the case of reverse repurchase or other arrangement, may not meet its obligation in full and/or on time to pay interest and repay capital or other financial obligations. If the issuer of the instrument or the relevant financial institution or the counter party, in the case of reverse repurchase or other arrangement fails to pay interest, the Fund's income might be reduced and if the issuer fails to repay principal, the value of that security and Fund's Units may be reduced. Credit risk is comprised of default risk and downgrade risk. The Management Company shall help mitigate this risk by continuously reviewing

the market conditions and shall also consider individual credit risks, but it may be understood that market value of fixed-income securities will fluctuate with change in interest levels.

- (c) Business Risk:** Business Risk is the uncertainty of income flows caused by the nature of a firm's business. It includes:

  - (i) Change in business cycles affecting the business of the company in which the investment is made.
  - (ii) Mismanagement of the invested company, third party liability through class action or occurrence of other events such as strikes, fraud etc., in the company in which the investment was made.
- (d) Interest Rate Risk:** During periods of falling interest rates, the values of fixed-income securities generally rise. Conversely, during periods of rising interest rates, the values of such securities generally decline. Generally, the longer the maturity of the fixed-income security, the more the value will decline when interest rates rise. Specific debt instruments differ in their sensitivity to changes in interest rates depending on specific characteristics of each such instrument. A measure commonly used to determine the sensitivity is called duration. The longer the duration of a particular debt instrument, the greater is its price sensitivity to interest rates changes. Similarly, a longer duration portfolio of security has greater price sensitivity.
- (e) Liquidity Risk:** The risk stemming from the lack of marketability of an investment that cannot be bought or sold quickly enough to prevent or minimize loss. Certain securities may be difficult or impossible to sell at the time and price that the Fund would like. The Fund may have to sell a security at a lower price, sell other securities in its portfolio or forego an investment opportunity under those circumstances. This could have a negative effect on the Fund's performance.
- (f) Portfolio Performance Risk:** Performance is the uncertainty relating to the performance of the Fund with respect to its ability to higher income stream and investment upside. The NAV of the Fund might go down.
- (g) Events Risk:** There may be adjustments to the performance of the Fund due to events such as market disruptions, mergers, nationalization, insolvency and changes in taxation law.
- (h) Re-investment Risk:** The risk that an instrument's cash flows (coupon income and principal repayment) will be reinvested at interest rates below that on the original instrument. If interest rates decline, the underlying instrument may rise in value, but the cash flow received from that instrument may have to be invested at a lower interest rate.
- (i) Active Trading Risk:** The Fund may engage in active and frequent trading portfolio securities to achieve its investments objectives. If a Fund does trade in this way, it may incur increased costs, which can lower the actual return of the Fund. Active trading may also increase short terms gain and losses, which may affect taxes that must be paid.
- (j) Management Risk:** There is no guarantee that the investments techniques and risk analyses used by the Fund's portfolio managers will produce the desired results.
- (k) Sovereign Risk:** Payment of bonds/ notes may be effected by the economic and political events in the country of the relevant issuer. The occurrence of a sovereign risk event could result in the loss of all or a portion of the principal invested should, as a result of any economic or political circumstance.
- (l) Country or Political Risk:** Country or Political Risk is the uncertainty of returns caused by the possibility of a major change in the political or economic environment of the country such as:

- (i) Break down of law and order, war, acts of terrorism, natural disasters, etc.
- (ii) Any governmental actions, legislative changes or court orders restraining payment of principal or income.
- (iii) Trading in Fund Units may be suspended if the Stock Exchange suspends the trading of securities, whenever the Stock Exchange determines that it is appropriate in the interests of a fair and orderly market to protect investors.

#### **6.9 Warning and Disclaimer**

- (a) If you are in any doubt about the contents of this Offering Document, you should consult your legal, financial and/ or other professional adviser.**
- (b) The price of Units and the income from them (where income is distributed) may increase or decrease.**
- (c) It should be noted that the Units of the Fund are not bank deposits and are neither issued by, insured by, obligations of, nor otherwise supported by the SECP, any Government agency, or any of the sponsors, affiliates, shareholders or employees of the Management Company or any of the Core Investors or any other Bank or financial institution.**
- (d) The target return or dividend range for the Fund cannot be guaranteed. It should be clearly understood that the portfolio of the Fund is subject to market fluctuations and risk inherent in all such investments.**

**Investment in this fund is suitable for investors with a medium risk appetite and have the ability to take the risks associated with financial market investments. Capital invested in the financial markets could in extreme circumstances lose its entire value. However, diversification of the investment into a number of equity securities, debt securities, money market instruments and repurchase transactions tends to reduce the risk substantially. The historical performance of this Fund or any similar fund managed by the Management Company, the financial and other markets, or that of any one security or transaction included in the Fund's portfolio will not necessarily indicate future performance.**

**Investors are requested to read the Risk Disclosure and Warning and Disclaimer statement contained in Clause 6.8 and 6.9 of this Offering Document.**

#### **6.10 Valuation of Deposited Property**

The Net Assets of the Fund shall be computed as follows:

- (a) Security listed on a Stock Exchange, local or foreign as the case may be, shall be valued at its last sale price on such exchange on the date on which it is valued or if such exchange is not open on such date, then at its last sale price on the next preceding date on which such exchange was open and if no sale is reported for such date the security shall be valued at an amount neither higher than the closing asked price nor lower than the closing bid price;
- (b) an unlisted debt security and a debt security listed but not traded regularly on a Stock Exchange shall be valued in the manner specified by the Commission;
- (c) An investment purchased and awaiting payment against delivery shall be included for valuation purposes;
- (d) An investment sold but not delivered pending receipt of proceeds shall be valued at the net sale price;

- (e) The value of any dividends, bonus shares or rights which may have been declared on securities in the portfolio but not received by the Fund as of the close of business on the valuation date shall be included as assets of the Fund if the security upon which such dividends, bonuses or rights were declared is included in the assets and is valued ex-dividend, ex-bonus or ex-rights as the case may be;
- (f) Mark-up accrued on any mark-up-bearing security in the portfolio shall be included as an asset of the Fund if such accrued mark-up is not otherwise included in the valuation of the security;
- (g) Any other income accrued upto the date on which computation was made shall also be included in the assets;
- (h) All liabilities, expenses and other charges due or accrued up to the date of computation which are chargeable under the Regulations and taxes shall be deducted from the value of the assets;
- (i) The remuneration accrued up to the date of computation payable to the Management Company for providing management and other services shall be included as an expense;
- (j) A security not listed or quoted on a Stock Exchange, other than Government Securities or debt security, shall be valued at investment price or its break up value as per last audited accounts, whichever is lower;
- (k) Government Securities not listed on a Stock Exchange and traded in the inter-bank market shall be valued at the average rate quoted on a widely used electronic quotation system and such average rate shall be based on the remaining tenor of the security; and
- (l) Any such method of valuation of assets and liabilities as may be specified or modified by SECP from time to time.

#### **PART VII - SPECIAL CONSIDERATIONS**

1. The Management Company has not authorized any person to give information or make any representations, either oral or written, not stated in this Offering Document in connection with issue of Units under the Fund. Prospective investors are advised not to rely upon any information or representation not incorporated in this Offering Document as the same have not been authorized by the Management Company. Any investment made by any person on the basis of statements or representations which are not contained in this Offering Document or which are inconsistent with the information contained herein shall be solely at the risk of the investor.
2. The Management Company is committed to complying with all applicable anti-money laundering law and regulation in all of its operations. The Management Company recognizes the value and importance of creating a business environment that strongly discourages money launderers from using the Management Company.
3. The Management Company may seek any information or obtain and retain documentation used to establish identity as may be decided by the Management Company from time to time. It may re-verify identity and obtain any missing or additional information for this purpose.
4. The Management Company shall have absolute discretion to reject any application or prevent further transaction by an investor, if after due diligence, the person making the payment does not fulfill the requirements of the "Know Your Customer (KYC)" or the Management Company believes that the transaction is suspicious in nature as regards money laundering. In this behalf the Management Company reserves the right to reject any application and deal with such application in accordance with the applicable laws and procedures set-out by the Management Company from time to time.

## **PART VIII - FEES, CHARGES AND EXPENSES**

### **8.1 Front-end Load and Contingent Load**

1. The Management Company may charge up to a maximum Front-end Load of five percent (5%) of the Net Asset Value on application for issue of Units received from investors. The details of the current level of Front-end Load being charged is outlined in **Annexure "A"** of this Offering Document.
2. The rate of Front-end Load specified may change, from time to time at the discretion of the Management Company under prior intimation of not less than seven (7) days to the Unit Holders, the Trustee and SECP.
3. The Management Company, at its sole discretion, may choose to reduce or waive the Front-end Load to any particular investor. Once the Management Company has made an exception to reduce or waive the Front-end Load for a particular application for issue of Units, the Management Company may not later re-charge that Front-end Load. However, the decision by the Management Company to reduce or waive a Front-end Load for one investor does not obligate the Management Company to reduce or waive the Front-end Load for other investors.
4. The Management Company may charge up to a maximum Contingent Load of five percent (5%) of the Net Asset Value on application for redemption of a certain class of Units received from investors. The details of the current level of Contingent Load being charged is outlined in Annexure "A" of this Offering Document.
5. The rate of Contingent Load specified, as applicable to a certain class of Units, may change from time to time at the discretion of the Management Company under prior intimation of not less than seven (7) days to the Unit Holders, the Trustee and SECP.
6. The Management Company, at its sole discretion, may choose to reduce or waive the Contingent Load to any particular investor. Once the Management Company has made an exception to reduce or waive the Contingent Load for a particular application for redemption of Units, the Management Company may not later re-charge that Contingent Load. However, the decision by the Management Company to reduce or waive the Contingent Load for one investor does not obligate the Management Company to reduce or waive the Contingent Load for other investors.
7. The remuneration of Distributor(s), Investment Facilitators and Sales Agents and the Management Company, other than the management fee, shall be paid exclusively from any Front-end Load or Contingent Load received by the Trustee and no charges shall be made against the Deposited Property in this respect. The remainder of any Front-end Load or Contingent Load, after such disbursement, shall be paid by the Trustee to the Management Company. If the Front-end Load or Contingent Load received by the Trustee is insufficient to pay the remuneration of the Distributor(s), Investment Facilitators and Sales Agents, the Management Company shall pay to the Trustee the amount necessary to pay in full such remuneration.
8. Such payments shall be made to the Distributor(s), Investment Facilitators and Sales Agents and the Management Company by the Trustee or to the Management Company by the Trustee for onward payments to them on account of the Management Company on a mutually agreed periodic basis in arrears.

### **8.2 Back-end Load**

1. Back-end Load, if any, shall be deductible on redemption of certain class of Units. Any such charges shall form part of the Deposited Property. The rate of Back-end Load specified, as applicable to a certain class of Units, may change from time to time at the discretion of the Management Company under prior intimation of not less than seven (7) days to the Unit Holders, the Trustee and SECP.



2. The current Back-end Load being charged is outlined in **Annexure “A”** of this Offering Document.

### **8.3 Remuneration of the Management Company and its Agents**

- 1) The Management Company shall be entitled to be paid out of the Deposited Property monthly in arrears of the accrued remuneration of an amount as outlined in **Annexure “A”** of this Offering Document of the average annual Net Assets of the Trust calculated on a daily basis during the year. Provided that the Management Company may charge performance based or fixed fee or the combination of both, which shall not exceed the limit prescribed in sub-clause (2) below, which shall be disclosed in this Offering Document.
- 2) The remuneration of the Management Company may be revised from time to time, subject to consent of the Trustee and prior intimation of not less than fourteen (14) days to the Unit Holders and SECP. Such notice shall be given in at least one (1) newspaper, either English or Urdu, with circulation in Pakistan. The said notice shall be deemed to be duly served on the Holder and shall be sufficient for the purpose of meeting notice requirements set out in the Fund's Constitutive Documents.

### **8.4 Remuneration of the Trustee and its Agents**

- 1) The Trustee shall be entitled to a monthly remuneration out of the Deposited Property based on an annual tariff of charges as per the tariff structure schedule outlined in **Annexure “B”** of this Offering Document. The annual tariff shall be applied to the average of the annual Net Assets of the Trust as calculated on a daily basis during the year.
- 2) For any period other than a full calendar month such remuneration shall be prorated on the basis of the actual number of days for which such remuneration has accrued for the total number of days in the calendar month concerned. Such remuneration shall be paid to the Trustee in arrears within thirty days after the end of each calendar month.
- 3) Any upward increase in Trustee remuneration would require SECP approval and would be mentioned in this Offering Document. However, any downward shift in the Trustee remuneration will not require such approval or amendment.

### **8.5 All Other Material Fees and Expenses**

The following additional expenses will be payable out of the Fund Deposited Property.

- (a) All expenses incurred by the Trustee effecting the registration of all registerable property in the Trustee's name;
- (b) Charges and levies of the Stock Exchange, national clearing and settlement company and central depository company, if any;
- (c) Brokerage and transaction costs related to investing and disinvesting of the assets of the Fund, including any pre-maturity costs/penalties imposed by Banks;
- (d) Legal and related costs incurred in protecting or enhancing the interests of the Trust or the collective interests of the Unit Holders;
- (e) Bank charges and borrowing/ financial cost;
- (f) Auditor's fees and out of pocket expenses as billed by them;
- (g) Any Fee payable to SECP;

- (h) Listing fee, including renewals payable to Stock Exchange;
- (i) Rating fee of the Fund payable to an approved rating agency;
- (j) Hedging costs including forward cover, forward purchase or option purchase costs;
- (k) Formation cost as allowed under the Regulations;
- (l) Taxes, fees, duties and other charges, if any, applicable to the Trust on its income or its properties, including taxes, fees, duties and other charges levied by foreign jurisdiction on investments outside Pakistan;
- (m) Any printing costs and related expenses for issuing the Fund's quarterly and annual reports etc; and
- (n) Any other expenses or charges as may be permitted by the Commission.

Any cost associated with sales, marketing and advertisement shall not be charged to the Deposited Property, unless otherwise approved by the Commission.

## **PART IX - INCOME DISTRIBUTION**

### **9.1 Declaration of Dividend**

1. The Management Company shall decide not later than forty five (45) days after the Accounting Date whether to distribute profits among Holders, if any, available for distribution in the form of cash dividends or Bonus Unit(s), as selected by the Unit Holders.. The Management Company may, pay the Unit Holders interim dividends, if it considers that the income for the Accounting Period would justify such distribution.
2. The Management Company may decide to distribute, wholly or in part, the distributable income in the form of cash or Bonus Units. Where such distribution comprises only of Bonus Units of the Fund such Units would rank pari passu as to their rights in the Net Assets, earning and the receipt of the dividends and distributions, with the existing Units of the Fund from the date of issue of these Units. The Bonus Units will be issued at the ex-bonus NAV, as laid down in sub-clause (1) of Clause 9.4.
3. In case of distribution in form of Bonus Units the Management Company may at its discretion offer the Holders the option to receive the amount equivalent to their share of the distribution in cash. In such an event, the Management Company shall at the end of the financial year (or the relevant period in the event of an interim dividend) cause to redeem such number of Units that equate value of the Bonus Units for the period. The Redemption Price shall be determined on the basis of the NAV at the distribution date after appropriation of the dividend but without any charge of Back-end or Contingent Load. The payment of the cash equivalent shall be made, net of taxes and Zakat that the Management Company and/ or the Trustee is obliged to recover, by the way of transfer of amount to the Unit Holder's designated bank account or to the Holder's registered address.

### **9.2 Dividends (Cash and/or Bonus)**

1. The Fund shall distribute at least ninety percent (90%) (or such other percentage specified in the Regulations or by SECP) of its accounting income received or derived from sources other than unrealized capital gains annually as cash dividend or Bonus Units or both, as stipulated under the Regulations as amended from time to time. The balance of the Fund's income will be retained in the Fund. The Management Company may consider such option in the interest of Unit Holders. The Fund shall comply with regulatory and taxation requirements and the dividend policy may be amended accordingly.

2. All Units shall have the same rights with respect to dividend. The Unit Holders may request the Management Company to re-invest the cash dividend due to them for purchase of additional Units (refer to sub-clause (1) of Clause 9.4 below).

### **9.3 Determination of Distributable Income**

The amount available for distribution in respect of any Accounting Period shall be in accordance with the provisions of the Trust Deed and shall comprise of the revenues earned by the Fund less taxes and expenses, incurred or accrued, attributable to the Fund and the adjustment of any capital gains and losses.

### **9.4 Reinvestment of Dividend**

1. Certain Unit Holder may instruct the Distributor or the Management Company or the Transfer Agent in writing to re-invest any future cash distributions of the Fund to which he will be entitled on the total number of Units held by him. The acquisition of such additional Units of the Fund shall be without any Front-end Load. The Management Company, in such cases, will not pay cash distribution but will issue such Units out of the relevant cash distribution payable to the pertinent Unit Holder, after any deductions as may be required by law in respect of any Zakat, income or other taxes, charges or assessments. Issue of Account Statement by the Transfer Agent showing an increase in Units shall be a good discharge of the obligation to pay the pertinent dividend. In such cases, the additional Units will be issued at the Offer Price of the effective date of distribution after appropriation of the distribution but without any charge of Front-end Load.
2. The Units purchased under one account cannot be split for receiving part cash dividend and part reinvestment of cash dividend. For the convenience of the Unit Holders, the Management Company may make arrangements to accept part re-investment and part cash dividend per Unit Holder account.
3. Fractions of a Unit will be issued up to four decimal places for book entry Units.

### **9.5 Payment of Cash Dividend**

All payments for cash dividend shall be made by cheque or warrant by the Trustee in favor of the Unit Holder or to the first named Joint Holder or to any other joint Holder specified in the instructions received by the Management Company for payment of dividend and sent through the registered post at their registered address. Every cheque shall be made payable to the order of the person to whom it is delivered. The Management Company may under special circumstances or administrative arrangement(s) agree to make payment of dividend amount to the Holders' authorized representative as stated in the prescribed application.

### **9.6 Payment of Dividend/ Redemption Proceeds through Bank**

Where an instruction has been received from the Unit Holder in such form as the Management Company shall consider sufficient, payment of dividend of the total number of Units held by the Unit Holder may be arranged via the Holder's designated bank account or by crediting the Holder's credit or debit card. Currently, for payment of redemption proceeds through bank account or any other means, instruction to this effect shall be given at the time of redemption by indicating in the application for redemption. For risk management purposes, the Management Company may make it mandatory for the Unit Holders to communicate their redemption instructions for payment of proceeds at the time of account registration and not at the time of redemption. Under such an arrangement only written requests for any change in redemption instructions will be entertained. All bank charge(s) for such mode of payment to the holder, if levied, shall be borne by the Unit Holder. The Management Company may under special circumstances or administrative arrangement(s) agree to make payment of dividend amount to the Holders' authorized

representative as stated in the prescribed application.

**9.7 Dispatch of Dividend Warrants and/or Bonus Units**

Dividend warrants shall be dispatched and/ or Bonus Units shall be credited into the Unit Holders' account within thirty (30) days after the declaration of dividend.

**PART X - TAXATION**

The following is a brief description of the Income Tax Law (Income Tax Ordinance, 2001) applicable in respect of the Fund.

**10.1 Liability for Income Tax**

Under the Income Tax law in Pakistan, the Fund is regarded as a public company for tax purposes. The income of the Fund is taxable at the tax rate applicable to a public company, which is presently as under:

- (a) Dividend income – ten percent 10%.
- (b) Capital gains arising on sale of securities listed on any Stock Exchange in Pakistan – taxed as per the following table:

Period	Tax Year (applicable for tax)	Rate of Tax (%age)
Where holding period of a security is less than six (6) months	2011	10
	2012	10
	2013	12.5
	2014	15
	2015	17.5
Where holding period of a security is more than six (6) months.	2011	7.5
	2012	8
	2013	8.5
	2014	9
	2015	9.5
	2016	10
Where holding period of a security is more than one year	-	Nil

- (c) Return from all other sources/ instruments are taxable at the rate of thirty-five 35%, applicable to a public company.

**10.2 Liability for Income Tax, if 90% of Income is distributed as Dividend**

Notwithstanding the tax rates and withholding tax stated under Clause 10.1 and 10.3, the income of the Fund will be exempt from tax, if not less than ninety percent (90%) of the accounting income for the year, is distributed amongst the Unit Holders as dividend (cash or stock). The ninety percent (90%) of the income shall be calculated after excluding capital gains whether realized or unrealized.

For achieving tax efficiency, the Fund shall strive to distribute at least ninety percent (90%) of the income as dividend, calculated after excluding capital gains whether realized or unrealized. Please also refer to Clause **Error! Reference source not found.** of this Offering Document.

**Note:** In terms of the Regulations the Management Company, on behalf of the Fund, for every annual Accounting Period, is required to distribute by way of dividend to Holders not less than ninety per cent (90%) of the accounting income of the Fund earned from sources other than unrealized capital gains as reduced by such expenses as are permitted to be charged to the Fund.

For the purpose of the Regulations the expression “accounting income” means income calculated under the International Accounting Standards and verified by the auditors.

**The Management Company intends to comply with the requirement of the Regulations.**

### **10.3 Withholding Tax**

Under the provisions of Clause 47 (B) of Part IV of the Second Schedule to the Income Tax Ordinance, 2001, the Fund's income namely, dividend, return from term finance certificates or corporate papers, profit on government securities, return on deposits/ certificates of investment with Banks/ Financial Institutions, profits from money market transactions, profit from profit or loss sharing accounts with banks of the Fund will not be subject to any withholding tax.

### **10.4 Zakat**

The Fund is Saheb-e-nisab under Zakat and Ushr Ordinance, 1980. The balance in the credit of saving bank account, or similar account with a Bank standing on 1st day of the month of Ramadan will be subject to deduction of 2.5% Zakat.

### **10.5 Taxation of Unit Holders and Liability to Zakat**

- 1. Withholding Tax:** Unless exempted from such taxation or at reduced rate under any law or avoidance of double taxation agreement, cash dividend paid to Unit holders of the Fund will be subject to withholding tax @ ten percent (10%) according to the present rates, which may change in future.

In terms of the provisions of the Income Tax Ordinance, 2001, withholding tax shall be deemed to be full and final liability in respect of such distribution.

- 2. Capital Gains Tax:** Capital gains on disposition of Units of the Fund will be subject to capital gains tax at the rates prescribed in the Income Tax Ordinance, 2001. The currently applicable rates are as below:

Period	Tax Year (applicable for tax)	Rate of Tax (%age)
Where Units are redeemed within six (6) months of the purchase/Investment	2011	10
	2012	10
	2013	12.5
	2014	15
	2015	17.5
Where Units are redeemed after six (6) months but before twelve (12) months of the purchase/investment	2011	7.5
	2012	8
	2013	8.5
	2014	9
	2015	9.5
	2016	10
Where Units are redeemed after twelve (12) months	-	Nil

3. **Tax Credit:** Subject to the listing on any Stock Exchange in Pakistan, a person other than a company as defined in the Income Tax Ordinance, 2001, shall be entitled to a tax credit under section 62 (1) and (2) of the Income Tax Ordinance, 2001 on purchase of new Units. The amount on which tax credit will be allowed shall be lower of (a) amount invested, (b) ten percent of the taxable income of the Unit Holder, and (c) three hundred thousand Rupees (PKR 300,000/-) ,and will be calculated by applying the rate of tax of Unit Holder for the tax year before allowance of any tax credit under the Income Tax Ordinance, 2001. If the Units so acquired are disposed by the Unit Holder within twelve (12) months, the amount of tax payable by the Unit Holder for the tax year shall be increased by the amount of the tax credit allowed to the Unit Holder.
4. **Zakat:** Units held by resident Pakistani Holders shall be subject to Zakat at 2.5% of the Par Value or Redemption Price of Units, whichever is lower at the time of determining Zakat under Zakat and Ushr Ordinance, 1980, (XVII of 1980), except those exempted under the said Ordinance. Zakat will be deducted at source from the dividend amount payment or from the redemption payment, if Units are redeemed during the Zakat year before payment of dividend.

#### **10.6 Disclaimer:**

**The tax and Zakat information given above is included for general purposes only and is based on the Management Company's interpretation of the law, which to the best of the Management Company's understanding is correct but investors are expected to seek independent advice so as to determine the taxability arising from their investment in the Units of the Fund. Furthermore, tax and Zakat laws, including rates of taxation and of withholding tax are subject to amendments from time to time. Any such amendments in future shall be deemed to have been incorporated herein.**

**All information contained in Part X is based on current taxation status. The exemptions and rates of taxation are subject to change from time to time, as may be announced by the Government.**

### **PART XI - REPORTS AND ACCOUNTS**

#### **11.1 Financial Year**

The Accounting Period will commence from the date of registration of the Fund for the first year and from July 1, for all the following years to June 30. Provided however, the Management Company may with the consent of the Trustee and after intimation to the Commission, change such date to any other date.

#### **11.2 Financial Reporting**

1. The following reports will be sent to the Unit Holders physically (or through electronic means or on the web-site subject to SECP approval):
  - (a) Audited financial statement, together with the auditors report, the report by the Management Company (Director's Report) and the report by the Trustee within four (4) months of the close of each Accounting Period.
  - (b) Un-audited financial statement (subject to limited scope review by auditors), together with the Auditors' review report, report by the Management Company and the Trustee within two (2) months of the close of the second quarter of the Accounting Period or such period as may be prescribed by SECP, as per the Regulations.
  - (c) Un-audited financial statements, together with the report by the Management Company within one month of the close of the first and third quarter of each Accounting Period or such period as prescribed by SECP or the Regulations.

- (d) The Trustee shall issue a report to the Unit Holders to be included in the annual and second quarter report, or at such times as directed by the SECP, in accordance with the applicable laws, whether in its opinion, the Management Company has in all material respects managed the Deposited Property in accordance with the provisions of the Regulations and the Deed and if the Management Company has not done so, the respect in which it has not done so and the steps the Trustee has taken in respect thereof.
2. The regularity of reporting may change if so required by the SECP or under the Regulations and the Ordinance.
3. For the half yearly and quarterly reports of the Fund, the Management Company shall transmit the accounts to the Holders placing the same on its website ([www.jsil.com](http://www.jsil.com)) subject to SECP requirements. However, the Management Company shall provide to the Unit Holders, on demand, printed copies of the quarterly accounts at their registered address, free of cost as and when requested by the Holders.

## **PART XII - SERVICE TO UNIT HOLDERS**

### **12.1 Availability of Forms**

All the forms mentioned in this Offering Document will be available at all the Authorized Branches of all Distributors and offices of the Management Company. The Management Company has also made arrangements to provide web-based access to all the forms mentioned in this Offering Document.

### **12.2 Transfer of Account**

1. Once a Unit Holder has purchased a Unit through an Authorized Branch of the Distributor, a copy of his records/ forms will be kept and maintained at that Authorized Branch. However, for the convenience of the Unit Holder, the Account may be transferred to another Authorized Branch or another Distributor on application by the Unit Holder for transfer of account. In case the relevant Distributor does not continue as the Distribution Company, the Management Company under intimation to the Trustee will make arrangements for the Unit Holder's account to be transferred to another Distributor's Authorized Branch at the nearest location.
2. Notwithstanding the provision in sub-clause (1) of Clause 12.2 above, any Unit Holder may physically or electronically (if such facility is available) submit the application for purchase, redemption, conversion or transfer or any application for change in Register directly to the Management Company or Transfer Agent and the application will be processed.

### **12.3 Register of Unit Holders**

1. A Register of Unit Holders shall be maintained by Technology Trade (Pvt.) Limited, in their capacity as the Transfer Agent at Dagia House, 241 C, Block 2, PECHS, Karachi.
2. Every Unit Holder will have a separate account. The Management Company may make arrangements for the Unit Holders convenience by allowing the Holder to transact in any of the Management Company's funds within one client account, without the Holder having to open a new account for each fund.
3. The Holder will be entitled to inspect his record in the Register and request copies thereof on any Business Day from 10.00 A.M. to 1.00 P.M., except during the days when the Register is closed in accordance with the provision of the Deed, with the prior arrangement with the Management Company or the Transfer Agent.

### **12.4 Closure of Register**

The Management Company may close the Register under intimation to the Trustee by giving at least seven (7) days notice to Holders and for period not exceeding six (6) working days at a time and whole forty-five (45) days in a year. During the period the Register is closed, sale, redemption, conversion or transfer applications will not be entertained.

## **12.5 Information in the Register**

The Register will contain the following information:

### **1. About Unit Holders**

- (a) Name of Unit Holder/ joint Holders;
- (b) Address of Unit Holder/ first named joint Holder;
- (c) Computerized National Identity Card (CNIC) including National Identity Card for Overseas Pakistanis (NICOP) or Passport Number(s) of Unit Holder/ joint Holders;
- (d) Father's/ Husband's name of Unit Holder/ joint Holders;
- (e) Occupation of Unit Holder/ joint Holders;
- (f) Tax/ Zakat status of Holder;
- (g) Record of signature of Holder;
- (h) Incorporation/Registration Number in case of a company, institution, body corporate, etc;
- (i) Names and designations of authorized signatories in case of a company, institution or a body corporate;
- (j) Registered office address, in case of a company, institution or a body corporate; and
- (k) Such other information as is required under the Rules or Regulations or determined by the Management Company.

### **2. About Units**

- (a) Class;
- (b) Type;
- (c) Registration Number;
- (d) Certificate number(s), if applicable;
- (e) Date of purchase/ redemption/ transfer and the reference number, if any;
- (f) Number of Units held;
- (g) Number of electronic Units held;
- (h) Record of verification of Transfer forms/ Redemption forms;
- (i) Information about pledge/ lien/ charge on Units; and
- (j) Such other information as is required under the Rules or Regulations or determined by the Management Company.

### **3. Instructions**

- (a) Redemption and dividend payment instructions, as offered by the Management Company, that will include the mode of payment (crediting the Holder's bank account, credit or debit card or by payment to the Holder's registered address) and the relevant details;
  - (b) Instruction about re-investment of dividend in Units;
  - (c) Instructions if redemption application is to be signed by first-named joint Holder only;
  - (d) Information and instruction about pledge/ charge/ lien of Units;
  - (e) Information and instruction about nominees in case of death of the Unit Holder; and
  - (f) Such other information and instruction as may be available for the benefit of the Holder as is required under the Rules or Regulations or determined by the Management Company.
4. Any request for change of name or redemption instructions as specified in the form prescribed for client registration shall forthwith be notified in writing by the Holder to the Distributor or Transfer



Agent. The Distributor will forward such application to the Management Company or Transfer Agent, who on being satisfied therewith and on compliance with such formalities (including in the case of a change of name the surrender of any Certificate previously issued to such Holder and the payment of the fee) shall alter the Register or cause it to be altered accordingly and in the case of a change of name shall issue a new Certificate if required to such Holder. At the discretion of the Management Company, any change in address may be updated electronically or in writing to the Transfer Agent.

## **12.6 Account Statement**

1. Units will be issued in registered, un-certificated form and will be confirmed to the investors by means of an Account Statement issued by the Management Company or the Transfer Agent in electronic or such other form and for such period as may be determined by the Management Company from time to time and selected by the Unit Holder; provided that where the Unit Holder does not have access to electronic means the same shall be sent in physical form.
2. The minimum periodicity of issuing the Account Statement to the Holder shall be annually, unless the Holder has requested any other periodicity which shall not be less than monthly.
3. Upon confirmation that the Offer Price for each Unit has been received in full from the applicant, the Transfer Agent shall record the same in accordance with sub-clause (4) below and the Account Statement issued in accordance with sub-clause (5) shall constitute evidence of the number of Units registered in the name of the Holder.
4. The Transfer Agent will record directly for each Unit Holder a non-transferable Account Statement each time there is a transaction in the Units - i.e.:
  - a) Issued/ subscribed;
  - b) Redeemed;
  - c) Transferred in favor of third person;
  - d) Transferred from third person in favor of the Unit Holder;
  - e) Consolidated/ split;
  - f) Converted to any of JSIL's other funds (fund exchange);
  - g) Additional Units are issued against re-investment of dividend;
  - h) Bonus Units; and
  - i) Such other information as is required under the Regulations or determined by the Management Company.
5. The Management Company shall send, within fifteen (15) Business Days after close of the Accounting Period or such other period, as may be determined by the Management Company and selected by the Holder, an Account Statement containing information mentioned in sub-clause (4) above for such period.
6. The Management Company may, in the interest of Unit Holders, send a transaction confirmation statement within fifteen (15) Business Days after each transaction, notifying each Holder of any activity in his/her account. The form, content and frequency of such statement shall be determined by the Management Company in its discretion and as selected by the Holder.
7. The Unit Holder at any time, on an application or instructions in writing, shall be entitled to receive proof of any transaction related to his Account. The Management Company may prescribe reasonable Duties and Charges for servicing any additional requests.

## **12.7 Certificates**

1. Unit Certificates will be issued only if requested by the Unit Holders.

2. Certificate shall be issued for whole Units provided the minimum denomination will not be for less than one Unit.
3. Unit Holders can apply for the issue of Certificate by completing the prescribed application form and submitting it to the relevant Distributor together with a fee at the rate of one Hundred Rupees (PKR 100/-) per Certificate or any other amount as determined by the Management Company from time to time.
4. Certificates shall only be issued for Units that have been fully paid for, in such denomination as may be required by the Holder.
5. Certificates, where requested, shall be issued as herein provided not later than fifteen (15) Business Days after the date of such request. The Certificate may be sent to the Holder or his duly authorized nominee at his own risk by registered post or by any other means determined by the Management Company.
6. In the case of Units held jointly the Transfer Agent shall not issue more than one Certificate for the Units held by such joint Holders and delivery of such Certificate to the Holder named first therein shall constitute sufficient delivery to all joint Holders. All payments required (i.e. redemption and dividend) will be made in accordance with the provisions of Clauses 5.8, 9.5 and 9.6 of this Offering Document.
7. Certificates shall be issued in such form as may from time to time be agreed between the Management Company and the Trustee. A Certificate shall be dated, shall bear the name and address of the Management Company and the Trustee, shall bear a Certificate number and shall specify the number of Units represented thereby and the name and address of the Holder as appearing in the Register.
8. The same Unit shall not be represented by more than one Certificate at anyone time.
9. Certificates may be engraved or lithographed or printed as the Management Company may determine from time to time with the approval of the Trustee and shall be signed on behalf of the Trustee by a duly authorized officer of the Trustee and on behalf of the Management Company by a duly authorized officer of the Management Company. Every such signature shall be autographic unless there shall be for the time being in force an arrangement authorized by the Trustee adopting some lithographic or other mechanical method of signature in which event all or any of such signatures may be effected by the method so adopted. The Certificates shall also bear the signature of the authorized representative of the Transfer Agent, which shall always be autographic. No Certificate shall be of any force or effect until signed as herein notwithstanding that before the date of delivery thereof the Trustee or the Management Company or the Transfer Agent or any person whose signature appears thereon as a duly authorized signatory may have ceased to be the Trustee, Management Company, Transfer Agent or an authorized signatory.

## **12.8 Replacement of Certificates**

1. Subject to the provisions of the Trust Deed and in particular to the limitations of the denomination of Certificates as may be fixed by the Management Company and subject to any set of policies from time to time made by the Trustee with the approval of the Management Company every Holder shall be entitled to exchange upon surrender of the existing Certificate any or all of his Certificates for one or more Certificates of such denominations as the Holder may require representing the same aggregate number of Units.
2. In case Certificate is lost, stolen, mutilated, defaced, or destroyed, the Transfer Agent with the approval of the the Management Company may issue to the person entitled new Certificate in lieu thereof. No such new certificate shall be issued unless the applicant shall previously have:

- (a) Returned the mutilated or defaced Certificate or furnished to the Distributor/ Transfer Agent evidence satisfactory to the Management Company of the loss, theft or destruction of the original Certificate;
  - (b) Paid all expenses incurred in connection with the investigation of the facts and any notice to be issued in newspaper inviting any claim (if any) against the lost Certificate to be notified to the Management Company, Trustee or Transfer Agent; and
  - (c) Furnished such indemnity as the Management Company and the Trustee may require.
3. The Management Company, the Trustee, the Distributor(s) and/ or Transfer Agent shall not incur any liability for any action that they may take in good faith under the provisions of this sub-clause. Provided further that the Trustee and/ or the Management Company may also require issuance of public notices in newspapers at the cost of the pertinent Unit Holders before issuing any new Certificate(s).
  4. Before the issuance of any Certificate under the provisions of this sub-clause the Distributor/ Transfer Agent may require from the applicant the payment of a fee of one hundred Rupees (PKR 100/-) for each Certificate, subject to revisions of fee from time to time by the Management Company together with a sum sufficient (if any) in the opinion of Management Company to cover any Duties and Charges payable in connection with the issue of such Certificate.

#### **12.9 Pledge/ Charge/ Lien of Units**

1. Any Unit Holder/ joint Holder(s) may pledge/ lien all or any of his Units as security for any debt to any third party and request the Transfer Agent to record a pledge/ lien of all or any of his/ their Units in favor of any third party, legally entitled to invest in such Units in its own rights. The Transfer Agent shall take a note of the pledge/ charge/ lien in his record, whether the Certificate has been issued or not, provided sufficient evidence of pledge to the satisfaction of the Management Company, Trustee and/ or the Transfer Agent along with a joint request from the Unit Holder and the pledgee is submitted on the application form prescribed by the Management Company. None of these parties, the Trustee, the Management Company, or the Transfer Agent, shall be liable for ensuring the validity of any such pledge/ charge. The disbursement of any loan against the constitution of such pledge/ charge/ lien shall be at the entire discretion of the lender and neither the Trustee nor the Management Company and the Transfer Agent take any responsibility in this matter.
2. Subject to the provision of the sub-clause (a) above, Core Investors may pledge/lien on all or any of Core Units to any third party, subject to an undertaking in writing from the pledgee that he/she shall comply with the requirements and conditions related to Core Units as stipulated under the provisions of this Trust Deed.
3. Partial pledge/ lien of Units covered by a single Certificate is not permitted. However, the Holders may apply for a splitting of the Certificate before applying for such partial pledge/ lien.
4. Save any legal bar or court order requiring otherwise, any cash dividends that are declared on the pledged Units shall be made to the order of the Unit Holder. However, any Bonus Units that the pledged Units are entitled to automatically be marked under the lien of the lien holder, if it is mentioned in the terms of the contract, and in the event the pledged Units are redeemed for any reason whatsoever, the proceeds shall be paid to the order of the lien holder.
5. Where lien/pledge/charge is recorded in the Register, the Management Company and Trustee may concur to make payment to the pledgee, if a request is received from the pledgee or if a joint request is received from the Holder and the pledgee or through an order of the competent jurisdiction and on receipt of such indemnification as Management Company or Trustee may require.

6. The lien once registered shall be removed by the authority of the party in whose favor the lien has been registered or through an order of a competent court. Neither the Trustee, nor the Management Company, nor the Transfer Agent shall be liable for ensuring the validity of any such pledge/charge/lien.

### **12.10 Nomination**

A single Unit Holder can nominate a successor to receive the Units upon his death by completing the prescribed form and submitting the same to the Authorized Branch of the relevant Distributor. Such nomination shall always be subject to provisions of the applicable laws and procedures determined by the Management Company from time to time. Provided that the Management Company will require the nominated successor to provide succession certificate or other such mandate from a court or lawful authority.

## **PART XIII - FINANCIAL INFORMATION**

### **13.1 Auditors Certificate on Core Investors' Investment in the Units of UTP.**

August 18, 1997

The Directors  
ABAMCO Limited,  
1306-7 Chapal Plaza,  
Hasrat Mohani Road,  
Karachi - 74000.

Dear Sir,

In accordance with your request, we confirm that on the basis of the certificate and other information provided by Muslim Commercial Bank Limited, Sheikh Sultan Trust Branch, Karachi that a sum of Rs. 325 million was deposited in the account of Unit Trust of Pakistan up to August 11, 1997 in respect of subscription of Units by the following Core Investors:

	<b>Rupees</b>
National Bank of Pakistan	75,000,000
Muslim Commercial Bank Limited	75,000,000
International Finance Corporation	60,000,000
Prudential Commercial Bank Limited and/or its associated companies	75,000,000
Al Baraka Investment Company Limited and/or its associated companies	40,000,000
	<u><u>325,000,000</u></u>

Yours faithfully,

-sd-

Ford, Rhodes, Robson, Morrow  
Chartered Accountant

### **13.2 Auditors Certificate on Net Asset Value of Units in UTP.**

September 18, 1997

The Directors,  
ABAMCO Limited,  
1306-7 Chapal Plaza,  
Hasrat Mohani Road,  
Karachi - 74000.

Dear Sir,

In accordance with your request, we confirm that on the basis of the books and records of the Unit Trust of Pakistan (UTP) as at September 15, 1997, the Net Asset of UTP as at that date amounted to Rs 330,327,872. At September 15, 1997, the Net Asset Value of each unit amounted to Rs.5,082, which was arrived at by dividing the Net Asset by the number of Units in circulation as at that date.

We draw attention to Clause 13.3 of the Offering Document in which the Management Company has estimated the Formation Costs of UTP prior to and during the Initial Period in which Units will be offered at the Initial Price in terms of the Offering Document. The Net Assets at September 15, 1997 have been determined after writing off formation costs amounting to Rs, 91,431 incurred upto September 15, 1997.

Yours faithfully,

-sd-

Ford, Rhodes, Robson, Morrow  
Chartered Accountants

### **13.3 Formation Cost**

All expenses incurred in connection with the incorporation and the Initial Offer of the Fund, shall be borne by the Fund and amortized over a period of not more than five years. The cost is estimated at Rs. 6,000,000.

### **PART XIV - Transactions with Connected Persons**

- (a) The Management Company on behalf of the Fund, as provided in the Regulations, shall not purchase from, or sell any securities to any Connected Person or its employees without the approval of its Board of Directors in writing and consent of the Trustee. Provided that such condition shall not apply to issue, sale or redemption of Units issued by the Fund.
- (b) All transactions with Connected Persons carried out by the Management Company on behalf of the Fund shall be made as provided in the Constitutive Documents, and shall be disclosed in the Fund's annual report as prescribed in the Rules and Regulations.

### **PART XV - ARBITRATION**

- 1. In the event of any disputes arising out of this Trust Deed or Offering Document between the Management Company on the one part and the Trustee on the other part, including as to the respective rights and obligations of the Parties hereto, as well as those relating to the interpretation of the terms and the conditions of this Trust Deed, Offering Document and/ or the Supplementary Offering Documents, relating to the Unit Trust, the same shall be referred to arbitration by two arbitrators, one to be appointed by the Management Company and the other to be appointed by the Trustee.
- 2. In the event of lack of consensus between the two arbitrators, the matter shall be referred to an umpire, to be selected by the two arbitrators before the commencement of the reference. The unanimous decision of both the arbitrators, or the decision of the umpire, as the case may be, shall be final and binding upon both the parties. The arbitrators and the umpires shall be selected from amongst, senior partners of renowned firms of chartered accountants, or senior partners of renowned law firms, or senior bankers or senior business men or senior executives. The venue of the arbitration shall be Karachi. The arbitration shall be conducted in accordance with the Arbitration Act, 1940.

3. Subject to sub-clauses (1) and (2) above, each party to this Deed along with the Holders irrevocably submits to the exclusive jurisdiction of the Courts at Karachi in relation to all matters that arise pursuant to this Deed and its subject matter.

## **PART XVI - CANCELLATION OF REGISTRATION, TERMINATION AND WINDING-UP OF THE FUND**

### **16.1 By the Management Company and the Trustee**

1. The Fund may be terminated by the Management Company by giving at least three (3) months notice in writing to the Holders and the Trustee on the grounds given in sub-clause (ii) of sub-clause (1) of Clause 5.11 of this Offering Document.
2. Subject to the Regulations, the Trustee and the Management Company may announce winding-up of the Trust without notice to the Unit Holders and SECP if redemptions of Units of unmanageable level would jeopardize the interests of the remaining Unit Holders and that it would be in the best interest of all the Unit Holders that the Trust is wound up.

### **16.2 By the Securities and Exchange Commission of Pakistan**

If SECP considers that further continuation of the registration of the Fund will not be in the interest of Unit Holders, it will give a three (3) months notice to the Trustee and the Unit Holders about its intention not to maintain such registration, provided that no notice shall be served without offering an opportunity of hearing to the Management Company. The SECP may specify any ground(s) or process for winding up of the Fund in the Rules and/ or Regulations which shall be applicable on the Fund.

### **16.3 Winding up**

In case of the termination of the Fund, the Management Company shall be required to wind-up the Fund and refund the proceeds to the Unit Holders in such a manner and within such time as may be required by the applicable laws and/ or specified by SECP.

## **PART XVII - DISTRIBUTION OF PROCEEDS ON CANCELLATION OF REGISTRATION, TERMINATION AND WINDING UP OF THE FUND**

- 17.1 Upon the termination of the Fund, the Management Company shall suspend the sale and redemption of Units forthwith and proceed to sell all Investments then remaining in the hands of the Trustee as part of the Deposited Property and shall repay any borrowing effected by the Fund together with any mark-up remaining unpaid.
- 17.2 The Trustee on the recommendation of the Management Company from time to time distribute to the Holders pro rata to the number of Units held by them respectively, all net cash proceeds derived from the realization of the Deposited Property after making payment as mentioned in Clause 17.1 above and retaining such amount as considered or apprehended by the Management Company for all costs, charges, expenses, claims and demands.

## **PART XVIII - GENERAL INFORMATION**

### **18.1 Inspection of Constitutive Documents**

The copies of Constitutive Documents, that is Trust Deed and Offering Documents, can be inspected free of charges at the registered office of the Management Company or the registered office and place of business of the Trustee or at any of the Authorized Branches of the Distributor(s).

**18.2 Date of Publication of Offering Document**

This Offering Document has been published on November 12, 2010. The Management Company accepts responsibility for the information contained in this Offering Document as being accurate at the date of publication.

**18.3 Responsibility of Management Company for information given in this Document**

The Management Company accepts responsibility for the information contained in this Offering Document as being accurate at the date of its publication.

**PART XIX - STATEMENT OF RESPONSIBILITY BY THE MANAGEMENT COMPANY**

The Commissioner  
Specialized Companies Division  
Securities & Exchange Commission of Pakistan,  
NIC Building, Jinnah Avenue,  
Blue Area,  
Islamabad

JS Investments Limited, in its capacity as the Management Company, accepts the responsibility for the information contained in this Offering Document of the Fund as being accurate at the date of publication.

Signed by:

Mr. Munawar Alam Siddiqui	Chairman
Mr. Rashid Mansur	Chief Executive Officer
Mr. Suleman Lalani	Executive Director
Mr. Nazar Mohammad Shaikh	Director
Mr. Fayyaz Anwar	Director
Lt. General (Retd.) Masood Parwaiz	Director
Mr. Sadeq Sayeed	Director

**PART XX - DEFINITIONS**

Unless the context requires otherwise the following words or expressions shall have the meaning respectively assigned to them viz.:

20.1	<b>Accounting Date</b>	The he thirtieth day of June in each year and any interim date(s) at which the financial statements of the Unit Trust are drawn up. Provided however, the Management Company, with the consent of the Trustee and after intimation to the SECP, may change such date to any other date.
20.2	<b>Accounting Period</b>	A period ending on and including an Accounting Date and commencing (in case of the first such period) on the date on which the Deposited Property is first paid or transferred to the Trustee and (in any other case) from the end of the preceding Accounting Period.
20.3	<b>Account Statement</b>	Statement of transactions in Units in the account of the Holder.

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20.4	<b>Administrative Plans</b>	Investment plans offered by the Management Company and approved by SECP, where such plans allow investors a focused investment strategy in any one or a combination of schemes managed by the Management Company in accordance with the conditions specified by SECP.
20.5	<b>Auditor</b>	The Auditor of the Trust appointed by the Management Company as per the Regulations.
20.6	<b>Authorised Investment</b>	<p>Any investment transacted, issued, traded or listed inside or outside Pakistan as permissible under the Regulations or by SECP and may include any of the following:</p> <ul style="list-style-type: none"> <li>(a) Securities, shares, stock, bonds, debentures, debenture stock, warrant options (subject to SECP's approval), participation term certificates, modaraba certificates, musharika certificates, term finance certificate, convertible bonds, commercial papers, spread transactions, reverse REPO, preference shares and other asset backed or mortgage backed securities;</li> <li>(b) Treasury bills and other Government Securities;</li> <li>(c) Deposits in Banks or financial institutions;</li> <li>(d) Units in any other scheme in case of investments outside Pakistan, subject to the approval of the Commission;</li> <li>(e) Any other equity or debt security in respect of which permission to deal on a Stock Exchange is effective;</li> <li>(f) Investment outside Pakistan in such permitted asset classes including securities, subject to approval of SECP and such terms and conditions as are specified by any competent authority including State Bank of Pakistan;</li> <li>(g) Investment in any equity or debt security that may or may not be listed on the Stock Exchange provided that in case of unlisted equity security an application for listing has been accepted by the Stock Exchange; and</li> <li>(h) Any other investment permitted under the Rules and Regulations or allowed by SECP;</li> </ul> <p>but does not include bearer security or any security that would involve assumption of unlimited liability.</p>
20.7	<b>Authorised Branch(es)</b>	Those branch(es) of the Distributor(s) / Distribution Company(ies) which are authorized by the Management Company. It also includes the distribution centers established by the Management Company to perform the Distribution Function.
20.8	<b>Authority or Commission or SECP</b>	The Securities and Exchange Commission of Pakistan.
20.9	<b>Back-end Load</b>	Charge(s) deductible from the Net Asset Value of the Unit to determine the Redemption Price as per Clause 5.6 of this Offering Document. Any such load, as specified in <b>Annexure "A"</b> , shall be determined by the Management Company from time to time and shall not exceed five percent (5%) of the Net Asset Value. Any such charges shall be treated as part of the Deposited Property.
20.10	<b>Bank</b>	A banking company licensed under the Banking Companies Ordinance, 1962 or any other regulation for the time being in force or an institution providing banking services under the banking law of Pakistan or if operating outside Pakistan under the banking laws of the jurisdiction of its operation outside Pakistan.
20.11	<b>Bonus Units</b>	Units issued, on distribution of the distributable income, in the form of a stock dividend.
20.12	<b>Business Day</b>	Any day of the week but does not include any day which is a gazetted Government of Pakistan holiday or on which the Stock Exchanges in Pakistan are closed for business.
20.13	<b>Certificate</b>	The definitive certificate acknowledging the number of Units registered in the name of the Holder issued at the request of the Holder pursuant to the provisions of the Trust Deed.
20.14	<b>Connected Person</b>	The same meaning as in the Rules.
20.15	<b>Constitutive Document</b>	The same meaning as in the Regulations.



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20.16	<b>Contingent Load or Deferred Sales Load</b>	<p>Processing charges deductible from the Net Asset Value of the Units to determine the Redemption Price as per Clause 5.6 of this Offering Document in case of redemption of Units within a certain period of time or at a decreasing rate for every period the Units are held and shall be charged to Unit Holders in instances where no Front-end Load is charged.</p> <p>Any such charges, as specified in <b>Annexure “A”</b>, shall be determined by the Management Company from time to time and shall not exceed five percent (5%) of the Net Asset Value. Any such charges shall be payable to the Management Company and/or its Distributors, as the case may be.</p>															
20.17	<b>Core Investors</b>	<p>(a) The following investors, who shall be required to subscribe to and to hold the number of Units indicated opposite their respective names for the minimum period of two years from the date of payment in full of such Units:</p> <table border="1" data-bbox="560 541 1421 766"> <thead> <tr> <th style="text-align: left;"><u>Investors</u></th> <th style="text-align: right;"><u>Units</u></th> <th style="text-align: right;"><u>Par Value</u> <u>Rupees</u></th> </tr> </thead> <tbody> <tr> <td>1. Muslim Commercial Bank Limited</td> <td style="text-align: right;">15,000</td> <td style="text-align: right;">75,000,000</td> </tr> <tr> <td>2. Prudential Commercial Bank Limited and/ or its associated companies</td> <td style="text-align: right;">15,000</td> <td style="text-align: right;">75,000,000</td> </tr> <tr> <td>3. International Finance Corporation</td> <td style="text-align: right;">12,000</td> <td style="text-align: right;">60,000,000</td> </tr> <tr> <td>4. Al Baraka Investment Company Limited and/ or its associated companies</td> <td style="text-align: right;">8,000</td> <td style="text-align: right;">40,000,000</td> </tr> </tbody> </table> <p>(b) Such other investor, if any, who may subscribe to such number of Units, as may be agreed upon by the Management Company and the Trustee and to hold and such Units for the minimum period of two years from the date of payment in full of such Units.</p>	<u>Investors</u>	<u>Units</u>	<u>Par Value</u> <u>Rupees</u>	1. Muslim Commercial Bank Limited	15,000	75,000,000	2. Prudential Commercial Bank Limited and/ or its associated companies	15,000	75,000,000	3. International Finance Corporation	12,000	60,000,000	4. Al Baraka Investment Company Limited and/ or its associated companies	8,000	40,000,000
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4. Al Baraka Investment Company Limited and/ or its associated companies	8,000	40,000,000															
20.18	<b>Custodian</b>	The same meaning as in the Rules.															
20.19	<b>Cut-Off Time</b>	<p>Any time as may be determined by the Management Company and communicated to the Trustee and the Unit Holders applicable for each Business Day before which Units transactions will be allowed.</p> <p>The Management Company may change the cut-off timings under prior intimation to the Unit Holders and the Trustee.</p>															
20.20	<b>Deed</b>	The Trust Deed and any Supplemental Deed.															
20.21	<b>Deposited Property</b>	The aggregate proceeds of the sale of all Units at Offer Price after deducting therefrom or providing thereout any applicable Front-end Load, Duties and Charges and transaction costs and any other expenses chargeable to the Fund and after adding thereto any Back-end Load as specified in <b>Annexure “A”</b> of this Offering Document; and includes the Investment and all income, profit and other benefits arising therefrom and all cash and other assets, movable or immovable, and property of every description for the time being held or deemed to be held upon trust by the Trustee for the benefit of the Holders pursuant to the Trust Deed but does not include any Contingent Load payable to the Management Company or any amount standing to the credit of the Distribution Account, except any profit which shall be the part of the Deposited Property.															
20.22	<b>Distribution Account</b>	The account (which may be a current, saving or deposit account) maintained by the Trustee with a Bank approved by the Management Company in which the amount required for distribution of income to the Holders may be transferred. Income or profit, if any, including those accruing on unclaimed dividends, in this account shall be transferred to the Fund's Bank Account from time to time as part of the Deposited Property for the benefit of the Unit Holders.															
20.23	<b>Distributor or Distribution Company</b>	A company, firm, individual, sole proprietorship concern or a Bank appointed by the Management Company under intimation to the Trustee for performing the Distribution Function and shall also include the Management Company, if its performs the Distribution Function.															
20.24	<b>Distribution Function</b>	<p>The functions with regard to:</p> <p>(a) Receiving applications for issue of Units together with aggregate Offer Price for Units applied for by the applicants;</p> <p>(b) Issuing receipt in respect of (a) above;</p> <p>(c) Interfacing with and providing services to the Holders including receiving redemption/ transfer applications, conversion notices and applications for change of address or issue</p>															

**UNIT TRUST OF PAKISTAN  
REPLACEMENT OFFERING DOCUMENT**

		<p>of duplicate Certificates for immediate transmission to the Management Company or the Transfer Agent as appropriate; and</p> <p>(d) Accounting to the Management Company for (i) payment instruments received from the applicants for issuance of Units; (ii) payment instruments delivered to the Holders on redemption of Units; and (iii) expenses incurred in relation to the Distribution Function.</p>
20.25	<b>Duties and Charges</b>	In relation to any particular transaction or dealing all stamp and other duties taxes, Government charges, brokerage, bank charge, transfer fees, registration fee and other duties and charges whether in connection with the constitution of the Deposited Property or the increase or decrease of the Deposited Property or the creation, issue, sale, transfer, redemption or purchase of Units or the sale or purchase of Investments or in respect of the issue, transfer, cancellation or replacement of a Certificate or otherwise which may have become or may be payable in respect of or prior to or upon the occasion of the transaction or dealing in respect of which such duties and charges are payable but do not include the remuneration payable to the Distributor or any commission payable to agents on sales and redemption of Units or any commission charges or costs which may have been taken into account in ascertaining the Net Asset Value.
20.26	<b>Formation Cost</b>	All preliminary and floatation expenses of the Fund including expenses in connection with authorization of the Scheme, execution and registration of the Constitutive Document, issue, circulation and publication of the Offering Document and all expenses incurred during the Initial Period.
20.27	<b>Front-end Load</b>	<p>The sales and processing charges (excluding Duties and Charges) that is received by the Management Company and/ or its Distributors that may be included in the Offer Price of Units as per Clause 5.6 of this Offering Document.</p> <p>Any such charges, as specified in <b>Annexure "A"</b>, shall be determined by the Management Company from time to time and shall not exceed five percent (5%) of the Net Asset Value. Any such charges shall be payable to the Management Company and/or its Distributors, as the case may be.</p>
20.28	<b>Holder or Unit Holder</b>	The investor for the time being entered in the Register as owner of a Unit including investors jointly so registered pursuant to the provisions of the Deed.
20.29	<b>Initial Period</b>	The period during which Units will be offered at the Initial Price in terms of this Offering Document.
20.30	<b>Initial Price</b>	An Offer Price that is equal to the Par Value and any applicable Duties and Charges as determined by the Management Company.
20.31	<b>Investment</b>	Any Authorized Investment forming part of the Deposited Property.
20.32	<b>Net Assets</b>	The same meaning as in the Rules.
20.33	<b>Net Assets Value</b>	Per Unit Value of the Trust arrived at by dividing the Net Assets by the number of Units outstanding, rounded to two (2) decimal places
20.34	<b>Offer Price</b>	The sum to be paid to the Trustee for issuance of one Unit, such price to be determined pursuant to Clause 5.6 of this Offering Document.
20.35	<b>Offering Document</b>	The prospectus, advertisement or other document (approved by the SECP) which contains the investment and distribution policy and all other information in respect of the Unit Trust, as required by the Rules and Regulations and is calculated to invite offers by the public to invest in the Unit Trust, and includes any Supplementary Offering Document.
20.36	<b>Ordinance</b>	The Securities and Exchange Ordinance 1969 (XVII of 1969), as amended from time to time.
20.37	<b>Par Value</b>	The face value of a Unit that shall be one hundred Rupees (PKR100/-) or such other amount as may be determined by the Management Company in consultation with the Trustee from time to time.
20.38	<b>Redemption Price</b>	The amount to be paid to the relevant Holder of a Unit upon redemption of that Unit, such amount to be determined pursuant to Clause 5.6 of this Offering Document.
20.39	<b>Register</b>	The Register of the Holders kept pursuant to the Rules and the Trust Deed.
20.40	<b>Registrar Functions</b>	The functions with regard to:

		<p>(a) maintaining the Register;</p> <p>(b) issuing account statement to the Holders;</p> <p>(c) issuing Certificates including Certificates in lieu of un-distributed income to Holders;</p> <p>(d) dispatching income distribution warrants; and</p> <p>(e) cancelling old Certificates on redemption or replacement.</p>
20.41	<b>Regulations</b>	The Non-Banking Finance Companies and Notified Entities Regulations, 2008, as amended or substituted from time to time.
20.42	<b>Rules</b>	The Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003, as amended or substituted from time to time.
20.43	<b>Stock Exchange</b>	Karachi Stock Exchange, Lahore Stock Exchange, Islamabad Stock Exchange or any other stock exchange registered under the Securities and Exchange Ordinance 1969.
20.44	<b>Supplemental Deed</b>	A deed supplemental to this Deed, executed by the Management Company and the Trustee, after seeking approval of the SECP, to modify, add to, alter and amend or amend and restate the provisions of the Deed or any other Supplemental Deed in such manner and to such extent as may be considered expedient for all purposes, which shall be consolidated, read and construed together with the Deed.
20.45	<b>Supplementary Offering Document</b>	A document issued to modify, add to, alter and amend, amend and restate or to make any other amendment in the Offering Document in such manner and to such extent as considered expedient for all purposes by the Management Company, with the consent of the Trustee, after seeking approval of the SECP and the same shall be consolidated, read and construed together with this Offering Document.
20.47	<b>Subscription Day</b>	Every Business Day provided that the Management Company may with the prior written consent of the Trustee and upon giving not less than seven (7) days notice in the news papers declare any particular Business Day not to be a Subscription Day.
20.48	<b>Transfer Agent</b>	A company including a Bank that the Management Company' shall appoint for performing the Registrar Function.
20.49	<b>Trust or Unit Trust or Scheme</b>	The Unit Trust constituted by the Trust Deed for continuous offers for sale of Units.
20.50	<b>Unit</b>	One undivided share in the Fund and where the context so indicates, a fraction thereof.

Words and expressions used in the Trust Deed and this Offering Document but not defined herein shall have the meanings assigned to them in the Rules and the Regulations, words importing persons include corporations, words importing the masculine gender include the feminine gender, words importing singular include plural and words "written" or "in writing" include printing, engraving, lithography, or other means of visible reproduction.

**PART XXI - AUTHORIZED BRANCHES OF DISTRIBUTORS / DISTRIBUTION COMPANIES**

**21.1 JS Investments Limited**

**KARACHI**

7<sup>th</sup> Floor, the Forum, Block 9, Clifton, Karachi, Pakistan.  
UAN: 021-111-222-626

**ISLAMABAD**

Office # 413, 4th Floor, ISE Building, Jinnah Avenue Islamabad.  
UAN: 051-111-222-626

**LAHORE**

307, Ground Floor, Upper Mall, Lahore, Pakistan  
UAN: 042-111-222-626

**21.2 JS Bank Limited**

**KARACHI**

**Shaheen Complex Branch**

Branch Address Shaheen Commercial Complex, Dr. Zia ud din Ahmed Road, P.O.BOX No.4847  
Phone 21111572265  
Fax 2132631803

**Park Towers Branch**

Branch Address Park Towers, Shahrea Iran, Main Clifton  
Phone 2135830654  
Fax 2135832617

**Karachi Stock Exchange Branch**

Branch Address 2nd Floor, Room No.84,85 & 86, Stock Exchange Bldg, Stock Exchange Road  
Phone 2132462855  
Fax 2132462860

**D.H.A., Khayaban-e-Ittehad Branch**

Branch Address Plot No. 68 C, 13th Commercial Street, Phase II, Ext, DHA  
Phone 2135313811  
Fax 2135313840

**S.I.T.E Branch**

Branch Address Plot No. B-53B, S.I.T.E.  
Phone 2132550080  
Fax 2132550085

**Gulshan-e-Iqbal Branch**

Branch Address Plot No. SB 33, Block 13-B, Scheme 24, Main University Road, Gulshan-e-Iqbal  
Phone 2134829055  
Fax 2134829065

**Clifton Teen Talwar Branch**

Branch Address Plot No. G-3, Shop No. 6 & 7, Al-Habib Arcade, Block 7, Clifton  
Phone 2135835873  
Fax 2135837833

**Shahrah-e-Faisal Branch**

Branch Address Plot No. 32-1-A, Al-Tijarah Centre, Block 6, P.E.C.H.S.  
Phone 2134373240  
Fax 2134373245

**Gulistan-e-Jauhar Branch**

Branch Address Shop No. 12 & 13, Ruffi Lake Drive, Block 18, Gulistan-e-Jauhar  
Phone 2134662002  
Fax 2134662009

**North Nazimabad Branch**

Branch Address Ground and Mezanine Floor, Plot SB-55, Block K, North Nazimabad  
Phone 2136721010  
Fax 2136721019

**Safoora Goth Branch**

Branch Address Shop No.17,19 & 20, Plot No. SB1/179, Block 7, Gulistan-e-Jauhar  
Phone 2134661805  
Fax 2134662011

**Korangi Industrial Area Branch**

Branch Address Showroom No.9, Plot No.27-28, Sector 16, Korangi Industrial Area  
Phone 2135055826  
Fax 2135052416

**Federal B Area Branch**

Branch Address Shop No. A-16 & 17, Asmat Corner, Block 7, Federal B Area  
Phone 2136316229  
Fax 2136316221

**Jheel Park Branch**

Branch Address 831-C, Block-2, PECHS off Tariq Road  
Phone 2134544835  
Fax 2134544836

**Dhoraji Branch**

Branch Address Plot # 354, Survey Sheet # 35-P/1, Block 7 & 8, Dhoraji  
Phone 2134946280  
Fax 2134947011

**M.A.Jinnah Road Branch**

Branch Address Roshanara Building, Shop # 2, Lighthouse, M.A.Jinnah Road  
Phone 2132742006  
Fax 2132742011

**Lucky Star Branch**

Branch Address Malik Manzil, Plot # 73, Survey sheet # SB-3, Saddar, Bazar Quarter  
Phone 2135622431  
Fax 2135622440

**Mauripur Branch**

Branch Address Plot # 637 A, New Quaid-e-Azam, Truck Stand, HawksBay Road Gate # 3 (Showroom Pak Memon Transport Company)  
Phone 2132354060  
Fax 2132354066

**Garden West Branch**

Branch Address Property Shop 1, Survey sheet 315, Sheet GR-5, Lawrence Road near Lasbela chowk, Garden West  
Phone 2132240093  
Fax 2132240543

**Nazimabad Branch**

Branch Address Plot No. 15, Row 1, Sub Block B, Block III, Nazimabad  
Phone 2136612183  
Fax 2136612390

**Zamzama Branch**

Branch Address F-10, Zam-1, Zamzama Boulevard, Phase-V, DHA  
Phone 2135295219  
Fax 2135295232

**Khayaban-e-Shahbaz Branch**

Branch Address Rahimtoola Building, 38-C, Kh-e-Shahbaz, Phase-6, D.H.A.  
Phone 2135243417  
Fax 2135243413

**Gulshan Chowranghi Branch**

Branch Address Shop No. 1,2 & 3, Saima Plaza near Disco Bakery, Gulshan-e-Iqbal  
phone 2134833290  
Fax 2134833297

**Shah Faisal Colony Branch**

Branch Address Plot # SB-34, Shah Faisal Colony  
Phone 2134686191  
Fax 2134686195

**Islamia College Branch**

Branch Address Showroom # 3, Ashfaq Plaza, Jamshed Quarter, M.A.Jinnah Road  
Phone 2134924021  
Fax 2134924025

**Gulshan-e-Hadeed Branch**

Branch Address A-330, Phase-1, Gulshan-e-Hadeed  
Phone 2134715201  
Fax 2134715213

**Cloth Market Branch**

Branch Address Plot 21/1, Sheet # B.R.-5, Lakshmidas Street, Bandar Quarter  
Phone 2132464042  
Fax 2132464049

**Timber Market Branch**

Branch Address Plot # 13, Survey Sheet # LEA-8, (Old Survey# T.G.19), Harchandrai Road, (Saddiq Wahab Road), Lea Quarter  
Phone 2132763079  
Fax 2132763054

**Abul Hasan Isphahani Road Branch**

Branch Address Paracise Arcade, Sub plot  
No.B-X, Plot No. C-1, Sector 13-A, KDA  
Scheme 33, Gulzar-e-Hijri  
Phone 2134693540  
Fax 2134693544

**LAHORE**

**Upper Mall Branch**

Branch Address 201-A, Upper Mall, Shahrah e  
Quaid e Azam, P.O.BOX No.249  
Phone 4235776515  
Fax 4235776531

**Allama Iqbal Town Branch**

Branch Address Plot. No 4, Chenab Block,  
Main Boulevard, Allama Iqbal Town.  
Phone 4235434253  
Fax 4237494910

**Faisal Town Branch**

Branch Address Plot No. 581, Block A, Faisal  
Town  
Phone 4235219301  
Fax 4235219315

**PIA Co-operative Housing Society Branch**

Branch Address Plot No. 185-A, PIA  
Employees Co-operative Housing Society,  
Wapda Town  
Phone 4235211556  
Fax 4235211568

**Model Town Branch**

Branch Address Bank Square, Model Town  
Phone 4235915614  
Fax 4235915613

**Brandreth Road Branch**

Branch Address Property # SE-9-R-85, Khanan  
Shumari # 64, Khasra # 152 85, Brandreth  
Road  
Phone 4237381316  
Fax 4237381323

**Airport Road Branch**

Branch Address Upper Ground Floor, Divine  
Mega II Plaza, Ghazi Road (Airport Road),  
Lahore  
Phone 4235700081  
Fax 4235700088

**D.H.A. Branch**

Branch Address Plot No. 312, Block Z, Phase  
III, DHA Lahore Cantt.  
Phone 4235692950  
Fax 4235692960

**Shadman Town Branch**

Branch Address 56 Ground Floor, Tufail Plaza,  
Shadman Town  
Phone 4237503701  
Fax 4237503709

**Chowburji Branch**

Branch Address Shop No.S-83-R-21/28, Plot  
No.3, 21 Lake Road, Chouburji  
Phone 4237362981  
Fax 4237362990

**M. M. Alam Road Branch**

Branch Address M.M.Alam Road, Main  
Boulevard  
Phone 4235778721  
Fax 4235761527

**Circular Road**

Branch Address Property # SE89R-51-  
A/RH.SHOP, Circular Road  
Phone 4237379325  
Fax 4237379330

**DHA Phase II Branch**

Branch Address Property No # 62, CCA, Phase  
II , Block T, DHA  
Phone 4235707651  
Fax 4235707657

**Shah Alam Market Branch**

Branch Address 4-C, Shahalam Market,  
Lahore  
Phone 4237375734  
Fax 4237375743

**Cavalry Ground Branch**

Branch Address Plot # 6, Survey No. 316-C,  
officer Colony Commercial Cavalry Ground,  
Lahore  
Phone 4236610281  
Fax 4236610283

**Raiwand Road Branch**

Branch Address Plot # 12-B, Judicial  
Employees Housing Corporate Society,  
Raiwand Road Lahore  
Phone 4235291247

**ISLAMABAD**

**Blue Area Branch**

Branch Address I-E Ali Plaza, Blue Area,  
P.O.BOX No.1330  
Phone 512810121  
Fax 512810128

**I-9 Markaz Branch**

Branch Address Peacock Hotel, I-9 Markaz  
Phone 514431296  
Fax 514431108

**F-8 Markaz Branch**

Branch Address Al Baber Center, F8 Markaz  
Phone 512818296  
Fax 512818295

**F-7 Markaz Branch**

Branch Address Plot # 21 Qublai Restraunt F-  
7-1, Islamabad  
Phone 512608402

**I-8 Markaz Branch**

Branch Address Plot # 11,12,13 & 14, Ahmed  
Plaza, I-8,Markaz, Islamabad  
Phone 514864523

**RAWALPINDI**

**Satellite Town Branch**

Branch Address B-72 (Block 'B'), Commercial  
Market, Satellite Town  
Phone 514842984  
Fax 514842991

**Bank Road Branch**

Branch Address Plot # 26, Bank Road  
Phone 515120731  
Fax 515120736

**Bahria Town Branch**

Branch Address Shop No. B, Bahria Heights III,  
Phase IV, Bahria Town  
Phone 515731351  
Fax 515731359

**University Road Branch**

Plot # 8 Jamrud Road / University Road  
Adjacent to Toyota Motors Showroom  
915711572  
915711576

**Peshawar Road Branch**

Branch Address Property No. NE-3 / 446 (Old  
# 744), Meharabad, main Peshawar Road,  
Rawalpindi Cantt  
Phone 515492873  
Fax 515492871

**ABBOTTABAD**

**Abbottabad Branch**

Branch Address Mansehra Road,Main Supply  
Bazar, Near Rahat Bakery  
Phone 992331491  
Fax 992331496

**ARIFWALA**

**Arifwala Branch**

Branch Address Property No.146-D & 147-D,  
Meהל 61/EB, Thana Bazar, Arifwala Tehsil,  
Arifwala, District Pak Pattan.  
Phone 457835477 Fax 457834402

**ATTOCK**

**Attock Branch**

Branch Address Property # 2, Shop # B - III - 4,  
Committee # C-19, Khasra # 405 & 406, Civil  
Bazaar, TMA Area  
Phone 572610500  
Fax 572610150

**DADYAL**

**Dadyal Branch**

Branch Address Ground Floor, Chaudhry  
Plaza, Ara Jattan, Sector 1, Dadyal, Azad  
Kashmir  
Phone 5827465668  
Fax 5827465673

**DIGRI**

**Digri Branch**

Branch Address Property # 47/B, 48/B & 49/B,  
Tando Ghulam Ali Road, Digri, District  
Mirpurkhas  
Phone 233870245  
Fax 233870246

**FAISALABAD**

**Kotwali Road Branch**

Branch Address Ward No.5, 8-P, Kotwali Road  
Phone 412412260  
Fax 412412265

**GUJRAT**

**Gujrat Branch**

Branch Address Property Khewat # 88,  
Khatoon # 07 Maijn GT Road  
Phone 533538091  
Fax 533538097

**HYDERABAD**

**Saddar Branch**

Branch Address Building Survey No.41/369,  
Saddar Bazar, Cantonment  
Phone 229201337  
Fax 229201340

**JAMSHORO**

**Jamshoro Branch**

Branch Address Deh Railo Main Road,  
Jamshoro Pahtak

**CHAKSAWARI**

**Chaksawari Branch**

Branch Address Property Daud Plaza, main  
bazar, Chaksawari, Tehsil & District Mirpur  
Phone 5827454791  
Fax 5827454789

**DASKA**

**Daska Branch**

Branch Address Property # B-VIII-87/3/shop  
Phone 526610461  
Fax 526610454

**DIPALPUR**

**Dipalpur Branch**

Branch Address Mauza Depalpur, Tehsil  
Depalpur and District, Okara, Khewat # 1825,  
Kahtooni # 2943 to 2948, Qita # 59  
Phone 444542246  
Fax 444542243

**GUJRANWALA**

**G.T.Road Branch**

Branch Address Plot No. 85-1-B & 85-1-A/B,  
Model Town  
Phone 553256916  
Fax 553254409

**HAFIZABAD**

**Hafizabad Branch**

Branch Address Vanikay Chowk, Hafizabad  
Phone 547526407  
Fax 547526402

**Latifabad Branch**

Branch Address Plot # 12, Block-D, Unit # 7,  
Latifabad  
Phone 223817971  
Fax 223817983

**JEHLUM**

**Jehlum Branch**

Branch Address Property # 95/96, Civil Lines,  
Jehlum



Phone 223878101  
Fax 223878105

#### **KASUR**

##### **Kasur Branch**

Branch Address Property No # B-II - 9R -37/B,  
Chandni Chowk, Railway Road  
Phone 492761581  
Fax 492770273

#### **KOTLI**

##### **Kotli Branch**

Branch Address Fazal-e-Alam Plaza, Hafiz  
Aslam Road, Kotli, Azad Kashmir  
Phone 5826448228  
Fax 5826448225

#### **LARKANA**

##### **Larkana Branch**

Branch Address Bander Road, Larkana  
Phone 744058602  
Fax 744057406

#### **MIRPUR**

##### **Mirpur Branch**

Branch Address Kotli Road, Sector-F1, Mirpur,  
Azad Kashmir  
Phone 5827437281  
Fax 5827437288

#### **MIRPURKHAS**

##### **Mipurkhas Branch**

Branch Address Plot No.862/5 Ward No.A,  
Pahloo Mal MotiRam Colony, Umerkot Road  
Phone 233876001 Fax 233876005

#### **MULTAN**

##### **Abdali Road Branch**

Branch Address Jalil Center, Abdali Road  
Phone 614574496  
Fax 614514366

Phone 544611840  
Fax 544611844

#### **KHANEWAL**

##### **Khanewal Branch**

Branch Address Plot # 48, Block 16, Near  
Soneri Bank, Khanewal  
Phone 652557491  
Fax 652557494

#### **KUNRI**

##### **Kunri Branch**

Branch Address Property # A-333, 334, 373 &  
743, Station Road Kunri, Taluka Kunri, District  
Mirpurkhas  
Phone 238558163  
Fax 238558189

#### **MANDI BHAUDDIN**

##### **Mandi Bahauddin Branch**

Branch Address AD Plaza, Near MCB, Jamia  
Road, Mandi Bahauddin  
Phone 546509452  
Fax 546509460

#### **MURIDKE**

##### **Muridke Branch**

Branch Address Khasra # 2629/2, Khewal #  
916, Khatooni # 2522, Muridke Urban, Dist  
Sheikhupura  
Phone 427951054  
Fax 427951053

#### **MORO**

##### **Moro Branch**

Branch Address Plot # 391, 262, Ward # 09,  
near MCB Telephone Exchange, Main Road,  
Moro  
Phone 242413200  
Fax 242413208

#### **MUZAFFARABAD**

##### **Muzaffarabad Branch**

Branch Address Plot # 25, MIN Al Abbas  
building Hotel, Muzaffarabad, Azad Kashmir  
Phone 5822439362  
Fax 5822439368

**MUZAFFARGARH**

**Muzaffargarh Branch**

Branch Address Jhang Road, Muzaffargarh  
Phone 662424691  
Fax 662424690

**OKARA**

**Okara Branch**

Branch Address Property # 7, M, 8 Hafiz Town,  
M A Jinnah Road, Okara, Habast Mauza,  
Sahiwal Road, Hafiz Town, Chak # 1-ALF/4-L  
Phone 442528728  
Fax 442552731

**PESHAWAR**

**Cantt Branch**

Branch Address Plot No.548/C, Fakhr-e-Alam  
Road, Cantt Area  
Phone 915279981  
Fax 915279985

**QUETTA**

**M.A.Jinnah Road Branch**

Branch Address Islamabad Hotel, M.A.Jinnah  
Road, 32 & 33, Ward 19, Teradin 1  
Phone 812865501  
Fax 812865508

**RAHIM YAR KHAN**

**Rahim Yar Khan Branch**

Branch Address Plot No.22, Town Hall Road,  
near Bank Islami, Model Town  
Phone 685879511  
Fax 685879517

**SANGHAR**

**Sanghar Branch**

Branch Address Plot # 31/45 and 31/46, Ward-  
A, M.A.Jinnah Road  
Phone 235800162  
Fax 235543579

**SHEIKHUPURA**

**Sheikhupura Branch**

Branch Address Mauza Sheikhupura Urban,  
Tehsil and District, Sheikhupura, Khasra #

**NAWABSHAH**

**Nawabshah Branch**

Branch Address City Survery # 78, Ward "A",  
Masjid Road, Nawabshah Town, Taluka, Sub-  
District, Nawabshah  
Phone 244330561  
Fax 244330565

**PAKPATTAN**

**Pakpattan Branch**

Branch Address Property Rao House, Adjacent  
Riaz Sanitary Store, College Road, Hadbast  
Mauza, Pakpattan Sharif  
Phone 457352591  
Fax 457352126

**University Road Branch**

Branch Address Plot No.8, Jamrud Road /  
University Road adjacent to Toyota Motors  
Showroom  
Phone 915711572  
Fax 915711576

**RABWA**

**Chenab Nagar (Rabwa) Branch**

Branch Address Qita # 12, Block-14, Mohalla  
Goal Market, Darul Sadar Chenab, Rabwa.  
Phone 476214042  
Fax 476213244

**SAHIWAL**

**Sahiwal Branch**

Branch Address Plot # 28 B-1, High Street  
Phone 404222733  
Fax 404222703

**SARGODHA**

**Sargodha Branch**

Branch Address Property # 239, Railway Road,  
Chak # 45-A, Sargodha  
Phone 483768286  
Fax 483210855

**SIALKOT**

**Sialkot Branch**

Branch Address Property # 267 / A-1, Banglow  
# 97-A, Aziz Shaheed Road, Sialkot

1395/2, Khewat # 102, Kahtooni # 424  
Phone 563810273  
Fax 563810279

## SUKKUR

### Sukkur Branch

Branch Address Property # 2566/1, 2, ward #  
2, Shaheed Gunj  
Phone 715627481  
Fax 715627994

## TOBA TEK SINGH

### Toba Tek Singh Branch

Branch Address Plot # 105/2, Adjacent Bank Al  
Falah, Farooq Road, Toba Tek Singh  
Phone 462512052  
Fax 462512056

## 21.3 MCB Bank Limited

### KARACHI

#### Abdullah Haroon Road

Illaco House, Saddar, Karachi  
Phone: 021-5662046, 5670955

#### Badar Commercial Street

9-C Badar Commercial Street # 1, Survey # 26,  
Phase V Extension, Defence Housing  
Authority, Karachi  
Phone: 021-5848182, 5344981

#### Barkat-E-Hydery

SE-10, Mustufa Market, Block G, Barkat-e-  
Hydery, Karachi.  
Phone: 021-6679244, 6679277

#### Binnori Town

Plot No. JM-823 Rose Apartment Block-A  
Jamshed Quarters Karachi  
Phone: 021-4860838, 4924523

#### Clifton

Clifton, Kehkashan  
Phone: 021- 5371581, 5300457

#### Defence Stadium

22C, Stadium Lane 3, Phase V, D.H.A., Karachi.  
Phone: 021-5343084, 5348204

Cantonment  
Phone 524272351  
Fax 524272355

## TANDO ALLAH YAAR

### Tando Allah Yaar Branch

Branch Address Plot Bearing Survey # 3,  
Ward-C, Main Hyderabad Mirpurkhas Road,  
Tando Allah Yaar Town, District Hyderabad  
Sindh  
Phone 223892001  
Fax 223892005

## VEHARI

### Karkhana Road, Vehari Branch

Branch Address Plot # 46/A, Karkhana Road,  
Vehari  
Phone 673360715  
Fax 673360719

#### Al-Hilal Society, Univ. Road

SB-192, Block 4 & 5, University Road, Karachi  
Phone: 021-4941574, 4923718

#### Bahadurabad

Asif Arcade, Bahadurabad, Karachi-74800  
Phone: 021-5455244, 5450520

#### Bath Island

Clifton Broadway Building, Frere Town  
Quarters, 13-FT-4, Main Clifton,  
Phone: 021-35832790, 021-35837231

#### Bukhari Commercial, Dha Phase Vi

Shop No.2, Plot No.12-C Karachi  
Phone: 021-5242761, 5242762

#### Defence Housing Scheme

19-D, Commercial Area - A, Phase-II, D.H.A.,  
Karachi.  
Phone: 021-5391497, 5890010

#### Gizri

D-65, Block-9, KDA Scheme-5, Kehkashan,  
Clifton  
Phone: 021-5866925, 5820745

**Gulberg F.B.Area**

BS-3, Block 17, F.B. Area Gulberg, Karachi.  
Phone: 021-6801857, 6803658

**Gulshan Chowrangi**

SB-9, Block-2, Gulshan-e-Iqbal, Karachi  
Phone: 021-4988538, 4988564

**Hassan Square**

Karachi.  
Phone: 021-4822068, 4992065

**Journalist Society**

Abul Hasan Isphani Road, Gulshan-e-Iqbal,  
Karachi.  
Phone: 021-4991117, 4988457

**Khayaban-E-Rahat**

24-C Khayaban-e-Rahat Lane-3 Phase-VI  
Defence Housing Authority.  
Phone: 021-5852891, 5852859

**Khayaban-E-Saadi**

Marine Corner Apartment, Ground Floor,  
Block-2, Clifton Karachi  
Phone: 021-5820362, 5873516

**Main Branch Karachi**

Ground Floor, Adamjee House, I.I. Chundrigar  
Road, Karachi  
Phone: 021-2424518, 2416337

**Mehdi Towers**

115/A, S.M.C.H.S. Mehdi Tower, Shahrah-e-  
Faisal, Karachi  
Phone: 021-4559179, 4559177

**New Challi**

Rehmani Chamber, Altaf Hussain Hali Road,  
Karachi  
Phone: 021-2624264, 2217039

**Nursery**

Fortune Centre, Nursery, Shahrah-e-  
Faisal, Karachi  
Phone: 021-4310168, 4390723

**P.I.D.C. House**

Moulvi Tameezuddin Khan Rd., Karachi  
Phone: 021-5633837, 5219866

**Gulistan-E-Jauhar**

Alliance Arcade, Block-15, Gulistan-e-  
Jauhar, Karachi.  
Phone: 021-4630914, 4630915

**Gulshan-E-Iqbal**

Block 13-C, University Road, Gulshan-e-  
Iqbal, Karachi.  
Phone: 021-4825321, 4820792

**Hotel Mehran**

Hotel Mehran Building, Shahrah-e-Faisal  
Phone: 021-5220696, 5220698

**Karimabad**

Shop No.1 & 2, Federal Mansion, Karachi.  
Phone: 021-6322503, 6323672

**KDA Scheme No.1**

Shop No.19-20, Royal Apartments, PNS Karsaz  
Road  
Phone: 021-4301210, 4301208

**Marriot Road**

M.R. 3/26, Marriot Road, Near Bukhari  
Masjid, Karachi  
Phone: 021-2437739, 2442644

**Maryam Centre**

C-13, 12th Commercial Street, D.H.A., Karachi  
Phone: 021-5886159, 5885755

**Maisam Plaza**

FL/2, Block-3, Maisam Plaza, Gulshan-e-  
Iqbal, Karachi.  
Phone: 021-4960628, 4818279

**North Nazimabad**

North Plaza-SD-11, Off. Jinnah College, Block  
'A' North Nazimabad, Karachi  
Phone: 021-6636363, 6635863

**P.E.C.H.S**

Avanti Terrace, Allama Iqbal Road, Block 2,  
PECHS, Karachi.  
Phone: 021-4532011, 4532012

**Safoora Goth**

SB No.27, Block-7, Gulistan-e-Johar Main  
University Road, Karachi  
Phone: 021-4624985, 4624996

**Saira Centre**

9th Commercial Street, Karachi  
Phone: 021-5314872, 5314856

**Saudabad**

LS-39-ST/32, Malir Town Ship, Liaquat Market  
Karachi.  
Phone: 021-4117237

**Sheikh Sultan Trust**

Sheikh Sultan Trust Bldg., Beamont Road, Civil  
Lines, Karachi.  
Phone: 021-5651891, 5681260

**Sunset Boulevard Phase-II KCY**

2-D Gizri Boulevard, DHA Phase-IV, Karachi.  
Phone: 021-7632455, 5294483-84

**Tariq Road**

124/B Block-2, P.E.C.H.S., Karachi-75400  
Phone: 021-4531461, 4531464

**Uni Towers**

Hasrat Mohani Road, Karachi  
Phone: 021-2433024, 2433846

**West Wharf Road**

T-1 Hakim Sons Building, 19 West Wharf  
Road, Karachi.  
Phone: 021-2311121, 2202383

**LAHORE**

**Allama Iqbal Town**

Moon Market, Allama Iqbal Town, Lahore.  
Phone: 042-7832228, 7441060

**Cavalry Ground Lahore Cantt**

46-Cavalry Ground Extension, Lahore Cantt.  
Phone: 042-6610436-38

**Defence Housing Authority**

317-Z, Phase III, D.H.A., Lahore Cantt.  
Phone: 042-5693088-89, 5693091-96

**District Courts Lahore**

Phone: 042-7312961

**Samama**

GA-1, BG-1 & 3 Crystal View Apartments Near  
Samama Shopping  
Arcade Plot No. SB-34, Block-1 Gulistan-e-  
Johar University Road Karachi  
Phone: 021-4029461

**Shahrah-E-Faisal**

A-35, Block 7 & 8, Kawish Court, Main  
Shahrah-e-Faisal, Karachi  
Phone: 021-4320653, 4538639

**Sidco Centre**

21/25 R.A. Line, Stratchen Road, Karachi  
Phone: 021-5674256-57, 5216826

**Stock Exchange**

Stock Exchange Building, Karachi  
Phone: 021-2434500, 2439839-40

**Tipu Sultan Road**

Shop No. 1 & 2 Sub Plot No.111, 112 Z,  
Shabbirabad, Karachi  
Phone: 021-4554896, 4554996

**Water Pump**

ST-1, Block 16, Nawaz Court F.B.  
Area, Karachi.  
Phone: 021-6313010, 6372578

**Zamzama Main Boulevard**

15-C Main Zamzama, Karachi.  
Phone: 021-5822363, 5836148

**Baghbanpura Lahore**

G.T. Road Baghbanpura, Lahore.  
Phone: 042-6813033, 6815559

**Daroghawala Lahore**

G.T. Road Daroghawala, Lahore.  
Phone: 042-6541957, 6559333

**Dholanwal Lahore**

Main Bund Road, Lahore.  
Phone: 042-7565702, 7596238

**Fatima Jinnah Road Lahore**

14-A, Shahrah-e-Fatima Jinnah, Lahore.  
Phone: 042-6310661, 6271139

**Garhi Shahu Lahore**

77-A, Allama Iqbal Road, Garhi Shahu, Lahore.  
Phone: 042-6365675, 6369480

**Harbanspura Lahore Sub-Branch**

Khasra No.1165-1178 Village Mouza,  
Harbanspura,  
Lahore Controlling Branch Mughalpura Lahore  
Phone: 042-6554577-78

**Ksb Building, Lahore**

Ground Floor, 16/2 Sir Agha Khan Road, (Davis  
Road), Lahore.  
Phone: 042-6311097, 6313209

**Lahore Faisal Town**

942-B, Faisal Town, M. Shaukat Ali  
Road, Lahore.  
Phone: 042-5176279, 5201353

**Lahore Model Town**

S-10 Model Town, Bank Square "C"  
Block, Lahore.  
Phone: 042-5855483, 5854158

**Lahore Township**

46/10 B-1 Akbar Chowk, Township, Lahore.  
Phone: 042-5151014, 5120132

**Liberty Market Lahore**

46-E-3 Commercial Zone, Chenab Center,  
Gulberg-III, Lahore.  
Phone: 042-5756829, 5759730

**Main Market Gulberg Lahore**

Phone: 042-5712039, 5759238

**McLeod Road Lahore**

Luxami Chowk, McLeod Road, Lahore.  
Phone: 042-6364697, 6361504

**Mughalpura Lahore**

161-Shalimar Link Road, Mughalpura, Lahore.  
Phone: 042-6842352, 6872021

**P.I.A Society**

13-G Main Road, PIA Employees  
Co-operative Housing Society, Lahore.  
Phone: 042-5182187, 5182147

**Rewaz Garden Lahore**

5-A Riwarz Garden, Lahore.  
Phone: 042-7325172, 7115215

**Gulab Devi Hospital Lahore**

Ferozepur Road, Lahore.  
Phone: 042-8482991, 588584

**Karim Block (A.I.Town) Lahore**

Karim Block, Allama Iqbal Town, Lahore.  
Phone: 042-5435267-68, 5410227

**Kot Lakhpat Lahore**

Qanchi Amer Sidhu, Ferozepur Road, Lahore.  
Phone: 042-5806300, 5823046

**Lahore Fortress Stadium**

Lahore Cantt.  
Phone: 042-6617450, 6617460

**Lahore Shadman Colony**

122-A Shadman Colony, Lahore.  
Phone: 042-7568118, 7581558

**Lahore Upper Mall**

252-b, Wazir Ali Road Upper Mall, Lahore  
Phone: 042-5761957, 5751048

**Main Boulevard Defence**

Waheed Plaza, Main Boulevard Defence, Lahore  
Cantt.  
Phone: 042-6600012, 6603219

**M.A Johar Town**

435-G/1, M.A. Johar Town, Lahore.  
Phone: 042-5313583-84

**Misri Shah**

32-Aziz Road, Misri Shah, Lahore.  
Phone: 042-7282190, 7612442

**Nila Gumbad Lahore**

Bank Square, Lahore.  
Phone: 042-7310552

**Premier Gulberg**

31-Q, Industrial Area, Gulberg, Lahore.  
Phone: 042-5755572, 5762167

**Sabzazar Lahore**

15-A Lasani Center, Multan Road, Lahore.  
Phone: 042-7848939, 7440222

**Saddar Bazar Lahore**

57-4 Lahore Road,Lahore Cantt.  
Phone: 042-6669938, 6600015

**T-Block Phase-II DHA**

T-64, Phase-II, Commercial Area,DHA, Lahore  
Phone: 042-5707591, 5707592

**Timber Market Lahore**

Ravi Road, Lahore.  
Phone: 042-7727456, 7720054

**Wahdat Road Lahore**

Main Wahdat Road,Lahore.  
Phone: 042-5865149, 5869882

**Al-Faisal Town Lahore**

Ghazi Road, Lahore Cantt.  
Phone: 042-6630365, 6639930

**RAWALPINDI**

**C.M.H.**

Rawalpindi Cantt.  
Phone: 051-5798019, 5562251

**Faizabad**

Murree Road, Faizabad, Rawalpindi.  
Phone: 051-4409017, 4452750

**Jinnah Road**

Jinnah Road, Rawalpindi  
Phone: 051-5533429, 5772821

**Murree Road**

Opp. Naz Cinema,Rawalpindi.  
Phone: 051-5533055, 5555879

**Naseerabad**

Opp. Kohinoor Mills,Peshawar  
Road,Rawalpindi.  
Phone: 051-5480960, 5461999

**Rawalpindi Cantt**

32-Saddar Road,Feroze Sons  
Building,Rawalpindi Cantt.  
Phone: 051-5525730, 5525731

**Samanabad Lahore**

1-L Ghazali Road Samanabad,Lahore.  
Phone: 042-7586330, 7591104

**The Mall Lahore**

57 Diyal Singh Mansion Lahore.  
Phone: 042-7243890, 7227707-09

**Vandala Road Lahore**

109 G.T. Road,Lahore.  
Phone: 042-7910384, 7931066

**Wapda House Lahore**

Shahrah-e-Quaid-e-Azam, Lahore.  
Phone: 042-6311695, 6305032

**Comm.Area,Chaklala Sch.III**

Commercial Area 61-E, Usman  
Plaza,Rawalpindi.  
Phone: 051-5766027, 5766028

**Dhoke Mangtal**

Railway Carriage,Dhoke Mangtal, Rawalpindi  
Phone: 051-5481781, 5463655

**Lal Kurti**

Tariqabad Lalkurti,Rawalpindi.  
Phone: 051-5568268, 5111266

**Rawalpindi City Bank Square**

Rawalpindi  
Phone: 051-5530284, 5530285

**Satellite Town**

Ground Floor,Al-Gilan Building,Murree  
Road,Rawalpindi.  
Phone: 051-4429357, 4842438

## ISLAMABAD

### **C.D.A. Secretariat**

Islamabad  
Phone: 051-2276891

### **F-8 Markaz Islamabad**

F-8 Markaz  
Phone: 051-2287325-27

### **Main Civic Centre Islamabad**

G-6, Islamabad.  
Phone: 051- 2828225, 2826870

### **Sector I/9 Industrial Area**

Industrial Area, Islamabad.  
Phone: 051-4433037, 4433266

### **Stock Exchange Islamabad**

Anis Plaza, Blue Area, Islamabad.  
Phone: 051-2874153, 2806221, 2276600

### **Aabpara Market**

Hameed Chambers, Islamabad.  
Phone: 051-2603030

### **F/7 Jinnah Super Market**

King Arcade, F-7 Markaz Islamabad.  
Phone: 051-2651049, 2651051

### **F-10 Markaz Islamabad**

F-10 Markaz  
Phone: 051-2294237, 2104476

### **Rawat**

G.T. Road, Rawat, Distt. Islamabad  
Phone: 051-4610236, 4610031

### **Sector 1-8 Markaz Islamabad**

Laraib Centre, Plot No.6, Islamabad.  
Phone: 051-4468975, 4861312-15

## MULTAN

### **Gulghast Colony, Multan**

Phone: 061-6221759

### **Khanewal Road, Multan**

Mauza Taraf Jumma Khaisa, Distt. Multan  
Phone: 061-6784400, 6780033

### **Multan Cantt.**

Mall Plaza, Multan Cantt.  
Phone: 061-4573286

### **Mumtazabad Multan**

Phone: 061-6525818

### **Nishter Chowk Multan**

Phone: 061-4513854

### **Vehari Chowk, Multan**

Near General Bus Stand, Multan.  
Phone: 061-4234422, 4234322

## 21.4 Barclays Bank PLC

### KARACHI

#### **Barclays Bank PLC**

Ground Floor, Dawood Center  
MT Khan Road, Karachi  
Ph No: 021-35272931

#### **Barclays Bank PLC**

Showroom No 1,2,3  
Ibrahim Trade Tower, Shahrah-e-Faisal  
Karachi  
Ph No: 021-34327640

#### **Barclays Bank PLC**

Plot no 1C/3C  
Khayban-e-Shahbaz  
Phase VI, DHA  
Karachi  
021-35345491

#### **Barclays Bank PLC**

Shop No 5&6, JM(old no 50/7)  
Shikarpur Colony, Jamshed Quarters,  
New MA Jinnah Road  
Karachi  
021-34860522



## LAHORE

**Barclays Bank PLC**  
112 Rafi Mansion  
Sharah-e-Quaid-eAzam  
Mall Road, Lahore  
042-36285642

**Barclays Bank PLC**  
76-Z, Phase 3  
DHA Commercial Area, Lahore  
042-35693185

**Barclays Bank PLC**  
Ground Floor, Carpet Training Institute  
27-Empress Road, Lahore  
042-36292437

**Barclays Bank PLC**  
House no 7-E/2  
Main Boulevard  
Gulberg III, Lahore  
042-35871866

**Barclays Bank PLC**  
857-A & 858, Block D,  
Faisal Town, Akber Chowk  
PECO Road, Lahore  
042-35221702

## ISLAMABAD

**Barclays Bank PLC**  
Plot 13 M, Main F-7 Markaz  
Jinnah Super Market, Islamabad  
051-111-105-555

**Barclays Bank PLC**  
Riaz Hussain Shah Plaza  
Main GT Road, Near T-Chowk Islamabad,  
Opposite Shell Petrol Pump, Rawat,  
Islamabad  
051-4612386-93

## RAWALPINDI

**Barclays Bank PLC**  
Plot No 7&7-A,  
Survey No 363/11 & 362/11,  
Haider Road, Rawalpindi Cantt, Rawalpindi  
051-5562743

**Barclays Bank PLC**  
29-B/1, Nazir Plaza, Chandni Chowk  
Rawalpindi  
051-4571411

## MANGLA

**Barclays Bank PLC**  
Plot No 17/4  
Cantonment Board Housing Scheme  
Mangla Cantt, Mangla  
0544-638062

## 21.5 Standard Chartered Bank (Pakistan) Limited

### ABBOTABAD

**Abbotabad Branch**  
No.2905/2903, Gohar Plaza, Supply Bazar  
Mansehra Road, Abbotabad.  
0992-331370

### CHUNG

**Chung Branch**  
Adjacent to HBL, Multan Road Chung  
0321-6698174

## **BHERA**

### **Bhera Branch**

Khewat No. 562, Khatooni No. 568, Khasra No. 558, Property No. 3, Circular Road, Mohalla Shah Latif, Bhera, Tehsil Bhalwal, District Sargodha 0300-9602191

## **FAISALABAD**

### **Faisalabad Branch**

Railway Road, Faisalabad  
041-2634680

### **Kotwali Road**

P-69, Kotwali Road, Faisalabad.  
041-2638990

### **Madina Town Islamic**

Madina Town, S1/S2, Susan Road, Madina Town, Faisalabad.  
0321-8663662

### **Faisalabad Branch II**

D-Ground, Faisalabad  
041-8555747

### **Madina Town**

S-1/S-2, Susan Road, Madina Colony, Faisalabad  
041-8555818

### **Satiana Road**

Masood Arcade, 720 Batala Colony, Satiana Road, Faisalabad  
041-8542027

## **GHAKKAR MANDI**

### **Ghakkar Mandi Branch**

BV 732-B, Near NBP, G.T. Road, Ghakkar Mandi, Tehsil Wazirabad, District Gujranwala  
0321-4399490

## **GUJAR KHAN**

### **Gujar Khan**

Property No. B-V/132, B-V/132-1, B-V/132-2, B-V/132-2, B-V/132-3, B-V/132-4, B-V/132-5. B-V/132-6, Hayatsar Road, Gujar Khan, GT Road, District Rawalpindi, Ph: 0300-5188928

## **GUJRANWALA**

### **Gujranwala I**

Trust Plaza, G.T. Road, Gujranwala.  
055-3859417

### **Gujranwala II**

Anwar Industries Complex opp. Zemco Cinema, G.T. Road, Gujranwala, Ph: 0321-6440400

## **GUJRAT**

### **Gujrat Branch**

Decent Furnishers Building, Opp. Service Industries, G.T. Road, Gujrat.  
053-3513873

## **GWADAR**

### **Gwadar Branch**

Shop No. 3, 4, 5 & 6, Zaver Pearl Continental Hotel, Gwadar  
0302-2130485

## **HYDERABAD**

### **Hyderabad I**

Shah Latifabad, Thandi Sadak, Hyderabad  
022-2780999

### **Hyderabad II**

D-3, Railway Employees Co-operative Housing Authority, Main Auto Bhan Road, Latifabad No.3, Hyderabad.  
022-3813902

## ISLAMABAD

### Awan Arcade

1-B, Blue Area, Shakra-e-Quaid-e-Azam, Awan  
Arcade, Islamabad.  
051-2271007

### Blue Area

Plot No. 104, E Sector, Between F-7/G-7, Blue  
Area, Block I, Islamabad  
2804325, EXT 2003/7

### F-6

Plot No. 4 A & B, Block-F, Super Market, F-6  
(Markaz), Islamabad  
0345-5084787

### F-7

19- A Areej Plaza F-7 Markaz Islamabad  
051-2113851

### G-11

Shop # 4, 5, 6, 9, 10, Plot No. 19 Farhan Plaza, G-  
11 Markaz Islamabad  
051-2830810

### I-8 Branch

Plot 43 PLAZA 2000 I-8 Markaz Islamabad  
051-4861159

### Markaz F-11

Plot No.25, Markaz F-11, Islamabad.  
051-2654492-3

## JHELUM

### Jhelum Branch

1-89/7-B, Kazim Kamal Road, Jhelum Cantt.  
0544-620457

## KAMRA

### Kamra Branch

Khasra No. 520, Khewat No. 255, Khatooni No.  
321, Jatyal (Kamra), Tehsil Hazro, District Attock  
0300-8465920

## KARACHI

### Abdullah Haroon Road

Snowwhite Center, Shop No. 3, Plot 285-A, Main  
Abdullah Haroon Road, Saddar, Karachi  
021-5223028

### Markaz F-7

6-A, F-7 Markaz, Jinnah Super Market, Islamabad.  
051-2650199

### Markaz I-9

Changaiz Plaza, Markaz I-9, Islamabad.  
051-4435005

### UNDP Branch

61-A Saudi Pak Tower Blue Area Islamabad  
051-2800208-123

### F-7 DE Branch

1 Diplomatic Enclave Islamabad  
051-2088201

### F-8

GN Shopping Center, Al Babar Plaza, F-8 Markaz,  
Islamabad  
051-2818220

### G-9 Markaz (Islamic)

16-B, Al-Rehman, G-9 Markaz, Islamabad  
0321-9136674

### Markaz F-10

Capital Trade Center, F-10 Markaz, Islamabad.  
051-2214703

## KAHNA

### Kahna Branch

Near Punjab Bank, Kasur Road, Gajjumatta, Kahna  
Nauw, Lahore  
0300-8481868

### Abul Hassan Asfahani

Plot No. SB-1, Karachi Divisional C.E.C.H.Society,  
Sector-22,Deh GujroUA No.24, KDA Scheme No.  
33, Karachi.  
0301-8242200

**Al-Hilal Society (Old Sabzi Mandi)**

Shop No. 1 constructed on Plot No. SC-14, KDA Scheme No. 7, Chandni Chowk, University Road  
0321-2687801

**Bahadurabad**

Shop No.6, Plot 15/46, Block 3, B.M.C.H.S, Khanani Center, Bahadurabad, Karachi.  
021-4935290

**Baloch Colony**

Plot No. SA-24, Block-25, K.A.E.C.H.Society, Survey Sheet No, 35/P-1  
0300-2064415

**Centenary Branch**

Sahara-e-Faisal, Karachi  
021-4538206

**Clifton Branch**

World Trade Center, 10 Khy-e-Roomi, Clifton, Karachi  
021-5873645

**Defence Phase IV Islamic**

Plot No.37-C, Sunset Comm. ,Street No.1, Defence, Karachi  
021-8105075

**Defence Shahbaz**

12-C, Lane 2, Khy-e-Shahbaz, Phase VI, DHA, Karachi  
0300-2250566

**DHA Phase-I**

109-D, Comm Area-B, DHA-Ph. I, Karachi.  
021-5388172

**F.B.Area**

Block -6, F.B Area, Karachi  
021-6346355

**Garden Branch**

Kandawalla Building M.A Jinnah Road, Karachi  
021-2226935

**Gulistan-e-Johar**

AlFiza Tower, Gulistan-e-Jauhar, Karachi  
021-4025515

**Allama Iqbal Road**

72/S, Block-2, PECHS, Karachi  
021-4529195

**Bilawal Chowrangi**

Shop No.G-15, G-16, G-17, G-18, Plot No.2/3, Block-3, Clifton, Karachi  
021-5292423

**Clifton**

Plot No. G-19/3,Block-9,Kehkhsan, Clifton, Khayaban-e-Jami, Karachi.  
021-5872096

**Cloth Market**

Plot No.30, Survey Sheet No. B.R.5, Bunder Road Quarters, Karachi  
0301-2627762

**Cosmopolitan Society**

Plot No.491(Old No.50/7), Shikarpur Colony, Jamshed Quarter M.A.Jinnah Road, Karachi  
021-6039216

**DHA 26th Street**

26-C, 26th Street, Tauheed Commercial Street, Phase-V, DHA, Karachi.  
021-5823131

**DHA Phase VI**

Plot No. 23-C, Lane II, Shahbaz Commercial Area, Main Khayaban-e-Hafiz, DHA-Phase-VI, Karachi.  
021-5347497

**F.B Area**

CA-2, Block 21, KDA Scheme No.16, F.B.Area, Rashid Minhas Road, Karachi.  
021-6376240

**Garden West**

Plot No. 281, Green Garden Building, Nishter Road, Garden West, Karachi  
021-2240028

**Gulistan-e-Johar, Karachi**

Shop No.2,3,4,5, Plot No.B-11, Block-19, Central Govt. E.C.H.S, KDA Scheme-36, Gulistan-e-Johar, Karachi.  
021-4018507

**Gulshan Branch**

University Rd, Gulshan-e-Iqbal, Karachi  
021-9244082

**Hill Park**

SNPA 16-A/1, Shaheed-e-Millat Road, PO Box  
20087  
021-7004512

**Korangi**

Plot No. SC-7 (ST-17), Sector 15, Korangi  
Industrial Area, Karachi-74900  
021-5114254

**Khayaban-e-Ittehad**

Plot No. 52-E, Survey No. 26, Khayaban-e-Ittehad,  
Phase VI  
021-5251235

**MA Society Islamic**

Plot no 1, Survey Sheet No 35 P/1, MACHS,  
Karachi  
021-4397604

**North Nazimabad**

D-15 Block H North Nazimabad  
021-6646844

**Paper Market**

Survey #20 Sheet No SR - 8, Hasan Ali Efendi  
Road , Seraj Quarters, Karachi  
021-2639029

**S.I.T.E**

Diwan Trade Centre ,Site Area  
021-2587096

**Safurah Goth**

Plot No. SB-23, Block-7, Scheme No. 36, Gulistan-  
e-Jauhar, Karachi  
021-4622975

**Shah Faisal Colony**

Plot No. CA-1 & CA-2, Al-Falah Cooperative  
Housing Society, Karachi  
0332-3010919

**Time Medico**

Plot No. SB-10, K.D.A. Scheme No.1, Drigh Road  
Extention, Karachi  
0321-2997715

**Timber Market**

1490, Siddiqui Wahab Road, Jinnahbad No.2,  
Sheet 19, Timber Market, Karachi  
0300-8222227

**Jodia Bazaar**

Amna Manzil, BR-3/7, Rampart Road, Bombay  
Bazaar (Jodia Bazaar), Karachi  
021-2420822

**Khayaban-e-Ittehad**

DHA Khayaban-e-Ittehad Branch Property # C7-7,  
Khy-e-Ittehad, Phase 7, DHA, Karachi  
021-5313689

**Model Colony**

Land bearing No. 19, Survey No. N-55, Tina  
Square, Deh Mehran, Tappo Malir, Taluka Karachi  
East, Model Colony, Karachi-27.  
0300-2547633

**Main Branch**

Main Branch, I.I. Chundrigar Road, Karachi  
021-2450336

**Nazimabad, Karachi**

Plot No. 21/1, Block-B, Nazimabad No.III, Karachi  
021-6708995

**S.I.T.E**

B|9, B|2, Main Estate Avenue, S.I.T.E. Karachi.  
021-2586210

**Shabbir Ahmad Usmani**

Sub Plot No.SB-10/2 & 3, Block-1, Gulshan-e-Iqbal,  
Karachi  
021-9244082

**Shahrah-e-Faisal**

Caesars Tower, Commercial Plot No. ST-10,  
Shahrah-e-Faisal, Karachi.  
0333-3086327

**Shahrae Quaideen**

Plot No.38/A/2, Block 2, P.E.C.H.S, Shahra-e-  
Quaideen, Karachi.  
021-4555397

**Teen Talwar Branch**

Ground Floor, Hamilton Court Complex, Block 7,  
KDA Scheme 5, Clifton  
021-35306135-6

**U P Mor**

Plot no. LS-2, Sector 11-I, North Karachi,  
Township, Karachi  
021-6708995

**Zamzama**

18-C, E-street, Main Zamzama Boulevard, Ph-V,  
DHA, Karachi  
021-5302152

**KASUR**

**Kasur Branch**

Property no B II -4-S-2A, Doshera Ground, Railway  
Rd, Kasur  
049-2722702

**KHURIANWALA**

**Khurianwala Branch**

Corner Building Bismillah Market Jaranwala  
Rd.Khurrianwala, Distrcit Faisalabad  
0300-6663525 / 0301-6008302

**LAHORE**

**Abbot Road**

Property No. S-26 R-1, UnitedHotel, AbbottRoad,  
Lahore  
0300-4194757

**Allama Iqbal Town**

Property No. 11, Hunza Block Main Blvd. Allama  
Iqbal Town  
042-5437276

**Azam Cloth Market**

1st Floor, Haji Topi Pahalwan Plaza, Property No  
F-1138, Chaura Khooh, Inside Dehli Gate, Lahore  
Block, Azam Cloth Market, Lahore  
0300 8482721

**Brandreth Road**

17-Brandreth Road, Lahore.  
042-7674931

**Circular Road I**

PO Box No. 6131, Property No. SE-38-R/55-D,  
Outside Akbari Gate, Circular Road, Lahore  
042-7654190

**Defence Phase II**

DHA, T- Block, Lahore  
042-5899130

**Dharampura (Mian Mir)**

142-Allama Iqbal Road,  
Zaman Park, Lahore.  
042-6848603

**KHARIAN**

**Kharian Branch**

Khewat No. 259, Khatooni No. 42/1614, Main  
G.T.Road, Kharian, Distrcit Gujrat  
0333-5200688

**Allama Iqbal Town, Lahore**

23 - Pak Block, Allama Iqbal Town, Lahore.  
042-5434840

**Baghbanpura**

270, G. T. Road, Baghbanpura, Lahore  
042-6849266

**Cavalry Ground**

67 - Comm. Area, Cavalry Ground, Lahore Cantt.  
042-6673567

**Circular Road II**

355-357, Circular Road, Outside Kashmiri Gate,  
Badamibagh, Lahore  
042-7707688

**Defence Z-Block**

Plot No. 2, Block Z, DHA, Lahore Cantt.  
042-5692945

**Ferozpur Road**

Property No. 206/1, Ferozpur Road Lahore  
042-7538942

**Gulberg I**

86-A-D/I, Main Boulevard, Gulberg III, Lahore.  
042-5761163

**Garden Town**

27 - Ali Block, New Garden Town, Lahore  
042-5833568

**Gulberg II**

65-Main Boulevard, Gulberg-III, Lahore.  
042-5877192

**Gulshan-e-Ravi**

35, Civic Center, Moon Market, Gulshan-e-Ravi,  
Lahore  
0300-8547791 / 0321-8547791

**Khe-e-Jinnah/Walton**

838/113Mauza Kory,  
Walton, Lahore Cantt.  
042-5042841

**LDA Plaza**

Ground Floor, LDA Plaza, Egerton Road, Lahore.  
042-6315693

**Mall Road Branch**

47 Main Mall, Lahore  
042-6066316

**New Garden Town Branch**

Awami Complex, New Garden Town, Lahore  
042-5846628-29

**New Muslim Town - Ayubia Market**

House No. 242-A, Ayubia Market, New Muslim  
Town, Lahore  
0321-4111030

**PECO Road Branch**

893-D Block, Faisal Town, Peco Road, Lahore.  
042-5177199

**Saddar Zarrar Shaheed Road**

Ruby Plaza, 13-B Commercial, Zarrar Shaheed  
Road, Lahore  
0300-4377557

**Shadman Town, Lahore**

119 Shadman, Lahore  
042-7523503-10

**Shahadbagh**

House # 3, Street # 5,  
Tajpura, Shadbagh, Lahore  
042-7603117

**Gulberg IslamicBranch**

86-A-D/I, Main Boulevard, Gulberg III, Lahore  
042-5781527

**Harbance Pura**

Khasra Number 4244/1212, Mauza Fateh Garh,  
Near Lal Pul Shell Petrol Pump, Harbancepura,  
Lahore  
0300-8469666

**Johar Town Ex UNB**

93-94, Block G-1, Johar Town, Near Doctor  
Hospital, Lahore.  
042-5313702-01

**Lytton Road (Temple)**

110/2 Lytton Road, Lahore  
042-7238200

**M.M. Alam Road**

91-B-1, Ground Floor, Nagina House, M. M. Alam  
Road, Gulberg III, Lahore  
042-5785473

**Model Town Branch**

Central Commercial Market, Model Town, Lahore  
042-5686709

**PECO Road Branch**

893-D Block, Faisal Town, Peco Road, Lahore.  
042-5203123

**Riwaz Garden**

42 - A, Lower Mall, Lahore  
042-7313305

**Samnabad**

158, Main Samnabad, Lahore  
0333-40750505

**Shadman, Lahore**

58, Shadman-I, Main Market, Lahore.  
042-7561790

**Shahalam Market**

Shop # 40, Shahalam Market, Lahore  
042-7376814

**Thokar Niaz Baig**

Khasra No. 10711, Khatooni No. 1099, Shop No.1,  
Rafi Plaza, Lalazar Market, Main Raiwind Road,  
Thokar Niaz Beg, Lahore  
0300-4215150

**Shahdrah Town**

No. N - 127R-116/1, Tayyab Plaza, Shahdrah  
Chowk, Lahore  
042-7940200

**Tufail Road**

Tufail road, lahore Cantt.  
042-6066200

**LALA MUSA**

**Lala Musa Branch**

Near Nisar Hospital, G.T. Road, Lala Musa,  
District Gujrat

**MANDI FAIZABAD**

**Mandi Faizabad Branch**

33/3186, Main Road, Next to Police Station, Mandi  
Faizabad, Tehsil Nankana Sahib, District  
Sheikhupura  
0322-8001228

**MIRPUR**

**Mirpur Branch**

Allama Iqbal Road, Chowk Shaheedan Mirpur. A.K.  
058610-36178

**MULTAN**

**Bosan Road**

1-A Officer Colony, Bosan Road, Multan  
061-6524856

**Vehari Road**

618-A, Opposite Galla Mandi, Vehari Road , Multan  
067-6244449

**PESHAWAR**

**Hayatabad**

G.B. Plaza, Jamrud Road, Hayatabad, Peshawar.  
091-5813437

**University Town Islamic**

Jabbar Flats, Flat # 2, Main Jamrud Rd, Peshawar  
091-5854378

**PIR MAHAL**

**Pir Mahal Branch**

Plot No. 808, Khewat No. 146, Khatooni No. 146,  
Chak No. 779/GB, Saddar Bazar, Pir Mahal, Tehsil  
Kamalia, District Toba Tek Singh  
0321-6500232 / 0300-9459287

**Urdu Bazar**

205-Circular Road, Urdu Bazar, Lahore  
0300-4406579

**Wapda Town**

185 & 186, Block-F, PIA Employees Cooperative  
Housing Society, Lahore  
042-5182338

**LARKANA**

**Larkana Branch**

City Survey No. 795 Ward 'B' Bunder Road  
Larkana

**MARDAN**

**Mardan Branch**

Cantonment Plaza, Mall Road, Mardan.  
0937-874419

**Multan Branch**

Property # 59/1 Ali Heights Abdali Road Multan  
061-4586113

**Islamia Road**

2-Islamia Road, Peshawar.  
091-5286694

**Peshawar Branch**

35 Shahrae Quaid e Azam Peshawar  
091-5275504



## QUETTA

### Quetta Branch II

PO Box 6 Jinnah Road, Quetta  
081-2821438

### Quetta Branch

M.A. Jinnah Road, Quetta.  
081-2820855

## RAHIM YAR KHAN

### Rahim Yar Khan Branch

13-Town Hall Road, Rahim Yar Khan  
068-5889750

## RABWA

### Rabwa Branch

Mohalla Darul Rehmat, Chenabnagar Rabwa  
0321-6030052

## RAJANA

### Rajhana Branch

Khewat No. 31/32, Khatooni No. 83 to 89, Salam  
Khata, Mauza 286 GB, Chuk No. 286 GB, Pir  
Mahal Road, Rajhana, Tehsil and District Toba Tek  
Singh  
0333-8398200

## RAIWIND

### Raiwind Branch

Mauza Kalan, Main Bazar, Raiwind.  
042-5391824

## RAWALPINDI

### Adiala Road

Khaata No. 5066, Khasra No. 5913, Munawwar  
Colony, Adiala Road, Rawalpindi  
051-4571198

### Chaklala Branch

Chaklala Scheme III, Rawalpindi  
051-5518497

### Bahria Town

1-5, Bahria Heights, Commercial Area Phase I,  
Bahria Town, Rawalpindi.

### Chandni Chowk

C-45, Al-Sheikh Plaza, Chandni Chowk,  
Rawalpindi.  
051-4582139

### Jinnah Road

A-313, Jinnah Road, Rawalpindi  
051-5775478

### Mall Road

Kashmirwala Hotel, 2-The Mall, Rawalpindi.  
051-5730320

### Rawalpindi Branch

55 Haider Road Branch Rawalpindi Cantt  
0301-8569930

### Satellite Branch

29 B/1 Nazir Plaza Chandni Chowk Rawalpindi  
051-4571181

## SAHIWAL

### Sahiwal Branch

171/12-A Opposite Govt. Boys High School, High  
Street, Sahiwal.  
040-4227762

## SARGODHA

### Sargodha Branch

40-Civil Lines, Opposite SSP House, University  
Road, Sargodha  
048-3727765

## SHEIKHUPURA

### Sheikhupura Branch

197/1-1-1 B, Al Shafi Market, Sargodha Rd,  
Sheikhupura  
041-3813007

## SIALKOT

### **Cantt., Sialkot**

109/2 Aziz Shaheed Road, Sialkot Cantt.  
052-4294438

### **New Jubilee Branch**

A-97 Aziz Shaheed Road, Sialkot Cantt.  
052-4264528

## SUKKUR

### **Sukkur Branch**

D-986 & D-987, Hussaini Road, Sukkur

## SAWAT

### **Swat Branch**

Main Bazar, Bank Square, Mingora Swat.  
0946-724080

## VEHARI

### **Vehari Branch**

185/D Block, Jinnah Road, Vehari.  
067-3366980

## WAH

### **Wah Cantt. Branch**

Plot No. 43, Civic Center, Bahbood Plaza, Wah  
Cantt.  
051-4548376

## 21.6 Royal Bank of Scotland Limited (RBS) Pakistan

## KARACHI

### **Main Branch (Country Head Office)**

16-Abdullah Haroon Road  
UAN: (021) 111-11-22-33  
Fax: +(92-21) 3568-3432  
Karachi, Pakistan.

### **Abdullah Haroon Road Branch**

Address: State Life Building No 11, Abdullah  
Haroon Road  
Telephone: (021) 35684525, 3568-2639 &  
(021) 3568-3981  
Fax: (021) 3568-3975  
Karachi

### **I. I. Chundrigar Road Branch**

Address: Nadir House, I. I. Chundrigar Road  
Telephone: (021) 3241-8487, 3241-8300-9  
Fax: (021) 3241-8485  
Karachi

### **Clifton/Zamzama Branch**

Address: 13-C, 7th Zamzama, Commercial  
Lane, Clifton  
Telephone: (021) 3587-5323, 3587-5401  
Fax: (021) 3587-5404  
Karachi

### **D.H.A/Korangi Road Branch**

Address: World Business Center, Main Korangi  
Road,  
Phase I, D.H.A  
Telephone: (021) 3580- 5182, 3580-5170-9  
Fax: (021) 3580-5180  
Karachi

### **Shahrah-e-Faisal Branch**

Address: Progressive Centre, Shahrah-e-Faisal  
Telephone: (021) 3438-9573-7  
Fax: (021) 3453-5170  
Karachi

### **Shaheed-e-Millat Road Branch (Islamic Banking Branch)**

Address: SNPA/6-A/1, Commercial Area KCHS  
Union Ltd,  
Union Area Sheheed -e Millat Road  
Telephone: (021) 3431-2585, 3439-8355-7  
Fax: (021) 3431-1658  
Karachi

### **Cloth Market Branch**

Address: Cloth Market, New Naham Road off.  
M.A. Jinnah Road  
Telephone: (021) 3247-2704, 3247-2616-9  
Fax: (021) 3247-2595  
Karachi

**Jodia Bazar Branch**

Address: NP 12/74, Mohammad Shah Street,  
Jodia Bazar  
Telephone: (021) 3253-3976, 3252-2225-9  
Fax: (021) 3252-2224  
Karachi

**North Karachi Branch**

Address: ST-3, Sector 12-A, Industrial Area  
Telephone: (021) 36958456, 3692-0621-5  
Fax: (021) 3695-6237  
Karachi

**Dhoraji Branch**

Address: Sana Pride, 35/244, C.P.& Berar  
Coop,  
Housing Society  
Telephone: (021) 3413-6551, 3413-1421-3  
Fax: (021) 3413-6550  
Karachi

**North Nazimabad Branch, Block G**

Address: Almas Square, Plot No. SD-5,  
Block G, North Nazimabad  
Telephone: (021) 3664-8441, 3664-8750-1  
Fax: (021) 3664-8440  
Karachi

**Marriot Road Branch**

Address: G5, G6 & G7, Plot Sheet No MR-1,  
Survey # 54, Market Quarter, Marriot Road  
Telephone: (021) 3241-4093, 3241-2803-7  
Fax: (021) 3241-4095  
Karachi

**Federal B. Area Branch**

Address: C-25, Block 17, Federal B. Area  
Telephone: (021) 3680-0693, 3680-0342-3  
Fax: (021) 3680-0344  
Karachi

**Khayaban -e- Ittehad Branch**

Address: 8-C Ittehad Commercial Lane No 9,  
Phase VI, DHA  
Telephone: (021) 3535- 0274, 35350-268-72  
Fax: (021) 35350-275  
Karachi

**Defence Branch**

Address: 22/C, Lane-2, Shahbaz Commercial,  
Phase VI, D.H.A  
UAN: (021) 111-111-338, 3585-4460  
Fax: (021) 35855131  
Karachi

**Khyaban-e-Shahbaz Branch**

Address: 43-C, Khyaban-e-Shahbaz Phase VI,  
D. H. A  
Telephone: (021) 3534-2388, 3534-2364-8  
Fax: (021) 3534-2387  
Karachi

**Paper Market Branch**

Address: Shahrah - e- Liaquat, Paper Market  
Telephone: (021) 3221-3940, 3221-3946-7  
Fax: (021) 3221-3941  
Karachi

**S.I.T.E. Branch**

Address: Plot # B/9-B/2 Estate Avenue,  
Sindh Industrial Trading Estate  
Telephone: (021) 3256-9772, 3256-9934-43  
Fax: (021) 3256-9771  
Karachi

**Metroville Branch**

Address: Street 15 Block 3, Metroville SITE  
Telephone: (021) 3666-1300  
Fax: (021) 3666-2774  
Karachi

**Gulshan-e-Iqbal Branch I**

Address: FL-2/4, Block 6, KDA Scheme No. 24,  
Gulshan -e- Iqbal  
Telephone: (021) 3481-9741, 3481-9572-6  
Fax: (021) 3481-9744  
Karachi

**Gulistan-e-Jauhar Branch**

Address: Billy's Heights, KDA Scheme # 36,  
Gulistan-e-Jauhar  
Telephone: (021) 3402-6833, 3402-6826-30  
Fax: (021) 3402-6832  
Karachi

**Tipu Sultan Road Branch**

Address: Plot No. 110, Zonal Commercial  
Area, Banglore Coop: Housing Society Ltd  
Telephone: (021) 3430-1181-85, 7  
Fax: (021) 3430-1187  
Karachi

**Gulshan-e-Iqbal Branch II**

Address: SB-25 Block 13/C, KDA Scheme No.  
24, University Road  
UAN: (021) 111-335-335, 3499-2055  
Fax: (021) 34972270  
Karachi

**Shaheed-e-Millat Branch**

Address: 72-A/Z, Block 7/8, Al- Riaz  
Corporative Housing Society,  
Shaheed -e -Millat Road.  
UAN: (021) 111-321-321, 3431-1950  
Fax: (021) 34310749, 34382583  
Karachi

**North Nazimabad Branch**

Address: D-4 Block D North Nazimabad  
Telephone: (021) 3672-1601-5, 3672-1640  
Fax: (021) 3672-1614  
Karachi

**Korangi -Islamic Banking Branch**

Address: KM Center, 130, 130/1 Main Korangi  
road,  
DHA phase I, Karachi  
UAN: (021) 111-11-71-72  
Fax: (021) 3531-1441  
Karachi

**LAHORE**

**Main Branch**

Address: 310-Upper Mall (Shahrah-e-Quaid-e-  
Azam)  
UAN: (042) 111-11-22-33  
Fax: (042) 3575-1020  
Lahore

**Gulberg, Lahore Branch**

Address: 61- Main Gulberg, Lahore  
Telephone: (042) 3575-7666, 3575-7666  
Fax: (042) 575-3111  
Lahore

**Egerton Road**

Address: Ground Floor, Aiwan-e-Iqbal  
Complex,  
Building No 3, Egerton Road  
Telephone: (042) 3637-1111, 3627-8782  
Fax: (042) 636-8500  
Lahore

**DHA Y Block**

Address: 77-Y, Phase III, Commercial Area,  
DHA  
Telephone: (042) 3572-8282, 3572-6601  
Fax: (042) 3572-5767  
Lahore

**New Garden Town**

Address: Ground Floor, Block No 2,  
Awami Complex, Usman Block, New Garden  
Town  
Telephone: (042) 3586-1111, 3594-0191 Fax:  
(042) 3586-9181  
Lahore

**Allama Iqbal Town**

Address: 20 - Gulshan Block, Allama Iqbal  
Town  
Telephone: (042) 3541-5588, 3541-7262  
Fax: (042) 3541-9394  
Lahore

**Gulberg Industrial Area**

Address: 25-B-2, Gulberg III  
Telephone: (042) 3571-7141-5, 3571-7141  
Fax: (042) 3571-8050  
Lahore

**Township**

Address: 894-D, Faisal Town, PECO Road  
Telephone: (042) 3517-6051-9, 3517-6002  
Fax: (042) 3517-6041  
Lahore

**Circular Road**

Address: Outside Shah Alam Gate, Main  
Circular Road  
Telephone: (042) 3767-0600, 3767-0501  
Fax: (042) 767-0666  
Lahore

**Qurtaba Chowk**

Address: 110-A Lytton Road Qurtaba Chowk  
Telephone: (042) 3721-0500-4, 3790-0268  
Fax: (042) 3721-0505  
Lahore

**PIA Society**

Address: 188 Block F, Phase 1,  
PIA Employees Housing Society WAPDA  
Chowk  
Telephone: (042) 3518-9011-6, 3518-9020  
Fax: (042) 3518-9010  
Lahore

**Badami Bagh**

Address: 343- Circular Road Badami Bagh  
Telephone: (042) 3770-8160, 3770-8171  
Fax: (042) 3770-8170  
Lahore

**Bilal Gunj**

Address: 16-Shahjehan Road, Bilal Gunj  
Telephone: (042) 3721-4084-8  
Fax: (042) 3721-4074  
Lahore

**Valancia**

Address: A-6 H Block, Commercial Zone  
Valancia Society  
Telephone: (042) 3518-8604-5, 3518-8604  
Fax: (042) 3518-8606  
Lahore

**Shahdara**

Address: Mauza Begum Kot, Shiekhupura  
Road,  
Shahdara  
Telephone: (042) 3790-0260-1, 3790-0268  
Lahore

**Cavalry Ground (Islamic Banking)**

Address: 97- Commercial Area, Cavalry  
Ground  
Telephone: (042) 3660-3412-16, 3660-3417  
Fax: (042) 660-3411  
Lahore

**ISLAMABAD**

**F-7 Markaz**

Address: 15 Markaz F-7, Opposite FG College  
for Women, F-7/2.  
UAN: (051) 111-11-22-33, 265-1318  
Fax: (051) 2651331  
Islamabad

**F-10 Markaz**

Address: 7-L, F-10 Markaz  
Telephone: (051) 229-3386, 229-1487  
Fax: (051) 221-3207  
Islamabad

**Baghbanpura**

Address: Chowk shalamar bagh, G. T. Road  
Telephone: (042) 3684-0310-5, 3684-0318  
Fax: (042) 3684-0316  
Lahore

**Raiwind Road**

Address: 131/178, Bohbatian Chowk, Raiwind  
Road  
Telephone: (042) 3532-0164, 3532-0406  
Fax: (042) 3532-0706  
Lahore

**Gulshan-e-Ravi**

Address: 2/B, Civic Center Gulshan-e-Ravi  
Telephone: (042) 3740-4511-6, 3630-1107  
Fax: (042) 3740-4517  
Lahore

**T-Block DHA**

Address: CCA-22, T Block, Phase II, DHA  
Telephone: (042) 3574-9742, 3503-3331 &  
3844-5101-3  
Fax: (042) 3574-9741  
Lahore

**Faisal Town**

Address: 594-A, Faisal Town  
Telephone: (042) 3520-3881-4, 3520-3892  
Fax: (042) 3520-3880  
Lahore

**Cavalry Ground Branch**

Address: 4 /5 Hassan Plaza, Cavalry Ground,  
Lahore Cantt  
UAN: (042) 111-321-321  
Fax: (042) 3665-5591  
Lahore

**Blue Area**

Address: 78-W, Roshin Center, Jinnah Avenue,  
Blue Area  
Telephone: (051) 227-5252  
Fax: (051) 227-5254  
Islamabad

## PESHAWAR

### Fakhr-e-Alam Road, Cantt

Telephone: (091) 527-5156 & (091) 527-5182  
Fax: (091) 527-3251  
Peshawar

### Ashraf Road

Address: Shops No 471-472/203-204,  
New Rampura Gate  
Telephone: (091) 259-3364-5 & (091) 259-3164  
Fax: (091) 259-3165  
Peshawar

## QUETTA:

Address: 1-25/14-15 Qandhari Bazar, Quetta.  
Telephone: (081) 282-0916, 283-7890  
Fax: (081) 284-3005  
Quetta

## RAWALPINDI:

### The Mall

Address: Century Tower, 6- The Mall  
Telephone: (051) 570-1054-6, 570-1060  
Fax: (051) 556-7016  
Rawalpindi

### Gunj Mandi

Address: Gunj Mandi, Raja Bazar  
Telephone: (051) 553-9115, 553-3315 & (051) 553-5988  
Rawalpindi

### Meo Road

Address: CL / 55 - A, Civil Lines, Meo Road  
UAN: (051) 111-321-321, 579-5105  
Fax: (051)5567955  
Rawalpindi

## FAISALABAD

### Liaquat Road

Address: P-III, Liaquat Road  
Telephone: (041) 2647161, 263-6341  
Fax: (041) 261-2064  
Faisalabad

### Bilal Road

Address: P-17/1, Bilal Road, Civil Lines  
UAN: (041)111-11-22-33, 041-260-6138  
Fax: (041)2606001-2  
Faisalabad

## MULTAN

### Abdali Road

Address: 80 - Abdali Road  
Telephone: (061) 458-1905-6, 457-1768  
Fax: (061) 458-1904  
Multan

### Nusrat Road

Address: No.1 Nusrat Road, Opp District Court  
Multan Cantt  
UAN: (061)111-11-22-33, 478-1054  
Fax: (061)4780126-7  
Multan

## SIALKOT

### Paris Road

Address: Sialkot Chamber of Commerce &  
Industry Building, Paris Road  
Telephone: (052) 426-5216  
Fax: (052) 426-7030  
Sialkot

### Daska Road

Address: Pul Aik, Daska Road  
Telephone: (052) 324-0203-4  
Fax: (052) 324-0205  
Sialkot

**HYDERABAD**

Address: CB 474, Opposite Cantt, Police Station, Saddar  
Telephone: (022) 278-1604, 278-1077-8,  
Fax: (022) 278-0879  
Hyderabad

**MIRPUR A.K.**

Address: Akbar Plaza Plot No. 2A/2 Sector A-2  
Telephone: (058610) 111-11-22-33  
Fax: (058610) 37-260, 42-812

**GUJRANWALA**

Address: Al-Majeed Center, G. T.Road  
Telephone: (055) 373-5531-5, 7  
Fax: (055) 373-5536  
Gujranwala

**JHELUM**

Address: Old G. T. Road  
Telephone: (0544) 62-1122  
Fax: (0544) 625-648, 620-404  
Jhelum

**DERA GHAZI KHAN**

Address: Block 18, Pakistan Plaza,  
Hospital Chowk, Mazari Wala, Jampur Road  
Telephone: (0642) 474182, 474175-7  
Fax: (064) 247-4178  
Dera Ghazi Khan

**MARDAN**

Address: Main Bazar, Bank Road  
Telephone: (0937) 87-1761-2  
Fax: (0937) 87-0546, 870902  
Mardan

**BHALWAL**

Address:131-A, Liaqat Shaheed Road,  
Chak No.8, Tehsil Bhalwal, District Sargodha  
Telephone: (048) 6643671, 664-2405 & (048)  
664-2408  
Fax: (048) 664-3545  
Bhalwal

**GUJRAT**

Address: 2-Prince Fan Colony, G.T. Road  
Telephone: (053) 353-3143, 353- 5931  
Fax: (053) 353-3145  
Gujrat

**SARGODHA**

Address: Khayyam Chowk, Railway Road  
Telephone: (048) 372-6647-8  
Fax: (048) 372-6649  
Sargodha

**VEHARI**

Address: 94 -B, Iqbal Road, Behind Grain  
Market  
Telephone: (067) 336-6582  
Fax: (067) 336-6584  
Vehari

**TURBAT**

Address: Main Bazar  
Telephone: (0852) 41-3816  
Fax: (0852) 41-2673  
Turbat

**SUKHUR**

Address: Shaheed Gunj, Sukhur.  
Telephone: (071) 562-8967  
Fax: (071) 562-8968  
Sukhur

**KHARIAN**

Address: G. T. Road  
Telephone: (053) 7536249  
Kharian

**BAHAWALPUR**

Address: V/912, Circular Road  
Telephone: (062) 273-1115-8  
Fax: (062) 287-4503  
Bahawalpur

## 21.7 ALFALAH SECURITIES (PVT.) LIMITED

### KARACHI

12<sup>TH</sup> Floor, Tower A, Saima Trade Towers  
I.I. Chundrigar Road, Karachi – 74200,  
Pakistan  
Tel: (9221) 99217810-19  
Fax: (9221) 99217835

### LAHORE

Room No. 302, 3<sup>rd</sup> Floor, Siddiqui Trade Center  
72 Main Boulevard, Gulberg, Lahore, Pakistan  
Tel: (9242) 35781617-18  
Fax: (9242) 35787505

### ISLAMABAD

H No: 30, Khayban-e-Iqbal, (Margallah Road)  
F- 8/3, Islamabad, Pakistan  
Tel: (9251) 2287003-12

## 21.8 ATLAS CAPITAL MARKETS LIMITED

### KARACHI

B-209, 2<sup>nd</sup> Floor, Park Towers  
Abdullah Shah Ghazi Road,  
Clifton, Karachi. 75600  
Phone # (92-21) 5875760-06  
Fax # (92-21) 5376122

Room # 428, 4<sup>th</sup> Floor,  
KSE Building, Stock Exchange Road,  
Karachi.  
Phone # (92-21) 2444006-8  
Fax # (92-21) 2444009

### LAHORE

2<sup>nd</sup> Floor, Ajmal House  
27 – Egerton Road, Lahore.  
Phone # (92-42) 6366170 -4  
Fax # (92-42) 6366175(Ajmal House Off)

Room No. 203, LSE Building,  
Shahra-e-Aiwan-e-Iqbal, Lahore.  
Phone # (92-42) 6372110  
Fax # (92-42) 6311380 (Stock Exchange Off)

### ISLAMABAD

1212, 12 TH Floor, ISE Tower,  
Blue Area, Islamabad.  
Phone # (92-51) 2895201-2  
Fax # (92-51) 2895203

### FAISALABAD

Shirazi Trading Company  
65, Iqbal Stadium  
Faisalabad.  
Phone # (92-41) 2618136  
Fax # (92-41) 2609036

## 21.9 BMA FINANCIAL SERVICES LIMITED

### KARACHI OFFICE

BMA Financial Services Ltd.  
Level 8, Unitower  
I.I. Chundrigar Road,  
Karachi- 74000  
Tel: +92 21 111 262 111

### LAHORE OFFICE

BMA Financial Services Ltd.  
Office no. 10, First Floor  
Park Lane Tower,  
172 Tufail Road  
Lahore



Fax: +92 21 246 4695

Tel: +92 42 662 2425

Fax: +92 42 662 2424

**ISLAMABAD OFFICE**

BMA Financial Services Ltd.  
104, 1st Floor,  
82-East,  
Mohammad Gulistan Khan House,  
Fazel e Haq Road,  
Blue Area,  
Islamabad, Pakistan  
Tel: +92 51 280 2351-2 & 4  
Fax: : +92 51 280 2356

**RAWALPINDI OFFICE**

BMA Financial Services Ltd.  
209, Level 2, AL Amin Plaza,  
TE Mall, Rawalpindi Cantt  
Tel: 021-5833001

**21.10 IGI INVESTMENT BANK LIMITED**

**KARACHI HEAD OFFICE**

7th floor, The Forum,  
Suite 701-713, G-20, Block 9,  
Khayaban-e-Jami, Clifton,  
Karachi – 75600, Pakistan.  
Phone: (92-21) 111-234-234  
Fax: (92-21) 111-567-567, 35301729

**LAHORE OFFICE**

Ground Floor, 5 F.C.C,  
Syed Maratib Ali Road,  
Gulberg, Lahore.  
Phone: (92-42) 111-234-234  
Fax: (92-42) 111-567-567

**ISLAMABAD OFFICE**

Mezzanine Floor, Razia Sharif Plaza,  
90 – Blue Area, G-7,  
Islamabad.  
Phone: (92-51) 111-234-234  
Fax: (92-51) 111-567-567

**21.11 ELIXIR SECURITIES PAKISTAN (PVT.) LIMITED**

**KARACHI**

8th Floor. The Dawood Center,  
M.T. Khan Road Karachi 75530  
Tel: 111-354-947  
Fax: +92 21 35694696

7th floor Room #714, New Building,  
Karachi Stock Exchange,  
Karachi, Pakistan.

Tel: +92 (021) 32443445-6

**LAHORE**

Office # 2, Ground Floor, Rehman Business  
Centre  
32-B-III, Gulberg-III,  
Lahore, Pakistan  
Tel: +92 (042) 111-354-947  
Fax: +92 (042) 5878237

**ISLAMABAD**

Third Floor Chenab Plaza  
Opp. New Building Stock Exchange  
West Blue Area, Islamabad, Pakistan.  
Tel: +92 (051) 2272341-5  
Fax: +92 (051) 2272340

**FAISALABAD**

Liaquat Road, Ground Floor,  
State Life Building, Faisalabad,  
Pakistan  
Tel: +92 (041) 2541004-5) 2541004-5

**21.12 JS GLOBAL CAPITAL LIMITED**

6th Floor, Faysal House, Main Shakra-e-Faisal Road, Karachi- Pakistan  
Telephone: +92 (021) 279 9005  
Facsimile: +92 (021) 280 0163

**21.13 FLOW (PVT.) LIMITED**

403, Trade Tower, Abdullah Haroon Road  
Karachi, Pakistan.  
Tel: +92-(0)21-5693627, 5693628, 5693629  
Fax: +92-(0)21-5683397

**21.14 HASSAN NAEEM & CO.**

37-D, Main Gulberg, Lahore - 54660, Pakistan  
Tel: + 92 42 35870760-2

**21.15 IMRAN SAYEED**

House #: 38/1, 15th Street,  
Off Kh-e-Mujahid, Phase V,  
DHA, Karachi, Pakistan

**21.16 IRFAN LOTIA**

House No. 5, Dr. Ziauddin Ahmed Road,  
Civil Lines, Cantt, Karachi, Pakistan  
Tel: + 92 300 9254412

**21.17 JAVED FAROOQ**

40/C South Park Avenue  
Phase II Extension, D.H.A.  
Karachi, Pakistan  
Tel: 021-5805370

**21.18 MALIK ALI WASEEM**

283/II, Street 24, Z Block,  
Phase III, DHA, Lahore, Pakistan  
Tel: + 92 300 8471160

**21.19 NAUMAN LIAQAT**

583 – H III, Johar Town, Lahore, Pakistan  
Tel: +92 345 8455520

**21.20 PYRAMID FINANCIAL SOLUTION**

518, Progressive Plaza,  
Beaumont Road, Karachi, Pakistan  
Tel: + 92 21 35638266-67

**21.21 RABIA FIDA**

65-A, Main Gulberg, Lahore  
Tel: + 92 321 4002040

**21.22 RELIANCE**

215 Clifton Centre,  
Block 5, Clifton, Karachi  
Tel: + 92 21 35860242

**21.23 DALIA SECURITIES (PVT.) LIMITED**

41- D Mohammad Ali Society, Karachi, Pakistan  
Tel: +92 321 4252200

**21.24 M. SALEEM SHEIKH**

Building # 7-C, Suit # 5, 3<sup>rd</sup> Floor,  
Zamzama Commercial Lane 2, Behind Bank Al-Habib,  
Phase V, D.H.A., Karachi

**ANNEXURE A - CURRENT LEVEL OF FRONT-END LOAD AND BACK-END LOAD AND THE MANAGEMENT FEE EFFECTIVE FOR THE FUND**

**Front-end Load:**

3.00% of Net Asset Value (NAV), whichever is applicable, on Class “A” Units.

**Back-end Load:**

Nil.

The Management Company does not intend to currently offer Classes “B” and “C” Units at the time of publication of this Offering Document, which may be offered to at the discretion of the Management Company at a subsequent stage through newspaper announcements having wide circulation in Pakistan.

**Contingent Load:**

Applicable to Class “D” Units for the first three (3) years; after the completion of three (3) years from the date of issue of these Units no Contingent Load shall be charged.

<b>Year Since Purchase of Units</b>	<b>Rate</b>
First	3.00% of NAV
Second	2.00% of NAV
Third	1.00% of NAV

The Management Company does not intend to currently offer Class “D” Units at the time of publication of this Offering Document, which may be offered to at the discretion of the Management Company at a subsequent stage through newspaper announcements having wide circulation in Pakistan.

**Management Fee:**

The Management Company shall be entitled to be paid out of the Deposited Property monthly in arrears of the accrued remuneration of an amount equal to two percent (2.00%) of the average annual Net Assets of the Fund calculated on a daily basis during the year.

**ANNEXURE B - TARIFF STRUCTURE OF THE TRUSTEE**

The Trustee remuneration shall consist of reimbursement of actual custodial expenses/charges plus the following tariff:

<b>Net Assets</b> (Rupees in million)		<b>Tariff</b>
<b>From</b>	<b>To</b>	
1.0	1,000	Rs. 0.70 million or 0.20% per annum of the Net Assets, whichever is higher
>1,000	& Above	Rs. 2.0 million plus 0.10% per annum of the Net Assets on amount exceeding Rs. 1,000 million